

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a) of the Securities**

**Exchange Act of 1934 (Amendment No. )**

Filed by the Registrant

Filed by a Party other than the Registrant

<b>Check the appropriate box:</b>	
<input type="checkbox"/>	Preliminary Proxy Statement
<input type="checkbox"/>	CONFIDENTIAL, FOR USE OF THE COMMISSION ONLY (AS PERMITTED BY RULE 14a-6(e)(2))
<input checked="" type="checkbox"/>	Definitive Proxy Statement
<input type="checkbox"/>	Definitive Additional Materials
<input type="checkbox"/>	Soliciting Material Under Rule 14a-12

**ESSENTIAL UTILITIES, INC.**

*(Name of Registrant as Specified In Its Charter)*

*(Name of Person(s) Filing Proxy Statement, if Other than the Registrant)*

<b>Payment of Filing Fee (Check the appropriate box):</b>	
<input checked="" type="checkbox"/>	No fee required.
<input type="checkbox"/>	Fee paid previously with preliminary materials.
<input type="checkbox"/>	Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11.

INTEGRITY | INFRASTRUCTURE | INVESTMENT | INNOVATION | INCLUSION | INFLUENCE




YEAR IN  
REVIEW

2022



**Essential Utilities, Inc.**  
**2023 Annual Meeting of Shareholders**

NYSE: WTRG



**Essential Utilities** is a champion of communities, people and the environment, creating solutions to ensure we protect and provide natural resources for generations to come.

## GROWTH

Essential's growth strategy addresses one of our nation's biggest crises: crumbling infrastructure due to years of neglect and a changing climate. Our ongoing commitment to infrastructure investment and innovation will continue to bring new energy solutions to more communities across our service footprint.

## OPERATIONAL EXCELLENCE

As a regulated utility provider, Essential brings ingenuity and operational excellence to deliver affordable, reliable, high-quality natural resources to customers.

## SUPERIOR CUSTOMER EXPERIENCE

Essential is deeply committed to caring for our customers through continuous improvement in our service and delivery of clean, reliable, affordable and safe natural resources.

## PREMIER EMPLOYER

Guided by integrity, respect and excellence, Essential is committed to not only improving the lives of our customers, but also having a workforce that is representative of who we serve.

## COMMUNITY ADVOCATE

At Essential, we are an important local presence in each community where we operate. We believe in being a community partner by improving infrastructure and supporting and growing our business in a responsible, sustainable manner.

# To Our Shareholders

Dear Fellow Shareholders,

On behalf of your Board of Directors, I invite you to attend the 2023 Annual Meeting of the Shareholders of Essential Utilities, Inc. to be held virtually on May 3, 2023.

This past year was foundational for Essential; we reached important milestones that furthered our growth strategy, built on the excellence of our operations, and protected the Earth's most essential resources. I'm proud of our team and their commitment to our mission. We are guided by our core values of integrity, respect and excellence to deliver critical water, wastewater, and natural gas service to our customers.



Christopher H. Franklin

"Our remarkable 136-year heritage of dependable service, consistent innovation and high performance has been guided by our core values of integrity, respect and excellence. We remain committed to delivering high-quality water, wastewater and natural gas service to our customers, helping to solve our nation's infrastructure challenges, protecting our natural environment, and creating a culture where everyone feels empowered to do the same."

An integral part of our commitment is our capital improvement program. In 2022, we invested more than \$1 billion in critical infrastructure projects to improve 430 miles of water, wastewater and natural gas pipelines across our service territory. This investment strengthens our systems, improves quality and safety, increases reliability, and enhances compliance for our customers and communities.

We continue to expand our regulated water segment by offering solutions to municipal governments facing the need for significant system improvements. In 2022, we acquired three water and wastewater systems and added approximately \$120 million in rate base and over 23,000 new customers or equivalent dwelling units. We also signed two agreements to purchase three water and wastewater systems that collectively are expected to add over 6,700 new customers or equivalent dwelling units for a purchase price of nearly \$27 million. With nearly 70,000 water and wastewater systems across the country, we recognize the opportunity for Essential to provide the best solution.

As we continue to focus the growth of our company in states where we have scale, we also announced our plan to sell our West Virginia natural gas assets. The small size of the operation, combined with operational and regulatory challenges, diverted management attention from higher priority strategic initiatives. The strength of our gas segment is an asset to our long-term growth strategy, giving us a solid foundation as we expand our water footprint through acquisition in our gas service territories. We see the value natural gas plays in our growth strategy and the role it will continue to play in America's energy mix long into the future.

We pride ourselves on being innovative leaders, offering solutions to our nation's infrastructure challenges while ensuring our natural environment is protected. We've made incredible progress toward our environmental, social and governance (ESG) goals and look forward to sharing these developments in our updated ESG report, coming later this year. We also continue to accelerate our response regarding treatment of Perfluoroalkyl and Polyfluoroalkyl Substances (PFAS), also known as "forever chemicals," with dozens of projects in the planning phase or under construction throughout our footprint.

We are a proud community partner, contributing \$3.9 million through the Essential Foundation to organizations that enrich the lives of our customers. Just as importantly, our employees demonstrated their support for this key component of our culture, logging more than 3,800 hours of volunteering across the company.

We remain dedicated to the important work of ensuring our corporate culture celebrates diversity, equity and inclusion, and we're proud of the advancements we've made toward these important benchmarks.

I have always been impressed by the commitment of our Essential team and their ongoing dedication to our customers, shareholders and communities, and I look forward to sharing that with you in May. We hope you'll join us to hear more about our progress and goals for the future.

We are excited about the opportunities for the year ahead—our third as Essential Utilities. Thank you for your continued confidence in Essential and loyalty as a shareholder.

Sincerely,

A handwritten signature in cursive script that reads "Chris H Franklin".

**Christopher H. Franklin**

Chairman, Chief Executive Officer and President

# Notice of Annual Meeting of Shareholders



Essential Utilities, Inc.  
762 W. Lancaster Avenue  
Bryn Mawr, Pennsylvania 19010

## Virtual Annual Meeting of Shareholders

Wednesday, May 3, 2023 8:00am ET

Record Date  
March 6, 2023

**This year's Annual Meeting will be conducted virtually, entirely by live audio broadcast.**

To attend, go to:  
[www.virtualshareholdermeeting.com/WTRG2023](http://www.virtualshareholdermeeting.com/WTRG2023)  
and log in using the control number on your Notice of Internet Availability, proxy card or voting instruction form.

The list of shareholders will be available for inspection upon request by any shareholder for any purpose germane to the Annual Meeting for a period of 10 days prior to the Annual Meeting at our principal office located at 762 W. Lancaster Avenue, Bryn Mawr, PA 19010, by contacting us at [www.essential.co/investor-relations](http://www.essential.co/investor-relations)

**Shareholders will have the same opportunities to participate as they would at an in-person meeting, with the opportunity to vote and ask questions on the matters discussed in this proxy statement.**

## Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of Shareholders to be held on May 3, 2023.

The Notice of Annual Meeting, Proxy Statement and 2022 Annual Report to Shareholders are available at: [www.proxyvote.com](http://www.proxyvote.com).

If you encounter any difficulties accessing the virtual meeting during the check-in or meeting time, please call the technical support number that will be posted on the Virtual Shareholder Meeting login page.

## Purpose

- 1 To elect eight nominees for directors;
- 2 To approve an advisory vote on the compensation paid to the Company's named executive officers for 2022;
- 3 To ratify the appointment of PricewaterhouseCoopers LLP as the independent registered public accounting firm for the Company for the 2023 fiscal year; and
- 4 To transact any other business as may properly come before the meeting or any adjournments or postponements thereof.

## Who can vote

Only shareholders of record at the close of business on March 6, 2023, will be entitled to notice of, and to vote at, the meeting.

## Your vote is important

We urge each shareholder to promptly sign and return the enclosed proxy card, or to use telephone or internet voting.

See our Questions and Answers about the Annual Meeting and the voting section of the proxy statement for information about voting by telephone or internet, how to revoke a proxy and how to vote your shares at the virtual annual meeting.

## How to vote



**Online before the meeting\***  
[www.proxyvote.com](http://www.proxyvote.com)  
**Online at the meeting**  
Attend the Annual Meeting virtually at  
[www.virtualshareholdermeeting.com/WTRG2023](http://www.virtualshareholdermeeting.com/WTRG2023)  
and follow the instructions for voting



**By phone\***  
In the U.S. or Canada  
dial toll-free  
**1-800-690-6903**



**By mail**  
Return your signed proxy card  
in the postage-paid  
envelope provided

\* If you hold shares directly, you have until 11:59 p.m. (ET) on May 2, 2023, to vote through the internet or by phone. If you are a plan participant, you have until 11:59 p.m. (ET) on April 30, 2023, to vote through the internet or by phone. If you vote by Internet or by phone, you do not need to mail back your proxy card.

By Order of the Board of Directors,

**Kimberly A. Joyce**  
Secretary  
March 20, 2023

# Contents

<a href="#">Proxy Summary</a>	4
<a href="#">Proposal 1 Election of Directors</a>	11
<a href="#">Corporate Governance</a>	20
<a href="#">Shareholder Outreach</a>	28
<a href="#">Age and Term Limits</a>	28
<a href="#">Environmental, Social, and Governance Program</a>	29
<a href="#">Other Governance Policies and Practices</a>	35
<a href="#">Communications with the Company or Independent Directors</a>	36
<a href="#">Director Compensation</a>	37
<a href="#">2022 Director Compensation Program</a>	37
<a href="#">Ownership of Common Stock as of March 6, 2023</a>	40
<a href="#">Proposal 2 Advisory Vote to Approve Named Executive Officers' 2022 Compensation</a>	41
<a href="#">Executive Compensation (see separate table of contents)</a>	42
<a href="#">Proposal 3 Ratification of the Appointment of PricewaterhouseCoopers LLP as Independent Registered Public Accounting Firm for Fiscal 2023</a>	88
<a href="#">Audit Committee Report</a>	89
<a href="#">Annual Meeting Information</a>	90
<a href="#">Questions and Answers about the 2023 Annual Meeting</a>	90
<a href="#">Nominating Candidates for Director</a>	93
<a href="#">Additional Information</a>	94
<a href="#">Other Matters</a>	94
<a href="#">Appendix A Reconciliation of GAAP to Non-GAAP Financial Measures For Compensation Related Purposes</a>	A-1

## Forward-Looking Information

This document includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act) and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). Forward-looking statements are based on management's beliefs and assumptions. Various factors may cause actual results to be materially different than the suggested outcomes within forward-looking statements. Accordingly, there is no assurance that such results will be realized. For details on the uncertainties that may cause the Company's actual future results to be materially different than those expressed in our forward-looking statements, see our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission (SEC) and available on the SEC's website at [www.sec.gov](http://www.sec.gov). In light of these risks, uncertainties, and assumptions, the events described in the forward-looking statements might not occur or might occur to a different extent or at a different time than described. Forward-looking statements speak only as of the date they are made. Essential Utilities, Inc. expressly disclaims an obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

# Proxy Summary

This summary highlights information contained elsewhere in this proxy statement. This summary does not contain all of the information that you should consider, and you should read the entire proxy statement before voting. For more complete information regarding the Company's 2022 performance, please review the Company's Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC at [www.sec.gov](http://www.sec.gov).

## Summary of Matters to be Voted upon at the Annual Meeting

The following table summarizes the items that shareholders are being asked to vote on at the 2023 Annual Meeting:

Proposal	Description	Vote Recommendation	Page Reference
<b>Proposal 1</b> <a href="#">Election of Directors</a>	The Board of Directors of the Company (the Board of Directors or the Board) and the Corporate Governance Committee believe that the eight director nominees possess the necessary qualifications, attributes, skills, and experience to provide advice and counsel to the Company's management and effectively oversee the business and the long-term interests of our shareholders.	FOR each Director Nominee	11
<b>Proposal 2</b> <a href="#">Advisory Vote to Approve Named Executive Officers' Compensation</a>	The Company seeks a non-binding advisory vote to approve the compensation of its named executive officers for 2022 as described in the Compensation Discussion and Analysis (CD&A) and the compensation tables and narrative discussion. The Board values shareholders' opinions, and the Compensation Committee will take into account the outcome of the advisory vote when considering future executive compensation decisions.	FOR	41
<b>Proposal 3</b> <a href="#">Ratification of Independent Accounting Firm</a>	The Board believes that retaining PricewaterhouseCoopers LLP as the Company's independent registered public accounting firm for the 2023 fiscal year is in the best interests of the Company and our shareholders. As a matter of good corporate governance, shareholders are being asked to ratify the Audit Committee's selection of PricewaterhouseCoopers LLP.	FOR	88

## What's New

- We continued to enhance our disclosures to make our proxy statement easier to read and understand.
- We focused on our employees' health, safety, diversity and inclusion programs.
- The Executive Compensation Committee held in-depth discussions on the Company's strategy and compensation program, assessing the peer group, and evaluating each component of the package, including base salaries, short-term incentives, and long-term incentives.
- Compensation program are aimed at incenting management to support diversity, equity, and inclusion in our organization. *See pages 45 through 50 for a summary of our compensation program for 2022.*

## Director Nominees

The following table provides summary information about each of the Company's eight director nominees. Each director will serve a one-year term if elected.

All directors are independent except for Mr. Franklin.

Director Nominee	Age	Director Since	Principal Occupation	Other Public Company Boards	Current and Proposed Committee Memberships				
					Executive	Executive Compensation	Audit	Risk Mitigation & Investment Policy*	Corporate Governance
<b>Elizabeth B. Amato</b>	66	2018	Former Executive Vice President and Chief Human Resources Officer, United Technologies Corporation	0	•	•			<b>CHAIR</b>
<b>David A. Ciesinski</b>	56	2021	President, Chief Executive Officer, and Director, Lancaster Colony Corporation, and President, T. Marzetti Company	1			•		•
<b>Christopher H. Franklin</b> Chairman	57	2015	Chairman, President and Chief Executive Officer, Essential Utilities, Inc.	1	<b>CHAIR</b>			•	
<b>Daniel J. Hilferty</b> Lead Independent Director	66	2017	Chief Executive Officer, Comcast Spectacor and Chairman and Chief Executive Officer, Dune View Strategies	0	•	<b>CHAIR</b>			
<b>Edwina Kelly</b>	36	2021	Managing Director, Canada Pension Plan Investment Board, Sustainable Energies Group	0			•	•	
<b>W. Bryan Lewis</b>	47	2022	Vice President and Chief Investment Officer, United States Steel Corporation	0			•	•	
<b>Ellen T. Ruff</b>	74	2006	Former President, Office of Nuclear Development, Duke Energy Corporation	0		•			•
<b>Lee C. Stewart</b>	74	2018	Private Financial Consultant	1	•	•	<b>CHAIR</b>		
Committee Meetings held in 2022					0	5	9	5	5

\* Mr. Womack is the current Chair of the Risk Mitigation & Investment Policy Committee. He is not standing for re-election in 2023. A new Chair will be appointed after elections to serve in this position.

Board Nominees  
from left to right

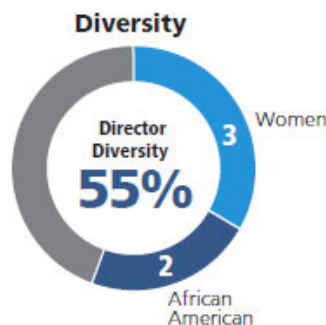
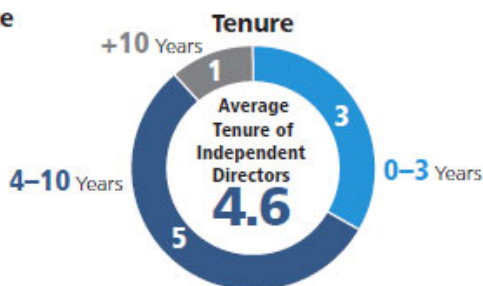
**Christopher H. Franklin**  
**Ellen T. Ruff**  
**David A. Ciesinski**  
**Elizabeth B. Amato**  
**Lee C. Stewart**  
**W. Bryan Lewis**  
**Daniel J. Hilferty**  
**Edwina Kelly**





## Board Composition as of December 31, 2022

### Diversity of Skills and Experience



### Director Age Distribution

8 out of 9 directors are independent



## Corporate Governance Highlights

We are committed to maintaining strong standards of corporate governance, which promote the long-term interests of our shareholders, strengthen Board and management accountability, and help build public trust in our Company. The Corporate Governance section beginning on page 20 describes our corporate governance framework.

<b>Board Accountability</b>	<ul style="list-style-type: none"> <li>Annual election of directors</li> <li>15-year term limit for directors who were elected after 2015</li> <li>Peer review of director performance</li> </ul>
<b>Board Independence</b>	<ul style="list-style-type: none"> <li>Eight out of nine directors* were independent</li> <li>Independent audit, compensation, and governance committees</li> </ul>
<b>Lead Independent Director</b>	<ul style="list-style-type: none"> <li>Lead Independent Director with clearly defined and robust responsibilities</li> </ul>
<b>Board and Committee Evaluations</b>	<ul style="list-style-type: none"> <li>Peer evaluations of the Directors, the Board, and its committees</li> </ul>
<b>Board Diversity</b>	<ul style="list-style-type: none"> <li>Five of our nine directors* were women or members of underrepresented minorities</li> <li>Women make up 33% of the Board</li> </ul>
<b>Board Refreshment</b>	<ul style="list-style-type: none"> <li>All of the directors but one joined the Board since 2015</li> <li>Mandatory retirement age of 75 for directors (Directors Ruff and Stewart are currently 74 years old)</li> </ul>
<b>Risk Oversight</b>	<ul style="list-style-type: none"> <li>Risk oversight by full Board and all committees</li> <li>Robust oversight of cybersecurity measures by full Board and Risk Mitigation &amp; Investment Policy Committee</li> <li>Board oversight of ESG program</li> <li>Conducted independent auditor RFP</li> </ul>
<b>Stock Ownership Guidelines</b>	<ul style="list-style-type: none"> <li>Robust director and management stock ownership guidelines                             <ul style="list-style-type: none"> <li>Directors: 5x annual base cash retainer</li> <li>CEO: 5x midpoint of average base salary</li> <li>Other NEOs/EVPs: 3x midpoint of average base salary</li> </ul> </li> </ul>
<b>Shareholder Engagement</b>	<ul style="list-style-type: none"> <li>Comprehensive shareholder outreach conducted in 2022, including approximately 250 meetings held with investors</li> </ul>

\* As of December 31, 2022

## 2022 Performance Highlights

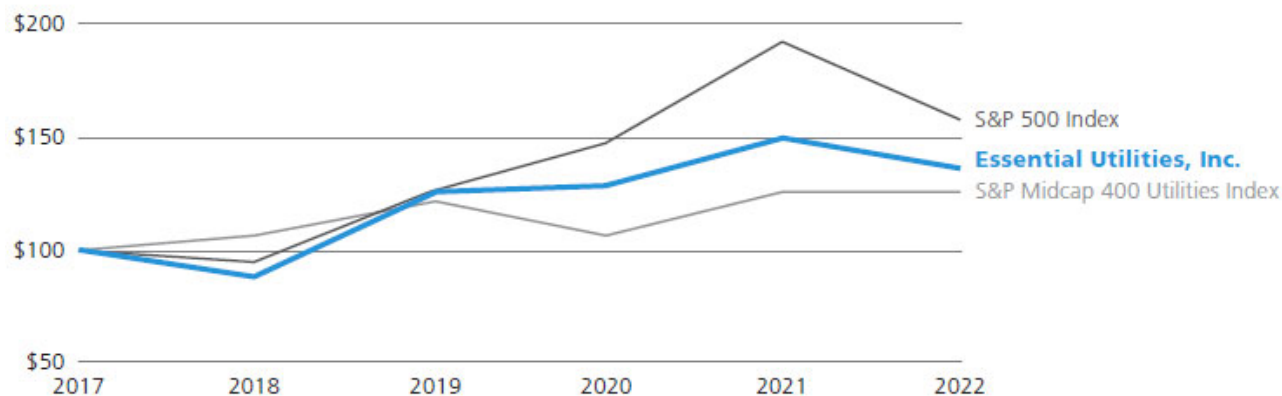
Our core values of respect, integrity, and the pursuit of excellence are the underlying foundation to our mission of safely and reliably delivering Earth's most essential natural resources to our customers and communities while delivering sustainable growth for our investors. During 2022, our leadership team remained focused on our long tradition of operational excellence, strong growth and continued progress on our ESG commitments; prudently invested a record amount of over \$1 billion in infrastructure; and demonstrated the resiliency of our water and natural gas platforms. As of year-end 2022, we had a total of seven signed purchase agreements to acquire eight water and wastewater systems, totaling over \$377 million in purchase price and expected to serve over 218,000 equivalent retail customers or equivalent dwelling units.

- In 2022, we invested a record amount of over **\$1.06 billion in infrastructure projects across the water and gas utilities**, helping to ensure safe and reliable service for all customers.
- **Net income was \$465.2 million in 2022**, an increase of 7.8 percent over 2021.
- **Earnings per share were \$1.77 in 2022** compared to \$1.67 in 2021, an increase of 6.0%.
- **We added over 23,000 water and wastewater customer equivalents through acquisitions in 2022** and increased water and wastewater customers served by 2.7 percent, which includes customers from organic growth and acquisitions. Our acquisitions in 2022 added approximately \$120 million in rate base.
- **We signed purchase agreements to acquire three water and wastewater systems** in 2022. These systems are expected to **add over 6,700** equivalent retail customers or equivalent dwelling units.
- From January 1, 2018, to December 31, 2022, **the total return to our shareholders**, including share price appreciation and dividends paid, grew by **36.4 percent**.
- In August 2022, the Board of Directors approved a **7 percent increase in the quarterly dividend**, to an annualized rate of \$1.1480 per share.
- Since making a commitment to reduce greenhouse gas emissions in early 2021, the Company has **achieved an estimated 23% Scope 1 and 2 emissions reduction from our 2019 baseline towards our 60% reduction target by 2035**.
- As of year-end 2022, **people of color represented 16% of our employee base, nearing our multi-year target of 17%**.
- In controllable spending, **we purchased over 15% of goods and services from diverse suppliers, achieving our multi-year target of 15%**.

<p>Net Income</p> <p><b>\$465.2M</b></p> <p>up <b>7.8%</b> ↑</p>	<p>Earnings Per Share</p> <p><b>\$1.77</b></p> <p>up <b>6.0%</b> ↑</p>	<p>TSR</p> <p><b>36.4%</b></p> <p><b>Growth,</b></p> <p>since 2018</p>	<p>Dividends to Shareholders</p> <p><b>7.0%</b> ↑</p> <p><b>Increase</b></p>
--	--	--	--

## Comparison of Five Year Cumulative Total Return\*

Below is a chart showing our Total Return to our shareholders over the past five years as compared to the S&P 500 Index and the S&P MidCap 400 Utilities Index.



\* \$100 invested on 12/31/17 in stock or index, including reinvestment of dividends. Fiscal year ending December 31.

## Compensation Highlights

Highlights of our executive compensation program include:

- Shareholder outreach designed to align compensation practices with shareholder interests
- Compensation program highly correlated to total shareholder return, adjusted earnings per share, and other financial metrics
- Continued emphasis on performance-based compensation
- Significant portion of compensation is variable and at risk
- Reasonable and limited number of change-in-control agreements with double-trigger termination clauses
- All incentive compensation is subject to our newly adopted clawback policy
- Anti-hedging and anti-pledging policy in effect
- No tax gross-ups
- Share ownership requirements ensure that executives are aligned with shareholders
- Reasonable severance arrangements in line with market practices
- Modest perquisites
- Compensation program aimed at encouraging management to support diversity, equity, and inclusion in the organization
- Review peer group data, as available, and compensation survey data in establishing executive compensation

## 2022 Pay for Performance Compensation Program

We have instilled a pay-for-performance culture throughout our Company. Our compensation program for named executive officers is designed to:

- Provide compensation that is competitive with our industry peers and appropriately correlates incentive compensation to the achievement of the Company's short- and long-term performance goals.
- Provide a total compensation package that is aligned with industry standards and enhances our ability to:
  - Motivate and reward our named executive officers for contributions to our financial success;
  - Attract and retain talented and experienced named executive officers; and
  - Ensure a significant portion of pay is performance-based to better align pay with the successful achievement of our business objectives.
- Reward our named executive officers for leadership excellence and contribution to the organization's success.
- Maintain an important focus on environmental, social, and governance issues while building shareholder value.

## 2020–2022 Pay for Performance Alignment

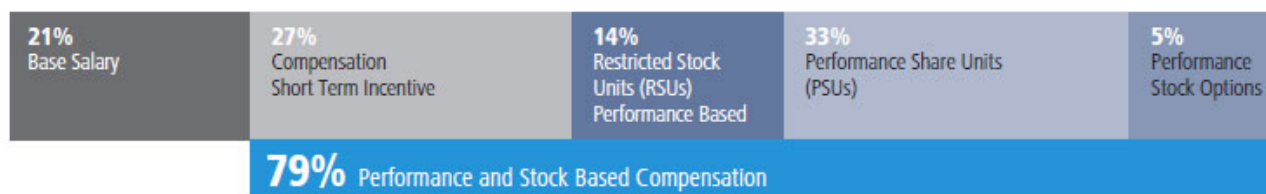
Our pay programs are designed to reflect the Company's performance. The following table shows the relationship between financial performance goals and executive performance-based payouts over the past three years.

	Target EPS (adjusted for comp plan)*	EPS (adjusted for comp plan)*	STI Payout %	3 Year TSR Return	PSU Payout %
2020	\$1.55	Achieved	137.10%	29.08%	175.00%
2021	\$1.66	Achieved	129.70%	65.56%	N/A
2022	\$1.77	Achieved	129.06%	12.37%	171.16%

\*Target EPS is a non-GAAP financial measure. See Appendix A.

### 2022 NEO Total Compensation Pay Mix

#### CEO



#### Other NEOs



## Shareholder Outreach and Results of 2022 Advisory Vote to Approve Executive Compensation

At our 2022 annual meeting of shareholders, our shareholders strongly supported our compensation program, with 97.1% of shareholders voting in agreement with the Company's compensation design. We believe the high level of support recognized the thoughtfulness and consideration the Executive Compensation Committee and the management team showed in ensuring the program aligns with shareholder interests.

Over the course of 2022, management held over 250 meetings with investors. Additionally, as part of our governance-focused outreach, we offered to meet with our top 25 shareholders. For this effort, we engaged with every shareholder who accepted our offer to meet. During these meetings and calls, we discussed numerous topics, including Company strategy, executive compensation, and environmental, social and governance performance.

*For more information on our shareholder engagement program, investor feedback and the actions taken in response to that feedback, please see page 28 in this proxy statement.*

**97.1%**  
support for  
compensation  
design

Management held  
**~250**  
meetings with  
investors

# Proposal 1: Election of Directors

Our Board has nominated Ms. Amato, Mr. Ciesinski, Mr. Franklin, Mr. Hilferty, Ms. Kelly, Mr. Lewis, Ms. Ruff, and Mr. Stewart for election as directors at this year's Annual Meeting for a one-year term upon the recommendation of our Corporate Governance Committee. Each nominee abstained from the vote with respect to his or her nomination. Mr. Womack recently informed us that he does not intend to stand for re-election due to his assuming a new role with The Southern Company. We have included his information, including his biography, below, as he served on our Board during all of 2022. We thank Mr. Womack for his service on our Board.

The nominees will be elected by a plurality of the votes cast at the 2023 Annual Meeting. Properly executed proxies will be voted for the election of the eight nominees introduced below unless authority to do so has been withheld. Proxies have discretionary authority to cast votes for the election of a substitute should any nominee be unable or become unwilling to serve as a director. Each nominee has stated his or her willingness to serve and the Company believes all the nominees will be available to serve.

Essential's Corporate Governance Guidelines include a resignation policy for the election of directors in uncontested elections. Specifically, if an incumbent director in an election where the only nominees are those recommended by the Board of Directors receives a greater number of WITHHOLD votes than FOR votes, that director must promptly tender a resignation to the Board. The Board will evaluate the relevant facts and circumstances of the election and resignation, giving due consideration to the best interests of the Company and our shareholders. Within 90 days after the election, the independent directors (other than the director whose resignation is under consideration) will decide whether to accept or reject the tendered resignation. The Board will promptly disclose publicly its decision and the reasons for its decision. The Board of Directors believes the resignation policy enhances accountability to shareholders and responsiveness to shareholder votes, while allowing the Board appropriate discretion in considering a director's resignation.

## Board Refreshment as of December 31, 2022

In 2015, the Board of Directors undertook a multi-year program aimed at refreshing the Board to encourage new ideas, expertise, and oversight while maintaining the institutional experience of the then-current directors. As of December 31, 2022, the Board of Directors consisted of nine directors, eight of whom were newly appointed or elected since 2015. (A ninth director who joined the Board after 2015 will not stand for re-election in 2023.) Each of these directors brings particular expertise and experience to the Board.



Two directors are 74 years old and will reach mandatory retirement age in 2023. The Board of Directors is considering potential director candidates during 2023.

## How We Identify Director Candidates

The Corporate Governance Committee identifies, evaluates and recommends director candidates to our Board of Directors for nomination. The Corporate Governance Committee seeks potential candidates from current directors, management, business partners, and shareholders. From time to time, the Corporate Governance Committee retains a third-party search firm to help identify potential directors. Mr. Lewis, who joined our Board in 2022, came to the committee's attention through a combination of referrals and following vetting by a third-party employment search firm.

The Corporate Governance Committee holds meetings as needed to evaluate and to conduct interviews with potential candidates. As part of this process, the committee will consider a candidate's personal abilities, qualifications, independence, knowledge, judgment, character, leadership skills, education, background, and expertise and experience in fields and disciplines relevant to the Company, including financial expertise or financial literacy. In addition, consideration is given to the effect a candidate will have on the diversity of the Board, based on a broad range of attributes, including race, gender and national origin, background, demographics, expertise, geography, and experience. Finally, the Corporate Governance Committee considers the candidate's existing professional obligations and the candidate's abilities to advance the Company's interests with our various constituencies.










## Proposal 1: Election of Directors

### Director Nominee Experience, Qualifications, Attributes and Skills Criteria

The Corporate Governance Committee will evaluate shareholder-recommended candidates in the same manner as it evaluates candidates recommended by others. Shareholders who would like the committee to consider particular candidates for selection as nominees at the 2024 Annual Meeting of Shareholders should submit their recommendations to the Chairperson of the Corporate Governance Committee no later than December 1, 2023.

The chart below summarizes the experience, qualifications, attributes, and skills of each of the nominees.

### Director Nominee Experience, Qualifications, Attributes and Skills Criteria

Key Skills	Amato	Ciesinski	Franklin	Hilferty	Kelly	Lewis	Ruff	Stewart
 Utility Industry			•		•		•	•
 Regulatory			•	•			•	•
 Financial		•	•	•	•	•	•	•
 Legal/Government	•		•				•	
 Leadership	•	•	•	•	•	•	•	•
 Mergers & Acquisitions	•	•	•	•	•		•	•
 Geographic Diversity	•	•			•	•	•	•
 "C-Suite" Experience	•	•	•	•	•		•	•
 Climate Experience					•			

### Information About Our Director Nominees

For each of the eight nominees for election as directors at the 2023 Annual Meeting, we have included biographical information on the following pages that highlights the experience, qualifications, attributes and skills that led the Board to determine the individual is qualified to serve as a director of the Company. We have also included Mr. Womack's biography.



The Board of Directors unanimously recommends a vote FOR the election of each of these nominees as director.

## Nominees for Election at the 2023 Annual Meeting



### Elizabeth B. Amato

Former Executive Vice President and Chief Human Resources Officer, United Technologies Corp.

Director since **2018**  
Age **66**  
**Independent Director**

#### Experience

- Executive Vice President & Chief Human Resources Officer of United Technologies Corp. (UTC), 2015-2020.
- Senior Vice President, Human Resources and Organization of UTC with global responsibility for Human Resources and Communications functions 2012-2015.
- Ms. Amato joined UTC in 1985 at Pratt & Whitney, and held a variety of the most senior human resources leadership positions across the corporation in both aerospace and commercial building systems, including UTC Climate, Controls & Security (2011-2012), Carrier (2010-2011), Pratt & Whitney (2006-2009) and Sikorsky (1997-2006).

Ms. Amato is a recipient of the YWCA Women Achievers Award. She is currently a member of the Board of Directors for Children's Healthcare Charity, Inc. and Wake Forest University College Board of Visitors. Ms. Amato holds a bachelor's degree in political science from Davidson College and a law degree from the University of Connecticut.

#### Qualifications

Ms. Amato has over 30 years of experience in various roles with responsibilities ranging from integrating acquisitions to human resources to executive compensation. The Board of Directors believes Ms. Amato's independence, her broad experience, and her leadership roles support the Board's conclusion that Ms. Amato should serve as a director of the Company.

#### Other current public company directorships

None

#### Board Committees

- Chair, Corporate Governance Committee
- Executive Compensation Committee
- Executive Committee

#### Key Skills

- Legal/Government
- Leadership
- Mergers & Acquisitions
- Geographic Diversity
- "C-Suite" Experience



### David A. Ciesinski

President, Chief Executive Officer and Director of Lancaster Colony Corporation and President of its subsidiary, T. Marzetti Company

Director since **2021**  
Age **56**  
**Independent Director**

#### Experience

- CEO of Lancaster Colony Corporation, a Nasdaq- listed company that produces and markets consumer products with a focus on specialty food products for the retail and foodservice markets, since 2017.
- President of Kraft Meal Solutions, 2014-2016.
- Group Vice President and Chief Marketing Officer, H.J. Heinz Company, U.S. Retail Division, 2001-2013.

Mr. Ciesinski is a graduate of West Point and a veteran of the U.S. Army, with service during the first Gulf War in Iraq, where he earned a Bronze Star Medal. Mr. Ciesinski holds a master's degree in marketing and finance from the Tepper School of Business at Carnegie Mellon University.

#### Qualifications

Mr. Ciesinski has over 20 years of experience in various roles with responsibilities ranging from manufacturing to finance to mergers and acquisitions. The Board of Directors believes Mr. Ciesinski's independence, his broad experience, and his leadership roles support the Board's conclusion that Mr. Ciesinski should serve as a director of the Company.

#### Other current public company directorships

Lancaster Colony Corporation (since 2016)

#### Board Committees

- Audit Committee
- Corporate Governance Committee

#### Key Skills

- Financial
- Leadership
- Mergers & Acquisition
- Geographic Diversity
- "C-Suite" Experience





## Christopher H. Franklin

Director since 2015

Age 57

Chairman, President, and Chief Executive Officer, Essential Utilities, Inc.

### Experience

Chairman, President, and Chief Executive Officer of the Company.

- Mr. Franklin has worked for the Company for 30 years in a variety of leadership positions: President and Chief Executive Officer since July 2015; Executive Vice President, and President and Chief Operating Officer, Regulated Operations (2012-2015); Regional President—Midwest and Southern Operations and Senior Vice President, Public Affairs (2010-2012);
- Regional President—Southern Operations and Senior Vice President, Public Affairs and Customer Relations (2007-2010); Vice President, Public Affairs and Customer Operations (2005-2007); Vice President, Corporate and Public Affairs (1997-2005); and Manager, Corporate & Public Affairs (1992-1997).

Mr. Franklin is active in the community and serves on a number of nonprofit and higher education boards, including the University of Pennsylvania Board of Trustees and the Franklin Institute of Philadelphia. He earned his B.S. from West Chester University and his M.B.A. from Villanova University.

### Qualifications

Since 2015, under Mr. Franklin's leadership as CEO, the Company's customer base has nearly doubled by completing over 65 acquisitions and increased its market capitalization from \$4.4 billion to \$12.5 billion at the end of 2022. During the same period, total shareholder return has been in excess of 128%.

During his long tenure at the Company, Mr. Franklin has held a series of roles. Among his accomplishments in public affairs was pivotal advocacy for the passage of key legislation designed to provide customers with improved water quality and better water and wastewater systems while allowing a fair and reasonable return for shareholders. As vice president of customer operations, Mr. Franklin led the implementation of a single-customer information system and the creation of three central call centers. As operating president, he integrated the acquisition of AquaSource and brought the utility back to full profitability.

The Board of Directors believes Mr. Franklin's extensive experience with the Company, capabilities, and his demonstrated leadership roles with the Company and in business and community activities support the Board's conclusion that Mr. Franklin should serve as a director of the Company.

### Other current public company directorships


Centerpoint Energy Company (2022-present)

### Board Committees

- Chair, Executive Committee
- Risk Mitigation and Investment Policy Committee


### Key Skills


 Utility Industry


 Regulatory

 Financial

 Legal/Government

 Leadership

 Mergers & Acquisition

 C-Suite Experience



## Daniel J. Hilferty

Lead Independent Director, Essential Utilities, Inc.

Chief Executive Officer, Comcast Spectacor  
Chairman and Chief Executive Officer, Dune View Strategies

Director since 2017

Age 66

Independent Director

### Board Committees

- Chair, Executive Compensation Committee
- Executive Committee

### Key Skills



Regulatory



Financial



Leadership



Mergers & Acquisitions



C-Suite Experience

### Experience

- Chief Executive Officer, Comcast Spectacor, a Philadelphia-based American sports and entertainment company, since February 2023.
- Chairman and CEO, Dune View Strategies, an advisory firm focused on healthcare, since 2021.
- Former President and Chief Executive Officer of, and former Executive Advisor to, Independence Health Group (IHG), one of the nation's leading health insurers serving nine million customers in 25 states and Washington D.C. (2010-2022).
- President and Chief Executive Officer of the AmeriHealth Mercy Family of Companies (1996-2009).
- Executive Director of PennPORTS in the administration of Pennsylvania Governor Robert P. Casey (1990-1991).
- Assistant Vice President overseeing community and media relations for Saint Joseph's University (1987-1990).

### Qualifications

Mr. Hilferty has extensive knowledge and experience in the areas of mergers and acquisitions, the health care field, and government relations and regulation. Based on Mr. Hilferty's experience, qualifications, and knowledge, in 2017, the Board of Directors determined that Mr. Hilferty should serve as its Lead Independent Director. The Board of Directors believes Mr. Hilferty's independence, his experience with regulation, his reputation in the healthcare industry, and his leadership roles in business and community activities support the Board's conclusion that Mr. Hilferty should serve as a director of the Company.

### Other affiliations

Mr. Hilferty has served on several industry-based and nonprofit boards, including America's Health Insurance Plans, Greater Philadelphia Chamber of Commerce, and on a fund board of FS Investments. In 2015, he served as co-chair on the Executive Leadership Cabinet of the World Meeting of Families. In 2015, he served as Chairman of the Board of Directors for the Blue Cross and Blue Shield Association.

### Other current public company directorships

None



## Edwina Kelly

Managing Director, Canada Pension Plan Investment Board, Sustainable Energies Group

Director since 2021

Age 36

Independent Director

### Experience

- Managing Director in the Sustainable Energies Group at Canada Pension Plan Investment Board (CPPIB) since 2019; responsible for originating new investments, transaction management, and asset management for investments in the CPPIB's global Power & Renewables group.
- Board member of Cordelio Power, an independent power producer that develops, owns and manages renewable power facilities across North America.
- Board member of Redaptive, Inc., a leading energy-as-a-service provider that funds and installs energy-saving and energy-generating equipment.
- Director at EFG Hermes UAE, where she helped manage the renewable energy platform, and led solar portfolio acquisitions and equity restructuring of wind farm investments (2015-2018).

### Board Nominee

- Audit Committee
- Risk Mitigation and Investment Policy Committee

### Key Skills

- Utility Industry
- Financial
- Leadership
- Mergers & Acquisitions
- Geographic Diversity
- C-Suite Experience
- Climate Experience

Ms. Kelly has a bachelor's degree in philosophy, politics and economics from the University of Oxford and is an associated chartered accountant member of the Institute of Chartered Accountants in England and Wales.

**Ms. Kelly is nominated to the Board as designated by CPPIB under the terms of the Company's private placement transaction with CPPIB.**

### Qualifications

The Board has determined, based on her abilities, qualifications, knowledge, judgment, character, leadership skills, education, background and experience in fields and disciplines relevant to the Company, including her financial expertise, that Ms. Kelly is qualified to serve on and will make a positive contribution to the Board. The Board of Directors believes Ms. Kelly's extensive experience with US renewable energy, mergers and acquisitions, her auditing and evaluation of financial statements and complex accounting issues, her capabilities, and her demonstrated leadership roles support the Board's conclusion that Ms. Kelly should serve as a director of the Company.

### Other current and past directorships

Canterra GP Ltd., a Canadian farmland portfolio.

VTRM Energia, a joint venture between CPPIB and Votorantim investing in renewable energy in Brazil.

Cordelio Power, an independent power producer.

Redaptive, Inc., an energy-as-a-service provider.

### Other current public company directorships

None



## W. Bryan Lewis

Vice President and Chief Investment Officer for United States Steel Corporation

Director since 2022

Age 46

Independent Director

### Experience

- Vice President and Chief Investment Officer for United States Steel Corporation since 2019; responsible for the company's global investments for both the defined contribution and defined benefit plans, as well as other related programs.
- Executive Director for State Universities Retirement System of Illinois managing a \$20 billion pension fund (2015-2016).
- Investment Management for North Carolina Department of State Treasurer – Retirement Systems Division (2009-2015).
- President and Chair, United States Steel Corporation and Carnegie Pension Fund, since 2019.
- Chief Investment Officer for Pennsylvania State Employees' Retirement System of Pennsylvania managing a \$30 billion pension fund (2016-2019).


### Board Committees

- Audit Committee
- Risk Mitigation and Investment Policy Committee

### Key Skills

 Financial

 Leadership

 Geographic Diversity

Mr. Lewis holds an MBA from the University of Miami and a bachelor of science degree in economics from the University of Maryland College Park.

### Qualifications

The Board has determined, based on his abilities, qualifications, knowledge, judgment, character, leadership skills, education, background and experience in fields and disciplines relevant to the Company, including his financial expertise, that Mr. Lewis is qualified to serve on and will make a positive contribution to the Board. The Board of Directors believes Mr. Lewis' extensive experience with financial services, auditing and evaluation of financial statements and complex accounting issues, his capabilities, and his demonstrated leadership roles support the Board's conclusion that Mr. Lewis should serve as a director of the Company.

### Other affiliations

Mr. Lewis serves on several industry-based and nonprofit boards, including Steelworkers Pension Trust (member on Board of Trustees), Virginia Retirement System (advisory member to the Board), Financial Accounting Foundation (Director), Propel Schools (Director), John Rex Endowment (Director), University of North Carolina Health Foundation (Director), Toiga Foundation (Director), and Institute for Private Capital (Director).

### Other current public company directorships

None



## Ellen T. Ruff

Former President, Office of Nuclear Development, Duke Energy Corporation

Director since **2006**

Age **74**

**Independent Director**

### Experience

- President, Office of Nuclear Development, for Duke Energy Corporation, from 2008 until her retirement in January 2011.
- Partner at the law firm of McGuire Woods LLP (2011-2018).
- President of Duke Energy Carolinas, an electric utility that provides electricity and other services to customers in North Carolina and South Carolina (2006-2008).

### Board Committees

- Corporate Governance Committee
- Executive Compensation Committee

Ms. Ruff joined Duke Energy in 1978 and during her career held a number of key positions, including: Vice President and General Counsel of Corporate, Gas and Electric Operations; Senior Vice President and General Counsel for Duke Energy; Senior Vice President of Asset Management for Duke Power; Senior Vice President of Power Policy and Planning; and Group Vice President of Planning and External Affairs.

### Key Skills

- Utility Industry
- Regulatory
- Financial
- Legal/Government
- Leadership
- Mergers & Acquisitions
- Geographic Diversity
- C-Suite Experience

### Qualifications

Ms. Ruff has over 30 years of experience with a major utility company in various management, operations, legal planning and public affairs positions. Ms. Ruff has lived and worked in North Carolina, an important area of the Company's operations, for many years.

The Board of Directors believes Ms. Ruff's independence, her experience with various aspects of the utility industry, her knowledge of North Carolina, and her significant leadership roles in business and community activities support the Board's conclusion that Ms. Ruff should serve as a director of the Company.

### Other current public company directorships

None



## Lee C. Stewart

Private Financial Consultant

Director since **2018**

Age **74**

**Independent Director**

### Experience

- Mr. Stewart is a private financial consultant with over 25 years of experience as an investment banker.
- Vice President at Union Carbide Corporation from 1996 to 2001, responsible for various treasury and finance functions.
- Chief Financial Officer of Foamex International, Inc. (2001 - 2002).

### Board Committees

- Chair, Audit Committee
- Executive Committee
- Executive Compensation Committee

### Qualifications

Mr. Stewart has over 25 years of experience as an investment banker and as a director of a public company. Mr. Stewart has significant experience with financial services, finance and banking, public company accounting and financial reporting, strategic planning, operations and risk management, and corporate governance. The Board of Directors believes Mr. Stewart's independence and his experience supports the Board's conclusion that Mr. Stewart should serve as a director of the Company.

### Other current public company directorships

P. H. Glatfelter Company, a New York Stock Exchange-listed global supplier of specialty papers and engineered materials (since 2002).

### Key Skills

- Utility Industry
- Regulatory
- Financial
- Leadership
- Mergers & Acquisitions
- Geographic Diversity
- C-Suite Experience

## DIRECTOR NOT STANDING FOR RE-ELECTION AT THE 2023 ANNUAL MEETING

Mr. Womack served as a Director in 2022 and is included for selected statistics in this proxy statement.



### Christopher C. Womack

President and Chief Executive Officer, Southern Company (appointed in March 2023)

Director since 2019

Age 65

Independent Director








#### Experience

- President and Chief Executive Officer of Southern Company, a leading American gas and electric utility holding company based in Atlanta, Georgia, since March 2023.
- Chairman, President and Chief Executive Officer, Georgia Power, a subsidiary of Southern Company, 2020 to March 2023.
- Mr. Womack worked in various executive leadership positions at Southern Company since 1988, including President of External Affairs and Executive Vice President, Georgia Power Company (2006-2008); Senior Vice President, Fossil & Hydro Power, Georgia Power Company (2001-2006); and Senior Vice President, Human Resources (1998-2001).
- Legislative aide in the U.S. House of Representatives (1979-1987).

#### Board Committees

- Chair, Risk Mitigation and Investment Policy Committee
- Corporate Governance Committee

#### Key Skills

-  Utility Industry
-  Regulatory
-  Legal/Government
-  Mergers & Acquisitions
-  Leadership
-  Geographic Diversity
-  C-Suite Experience

#### Qualifications

Mr. Womack has over 20 years of experience as an executive of a gas and electric utility. He has significant experience with utility operations, human resources and governmental affairs.

#### Other current public company directorships

Invesco Ltd., a New York Stock Exchange-listed global independent investment management firm (since 2021).

# Corporate Governance

The Board sets high standards for our employees, officers, and directors. Implicit in this philosophy is the importance of sound corporate governance. Following the principles of our Corporate Governance Guidelines, the Board serves as a prudent fiduciary for shareholders and oversees the management of our business.

## Governance Materials Available on our Website

The following materials are available on our corporate website at

<https://www.essential.co/corporate-governance/documents>

**Corporate Governance Guidelines.** Developed by the Corporate Governance Committee, these Guidelines provide the principles governing the Board. The Committee annually reviews the Guidelines and recommends any necessary changes to the full Board. The Guidelines include categorical standards of director independence that are consistent with NYSE listing standards.

**Board Committee Charters.** Each of the Board's standing Committees operates under a written charter that is reviewed annually.

**Code of Ethical Business Conduct.** The Code applies to our directors, officers, and employees and covers conflicts of interest; corporate opportunities; fair dealing; confidentiality; protection and proper use of Company assets; compliance with laws, rules and regulations (including insider trading laws); and how to report illegal or unethical behavior. In 2019, the Code was updated to reflect changes in our leadership structure and to stress our Core Values of Respect, Integrity, and the pursuit of Excellence. The Company intends to post amendments to or waivers from the Code of Ethical Business Conduct (to the extent applicable to the Company's executive officers, senior financial officer, or directors) on our website.

Our **ESG Report** is available [ESG.Essential.co](https://www.essential.co). For additional information see pages 29 through 34 in this proxy statement. In 2023, we expect to publish a new ESG report.

## Board Leadership Structure



**Christopher H. Franklin**  
Chairman of the Board and  
Chief Executive Officer

Mr. Franklin serves as Chairman of the Board and Chief Executive Officer. The Board of Directors deliberately and intentionally determined that the structure of the combined Chairman and Chief Executive Officer along with the position of a strong Lead Independent Director and independent Committee Chairs to be the most appropriate and efficient approach to managing the Company, while providing clear accountability to the execution of the Company's strategy and its results.



**Daniel J. Hilferty**  
Lead Independent  
Director

## Lead Independent Director

The Board of Directors annually elects the lead independent director to execute the following clear and specific duties:

- Preside at all meetings of the Board at which the Chairman of the Board is not present, including executive sessions of the independent directors;
- Serve as liaison between the independent directors and the Chairman of the Board;
- Consult with the Chairman of the Board, reviewing and approving meeting agendas and information provided to the Board for meetings, with the authority to add items to the agendas for any Board meeting;
- Review and approve meeting schedules to ensure there is sufficient time for discussion of all agenda items;
- Call executive sessions of the independent directors and prepare the agendas for the executive sessions;
- If requested by major shareholders, participate in consultation and direct communications;
- Serve as a member of the Executive Committee; and
- In the event of the death or incapacity of the Chairman, become the acting Chairman of the Board until a new Chairman is selected.

The Lead Independent Director routinely meets in executive session with the other independent directors and without Mr. Franklin present.

**The Lead Independent Director** has the authority (with the approval of at least the majority of the directors) to engage legal, financial or other advisors as the independent directors deem appropriate at the Company's expense and without consultation or the need to obtain approval from any officer of the Company.

## Director Independence

The Board of Directors is responsible for determining whether each of the directors is independent. The Board has adopted Corporate Governance Guidelines that contain categorical standards of director independence that are consistent with the NYSE listing standards. *In 2022, all directors were determined to be independent, except our Chairman, President and CEO, Mr. Franklin.*

The Board of Directors considered the following transactions, relationships and arrangements in connection with making the independence determinations for the current Board of Directors:

1. During 2022, the Company made contributions to charitable or civic organizations for which Mr. Franklin and Mr. Hilferty serve as directors, trustees or executive officers. None of the Company's contributions exceeded the greater of \$1 million or 2% of the recipient organization's consolidated gross revenues.
2. Ms. Kelly is a Managing Director of CPPIB, which is a significant shareholder of the Company.
3. The Company has insurance arrangements with Independence Health Group (IHG) or its affiliates. During 2022, Mr. Hilferty served as Executive Advisor to IHG. As a benefit for employees, the Company offers medical insurance benefits through plans established by IHG. The Company is self-insured for all of these plans, but IHG serves as the administrator. For each of the last three fiscal years, the fees paid to IHG for serving as administrator, IHG's gross revenues, and the fees as a percentage of IHG's gross revenues were as follows:

Fiscal Year	Fees Paid to IHG	IHG Gross Revenues	Fees Paid as a Percentage of IHG Gross Revenues
2020	\$2,499,580	\$21,000,000,000	0.012%
2021	\$2,919,728	\$24,700,000,000	0.012%
2022	\$3,454,017	\$27,400,000,000	0.013%



## Corporate Governance

### Board Committee Membership, Meetings and Director Attendance

Under the self-insured nature of the medical plans, the Company also submitted payments to IHG to maintain the necessary insurance reserves and to pay employees' medical claims. Because IHG is an administrator, these were "pass through" payments; they do not represent compensation to, or revenue of, IHG. The following "pass through" payments were made to IHG in the last three fiscal years:

Fiscal Year	Pass Through Payments
2020	\$14,557,659
2021	\$19,308,118
2022	\$19,818,919

The amounts paid by the Company to IHG are not material to IHG or to the Company.

- Mr. Lewis is a Vice President at United States Steel Corporation. The Company sells energy to United States Steel pursuant to an agreement that has been duly filed with the Pennsylvania Public Utility Commission. The amounts received by the Company are not material to the Company or United States Steel Corporation.

## Board Committee Membership, Meetings and Director Attendance

Under our Bylaws, the Board of Directors may designate an Executive Committee and one or more other committees, with each committee to consist of two or more directors, except for the Audit Committee and Executive Compensation Committee, which must have at least three members. The Board of Directors annually assigns members to the Executive, Audit, Executive Compensation, Risk Mitigation and Investment Policy, and Corporate Governance Committees. The Board may also appoint ad hoc committees. The Retirement and Employee Benefits Committee, which is made up of senior management of the Company, reports periodically to the Board of Directors.

Based upon their respective qualifications, attributes, and skills, the Board of Directors determined that the following directors are best suited for service on the following committees:

Committee	Chair	Other Members
<b>Audit</b>	<b>Lee C. Stewart<sup>†</sup></b>	Edwina Kelly <sup>†</sup> , David A. Ciesinski <sup>†</sup> , W. Bryan Lewis <sup>†</sup>
<b>Corporate Governance</b>	<b>Elizabeth B. Amato</b>	Ellen T. Ruff, David A. Ciesinski
<b>Executive Compensation</b>	<b>Daniel J. Hilferty</b>	Elizabeth B. Amato, Ellen T. Ruff, Lee C. Stewart
<b>Executive</b>	<b>Christopher H. Franklin</b>	Daniel J. Hilferty, Lee C. Stewart, Elizabeth B. Amato
<b>Risk Mitigation and Investment Policy</b>	<b>TBD*</b>	Christopher H. Franklin, Edwina Kelly, W. Bryan Lewis

\* Mr. Womack served as chair of the Risk Mitigation and Investment Policy Committee in 2022, but he is not standing for election in 2023. Mr. Womack will continue to Chair this Committee until the end of his term, at which time the Board will elect a new chair of that committee.

† Audit Committee Financial Expert

Annually, the Corporate Governance Committee and the Board of Directors review the membership of the Committees and make changes, if necessary.

## The Board of Directors held 12 meetings in 2022

- In 2022, each director attended 100% of the aggregate of all meetings of the Board and the Committees on which each director served and was eligible to attend.
- All of the directors who were elected at the 2022 Annual Meeting of Shareholders attended that meeting.

## Board Committees as of December 31, 2022



**Chair**

**Lee C. Stewart**

**Members**

David A. Ciesinski

Edwina Kelly

W. Bryan Lewis

All members are independent under NYSE listing requirements and SEC rules.

All members are financially literate as defined in the NYSE listing standards and are audit committee financial experts within the meaning of applicable SEC rules.

### Audit

2022 Meetings Held **9**

The Committee's primary responsibilities are to:

- monitor the integrity of the Company's financial reporting process and systems of internal controls, including the review of the Company's annual audited financial statements; and
- monitor the independence of our independent registered public accounting firm.

The Committee has the exclusive authority to select, evaluate and, where appropriate, replace the Company's independent registered public accounting firm.

In 2023, the Committee ran a process requesting proposals for bids to determine if the Company's independent registered public accounting firm is the appropriate auditor and to determine if the firm charges the appropriate fee structure. The Committee also has considered the extent and scope of non-audit services provided to the Company by its independent registered public accounting firm and has determined that these services are compatible with maintaining that firm's independence.



**Chair**

**Daniel J. Hilferty**

**Members**

Elizabeth B. Amato

Ellen T. Ruff

Lee C. Stewart

All members are independent under NYSE listing standards

### Executive Compensation

2022 Meetings Held **5**

The Committee is responsible for administering our equity compensation plans and determining executive compensation each year.

As part of its annual compensation-setting process, the Committee:

- reviews the recommendations of the Chief Executive Officer as to appropriate compensation of the Company's executive officers (other than the Chief Executive Officer) and determines the compensation of these executive officers; and
- reviews and recommends to the Board of Directors the compensation for the Chief Executive Officer, which is subject to final approval by the independent members of the Board of Directors.

The Committee has retained an independent compensation consultant, Pay Governance LLC, to assist in designing our executive compensation program and assessing its competitiveness through benchmarking peer analysis and other methodologies.

The Committee has the power to delegate aspects of its work to subcommittees, with the approval of the Board of Directors.



## Corporate Governance

2022 Meetings Held **5**

The Committee's primary responsibilities include:

- identifying and considering qualified nominees for directors;
- developing and periodically reviewing the Corporate Governance Guidelines;
- advising the Board of Directors on director nominees, executive selections and succession planning, including a succession plan for the CEO and other senior executives; and
- implementing and overseeing the comprehensive Board, Committee and peer review process.

The Committee reviews and approves, ratifies or rejects related person transactions under the Company's written policy.

The Committee also has direct oversight over most ESG matters and provides guidance on ESG decisions. To that end, at each Committee meeting, updates on ESG projects, trends and developments are presented. Additionally, each meeting features presentations on a key area of ESG, allowing for the Committee to study each area in-depth over the course of a year.

### Chair

**Elizabeth B. Amato**

### Members

David A. Ciesinski

Ellen T. Ruff

Christopher C. Womack

All members are independent under NYSE listing standards



## Risk Mitigation and Investment Policy

2022 Meetings Held **5**

The Committee's primary responsibilities include:

- Overseeing the Company's risk management process, policies, and procedures for identifying, managing and monitoring critical risks, including cyber-related risks, and compliance with legal and regulatory requirements; and
- Overseeing the Company's acquisition process, including being briefed on all potential transactions in excess of \$10 million, and reviewing all acquisitions valued in excess of \$20 million and all transactions that involve the Company's stock.

The Committee's Chairperson communicates with other Board Committees to avoid overlap and potential gaps in overseeing the Company's risks. The Committee advises the Board of Directors in its performance of its oversight of enterprise risk management.

### Chair\*

**Christopher C. Womack**

### Members

Edwina Kelly

Christopher H. Franklin

\*Mr. Womack is not seeking reelection. The Board will appoint a new Committee Chair after the Annual Meeting.



## Executive Committee

2022 Meetings Held **0**

The Committee has and exercises all the authority of the Board in the management of the business and affairs of the Company, with certain specified exceptions.

- The Committee is intended to serve in the event that action by the Board of Directors is necessary or desirable between regular meetings of the Board and when convening a meeting of the entire Board is not practical, or to make recommendations to the entire Board with respect to various matters.
- The Chairman of the Board of Directors serves as Chairman of the Committee.

### Chair

**Christopher H. Franklin**

### Members

Elizabeth B. Amato

Daniel J. Hilferty

Lee C. Stewart

## Board Oversight Responsibilities

### Board Oversight of Risk Management

#### Full Board

The Board believes that the present leadership structure, along with the important risk oversight functions performed by management, the Audit Committee, the Risk Mitigation and Investment Policy Committee, the Executive Compensation Committee, and the full Board, permits the Board to effectively perform its role in the risk oversight of the Company.

#### Management

In addition to updates at each Board meeting by operating management regarding any significant operational, acquisition, or environmental matters, management provides the Board with an annual update on:

- environmental matters by our Chief Environmental Officer;
- the Company's proposed capital spending plans by our Vice President, Financial Planning and Analysis; and
- the Company's Enterprise Risk Management program by our Executive Vice President and General Counsel.

#### Audit Committee

The Audit Committee, in consultation with management, the independent registered public accountants and the internal auditors, discusses the Company's policies and guidelines regarding risk assessment and risk management as well as its significant financial risk exposures and the steps management has taken to monitor, control and report such exposures.

- The Audit Committee meets in executive session with the Director of Internal Audit and with the independent registered public accountants at the end of each Audit Committee meeting.
- The Company's General Counsel reports to the Audit Committee quarterly regarding any significant litigation involving the Company and his opinion of the adequacy of the Company's reserves for such litigation.
- The Company's Internal Audit department reports directly to the Chair of the Audit Committee.

#### Corporate Governance Committee

The Committee leads an annual discussion by the Board of Directors regarding the Company's strategic plans and management's performance with respect to these plans. The Committee also has direct oversight over most ESG matters and provides guidance on ESG decisions.

#### Executive Compensation Committee

The Committee reviews the Company's overall compensation program in the context of the various behaviors that the program may encourage and the risks to the Company as a result of the program. At least annually, the Executive Compensation Committee considers the risks that may be presented by the structure of the Company's compensation programs and the metrics used to determine individual compensation under that program.

#### Risk Mitigation and Investment Policy Committee

The Committee's primary purpose is to assist the Board of Directors in fulfilling its oversight responsibilities for the Company's:

- risk management practices;
- compliance with legal and regulatory requirements;
- potential investments in acquisitions and growth vehicles;
- cybersecurity risks; and to
- review and approve the Company's risk management framework.

Management receives approval from the Risk Management and Investment Policy Committee on all potential acquisitions valued in excess of \$20 million, and the Board approves every acquisition valued in excess of \$50 million or which involves the issuance of the Company's common stock as part of the consideration.

A company-wide Enterprise Risk Management (ERM) process is used to identify, prioritize and monitor key risks that may affect the Company. The ERM Committee regularly reviews the results of the Company's ERM process, and management presents to the Board a report on the status of the risks and the metrics used to monitor those risks.

- Each risk tracked as part of the ERM process has a member of the Company's management who serves as the owner and monitor for that risk. The risk owners and monitors report on the status of their respective risks at the quarterly meeting of management's Compliance Committee.
- The information discussed at the Compliance Committee meeting is then reviewed by the Disclosure Committee composed of the Company's Chief Executive Officer, Chief Financial Officer, General Counsel, Chief Accounting Officer and Director of Internal Audit. The results of the Disclosure Committee's meetings are presented to the Risk Mitigation and Investment Policy Committee or the Audit Committee each quarter, as appropriate.

## Board Oversight of Cybersecurity Management

The Board oversees the Company's cybersecurity risk assessment and security measures. By receiving at least quarterly reports, the Board of Directors and the Risk Mitigation and Investment Policy Committee ensure that the Company is devoting the appropriate amount of time and resources to mitigate the risk of a cybersecurity breach and that there is a clear response plan in the event of a breach.

The Board of Directors annually reviews and approves the capital and operating budgets, ultimately reviewing and approving the amount spent on cybersecurity measures.

### Spotlight on Data Security and Privacy

Essential has a robust and long-standing cybersecurity program, which is aligned to the National Institute of Standards and Technology (NIST) Cybersecurity Framework.

**Management Committee:** The information security and cybersecurity program is overseen by a cross-functional committee of senior business leaders. This Committee meets bimonthly and is charged with ensuring that cyber risk is managed and that the program is aligned to business goals and objectives. Updates are provided to the Risk Mitigation and Investment Policy Committee quarterly and to the full Board once a year.

**Risk Management:** The information security organization is responsible for ongoing vulnerability assessments and threat analysis to essential assets such as customer and employee data, critical business systems, and industrial control environments.

**Controls, Policy & Compliance:** Essential has implemented enterprise-wide security policies, standards and controls that incorporate best practices in security engineering, technology architecture and data protection, which support regulatory compliance. An annual review of Essential's security framework controls is conducted in conjunction with a third party to promote objectivity.

**Awareness, Training & Assessment:** We have implemented specialized programs, such as enterprise-wide communications, presentations, phishing simulations and focused training for specific roles, as well as a general cybersecurity training program required for all employees.

## Board Oversight of ESG

### Board of Directors

The full Board receives written reports and updates from Company executives at all regularly scheduled meetings on ESG matters including safety, sustainability, environmental stewardship, diversity and human capital management.

**The Corporate Governance Committee has direct oversight of most ESG matters. At each Committee meeting, updates on ESG initiatives, trends and developments are presented and discussed. Additionally, each meeting features presentations on a key area of ESG, allowing for the Committee to study each area in-depth over the course of a year.**

### Management

#### CEO and Executive Management Team

Management is responsible for designing, implementing, and executing our comprehensive ESG program as well as reporting to stakeholders on our ESG performance and progress. **Half of the weighting in the executives' short-term incentive compensation program focuses on these important ESG issues.**

**The ESG Oversight Committee** meets at least quarterly to discuss ESG matters, strategy, and technical planning to achieve various goals. This committee is made up of nearly a dozen senior leaders from different functional areas and backgrounds who offer diverse perspectives. Essential's CEO is also involved in the issues discussed and initiatives planned.

## Board Oversight of Compensation Risk

In administering the executive compensation program, the Executive Compensation Committee aims to strike an appropriate balance among the elements of our compensation program to achieve the program's objectives. As a result of its review of the Company's overall compensation program in the context of the risks identified in the Company's enterprise risk management processes, the Executive Compensation Committee does not believe the risks the Company faces are materially increased by the Company's compensation programs.

Therefore, the Executive Compensation Committee believes the compensation program does not create the reasonable likelihood of a material adverse effect on the Company.

## Board Oversight of Human Rights Risk Management

The Board of Directors is responsible for overseeing human rights risk management. In 2019, the Board enacted a Human Rights Policy that underscores the Company's commitment to conducting business in a way that minimizes the adverse effects our operations may have on people and the communities that we serve. As more fully described on page 35, at a minimum, the Company and its vendors will:

- make efforts to avoid causing or contributing to human rights violations;
- mitigate and/or remediate adverse human rights impacts of our operations where possible;
- prohibit the use of child labor, forced labor, or human trafficking; and
- be transparent in our efforts, successes and challenges.

## Board Oversight of Succession Planning

The Board of Directors is responsible for the development and periodic review of a management succession plan for the Chief Executive Officer and other executives. The Board and management recognize the importance of human capital beginning with internal development initiatives and talent reviews, culminating in an annual review on succession planning with the Board of Directors. **At least annually and at a special meeting held only to discuss succession planning, the Board of Directors reviews the Company's succession planning process for the Chief Executive Officer and the named executive officers.** During this review, the directors review immediate succession candidates and prospective succession candidates, as well as their development plans, so the Company is well-prepared for the future.

## Board and Committee Evaluations

Each year, the directors complete a targeted questionnaire that is administered by a neutral, non-affiliated entity to assess the performance of the Board and each of the standing committees. Every second year, directors complete a targeted questionnaire to assess the performance of the directors individually. Both questionnaires elicit quantitative and qualitative ratings in key areas of Board operation and function, and all responses are kept confidential. Each director also responds to questions to evaluate how well the committees on which he or she serves are functioning and to provide suggestions for improvement.

In 2022, the directors completed both the targeted questionnaires to assess the performance of the Board and each Committee and the peer review questionnaires. Both questionnaires were administered by a neutral third party, all responses were kept confidential, and all responses were aggregated for presentation. The Lead Independent Director, the Chair of the Corporate Governance Committee, and the Chairman met with each director, provided the results of the evaluations to each director, and discussed the director's participation, preparation, and performance.

## Director Onboarding and Continuing Education

Mr. Lewis joined the Board as director in November 2022. In addition to informal meetings with the existing directors, Mr. Lewis participated in an onboarding process that included in-depth meetings with the executive officers focused on items such as:

- merger and acquisition strategy;
- regulatory matters;
- utility accounting and financing;
- water, wastewater, and natural gas operations;
- ESG;
- board governance functions;
- Pennsylvania law with respect to the directors' fiduciary duties; and
- a review of the Company's Articles of Incorporation, Bylaws, Corporate Governance Guidelines, and other policies.

The directors also participate in various educational programs related to finance, corporate governance, and industry issues during committee and board meetings throughout the year.

## Shareholder Outreach

At our 2022 annual meeting of shareholders, our shareholders strongly supported our compensation program, with 97.1% of shareholders voting in agreement with the Company's compensation design. We believe the high level of support recognized the thoughtfulness and consideration the Executive Compensation Committee and the management team showed in ensuring the program aligns with shareholder interests.

Over the course of 2022, management held over 250 meetings with investors. Additionally, as part of our governance-focused outreach, we offered to meet with our top 25 shareholders. For this effort, we engaged with every shareholder who accepted our offer to meet. During these meetings and calls, we discussed numerous topics, including company strategy, executive compensation, and environmental, social and governance performance.

### Shareholder Feedback Taken

Board Response to Shareholder Feedback	Actions Taken
Continued Performance-driven executive compensation	<p><b>Focus on performance</b></p> <p>Following 2021 shareholder outreach, we continued our focus on creating performance-driven compensation opportunities for our named executive officers. 79% of our CEO's compensation is performance-based and/or stock-based.</p>
Diversity metrics	<p>In 2021, we added a new supplier and employee diversity metric (10% weighting). Our diversity goals incentivize and encourage management to continue to build a diverse and inclusive workplace.</p> <p>The Company's commitment to ensuring diversity and inclusion in the workplace continues to evolve with the continuation of diversity metrics in the Company's short-term incentive plan in 2023.</p>
Reviewed our disclosure of derivative securities holdings standard when making a nomination or presenting a proposal	<p><b>Ratification of Shareholder Disclosure of Holdings</b></p> <p>In early 2022, the Board of Directors voted to amend the Company's Amended and Restated Bylaws, as amended (the Bylaws), to require derivative securities holdings disclosure when a shareholder uses the procedures in the Bylaws to nominate a candidate for election as a director or presents a proposal for consideration by shareholders at an annual meeting of shareholders. This change was ratified by shareholders for ratification at the 2022 Annual Meeting.</p>
Environmental and social programs and disclosures	<p><b>ESG Disclosure</b></p> <p>Based upon our review and shareholder feedback, we remain committed to expanding the disclosures of our environmental and social policies in a renewed ESG report, and providing easier access to locate these policies. Our ESG report can be found at: <a href="http://www.ESG.Essential.co">www.ESG.Essential.co</a> and other relevant policies can be found at <a href="http://www.Essential.co/investor-relations">www.Essential.co/investor-relations</a>. In 2022, we provided updates on the progress on our ESG commitments and in 2023 we expect to publish a new ESG report.</p>

## Age and Term Limits

**Term Limits:** The Board believes term limits are an important element of good governance, helping to create an appropriate balance between the contributions of seasoned directors who have developed meaningful insight into the Company and its operations and those of new directors who bring a fresh perspective to our Board. Every director, after fifteen years of serving on the Board of Directors, must tender his or her resignation to the Board. This policy does not apply to directors who were elected on or before December 1, 2015. As of the date of this proxy statement, only two directors, including our CEO, were first elected on or before that date.

**Age Limits:** All directors are required to submit their resignation from the Board effective as of their 75th birthday. The Board's policy does not intend that a director must immediately resign from the Board in the event of retirement. The director should meet with the Chairman of the Board and the Chair of the Corporate Governance Committee to discuss the situation. The Corporate Governance Committee, in consultation with the Chairman of the Board, will then determine if the director's continued service is appropriate and make a recommendation with respect thereto to the Board. Ms. Ruff and Mr. Stewart will attain the age of 75 in 2023.

## Environmental, Social, and Governance Program

Essential has long understood that ESG is a critical aspect of business operations. We have successfully delivered resources for life since the 19th century because we have woven ESG inextricably into our DNA. Successive generations of organizational leaders have built upon our legacy of excellence in water and wastewater treatment, stewardship of our waterways, and provision of reliable and affordable energy.

We encourage you to explore our ESG microsite, [ESG.Essential.co](https://www.Essential.co), for full details of our initiatives and commitments.

### Oversight of ESG

#### Board of Directors

The **Full Board** receives written reports and formal updates from Company executives at regularly scheduled meetings on ESG matters including safety, environmental stewardship, DEI (diversity, equity, and inclusion), and human capital management. The **Corporate Governance Committee** has direct oversight of most ESG matters. At each committee meeting, management present updates about progress towards goals and targets.

#### Management Committee

Management's **ESG Oversight Committee** is made up of senior leaders from different functional areas and backgrounds. They meet at least quarterly to discuss ESG matters, strategy, and technical planning to achieve goals, with input from our CEO.

### ESG Policies

These policy documents are available on the corporate governance section of our website at <https://www.Essential.co/corporate-governance/documents>:

- Sustainability and Environmental Policy
- Human Rights Policy
- Human Rights to Water Policy
- Political Spending Policy
- Code of Ethical Business Conduct
- Conflict of Interest Policy
- Equal Employment Opportunity and Anti-Harassment Policy
- Positions on Unions
- Corporate Governance Guidelines

### ESG Reporting

Essential's ESG reporting includes the following components, which are available at [ESG.Essential.co](https://www.Essential.co):

- **2020 ESG Report**—Our flagship report that provides detail on all relevant ESG topics. This report is expected to be updated in 2023.
- **2021 SASB and ESG Metrics Index**—A concise document containing key ESG metrics, primarily using the SASB framework
- **2021 TCFD Report**—Concise climate reporting as outlined by the Task Force on Climate-Related Financial Disclosures
- **2021 CDP Climate Report**—Detailed climate reporting via the CDP questionnaire
- **2021 AGA Sustainability Template**—Technical emissions data via the American Gas Association's common industry template

### Alignment with UN SDGs

In 2023, we expect to publish a new ESG report. Essential is committed to supporting the achievement of the United Nations' Sustainable Development Goals (SDGs), which aim to address global challenges and achieve peace and prosperity for all. Our business can most significantly positively impact the following eight SDGs:





## Environment

### Climate Change and Greenhouse Gas Emissions

#### Leadership Commitments

In January 2021, Essential announced an enterprise-wide commitment to substantially reduce our Scope 1 and 2 greenhouse gas (GHG) emissions. By 2035, we will reduce our emissions by 60% from our 2019 baseline. Our water and wastewater operations as well as our gas operations will each be contributing to this effort. Essential has estimated that as of December 31, 2022, it has achieved 23% emissions reduction from our 2019 baseline. Our 2022 greenhouse gas inventory will be formally calculated and published later in 2023 alongside updated ESG reporting.

The two most significant actions that are contributing to achievement of the 60% emissions reduction target are:

- **Gas Operations:** Fulfilling our aggressive Long-Term Infrastructure Improvement Plan, which has a stated goal of replacing 3,000 miles of leak-prone bare steel and cast-iron pipe through 2034.
- **Water and Wastewater Operations:** Beginning January 1, 2022, we began procuring nearly 100% renewable electricity for our water and wastewater operations in Illinois, New Jersey, Ohio, and Pennsylvania. This greatly accelerated Essential's emissions reduction progress in 2022, and we expect this procurement also enabled our water and wastewater operations to achieve materially all of its 60% Scope 1 and 2 emissions reduction target.

#### Board Oversight and Climate Risk Management

- We have significant Board-level oversight of climate-related issues, including the risk factors associated with climate change. The Governance Committee's October 2022 meeting featured an in-depth and full review of these matters.
- Essential's ESG Oversight Committee, a group of senior leaders from across the organization as well as the CEO, meet at least once each quarter to discuss these topics.

\* Please refer to ESG.Essential.co for more detailed climate change disclosure, including illustrative graphics depicting our progress towards our emissions reduction target.

### Investing in Our Nation's Infrastructure

Essential is committed to renewing and improving water and wastewater infrastructure through thoughtful and continuous capital investment. We have invested over \$3.5 billion in infrastructure improvements and replaced more than 1,300 miles of aging water main since 2012. We are also making critical and robust investments in gas infrastructure. In 2013, Peoples Gas launched its Long-Term Infrastructure Improvement Plan (LTIP), an aggressive 20-year effort to replace and upgrade more than 3,000 miles of distribution main with modern resilient materials.

We have invested over

**\$3.5 billion**

in infrastructure improvements and replaced more than 1,300 miles of aging water main since 2012.

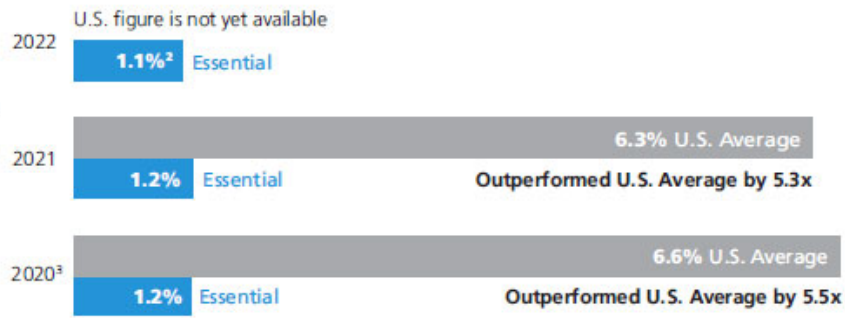
### Excellence in Providing Safe Drinking Water

Essential's community water systems, with their low rates of health-based violations, consistently and significantly outperform the national average. Cutting-edge technology has enabled us to increase our detection levels from parts per million to parts per trillion in many cases. In 2021, we opened a brand new, state-of-the-art environmental laboratory at our Bryn Mawr headquarters, employing a staff of 20 scientists and featuring an annual capacity of approximately 300,000 tests on water samples across 240 water quality parameters. This facility and technology greatly aid in promoting excellent water quality.

### Essential outperforms the U.S. average for water compliance

Measured as a percentage of community water systems with health-based violations<sup>1</sup>.

- 1 U.S. averages compiled from the EPA's ECHO Database.
- 2 This is a preliminary figure. A final calculation will be provided within our 2022 ESG Report to be published later this year.
- 3 The EPA has retroactively adjusted its 2020 performance from 8.2%, which Essential previously reported, to 6.6%.



## Human Capital Management

At Essential, we recognize our 3,000+ employees are our greatest assets in delivering life's most essential resources. Our goal is to build a talented, skilled, and diverse workforce that values teamwork and embodies a steadfast commitment to our customers and to the environment. Essential is committed to providing professional opportunities for career growth and competitive benefits packages to every employee. Similarly, we are dedicated to creating a culture that empowers employees and where all feel welcomed, respected, and recognized for their contributions.

### Board Oversight of Human Capital Management

Essential's Board of Directors recognizes that our ability to attract, retain, and develop exceptional talent is a key strategic driver of long-term growth and success for all our stakeholders. The Chief Human Resources Officer regularly presents updates to the full Board as well as to the Governance Committee, engaging in strategic discussion with the group regarding the topics outlined below.

### Engaging our Employees

Our success depends on employees understanding how their work contributes to Essential's overall strategy. We use a variety of communication channels to help them stay informed, including open forums with our executives, monthly town halls, regular engagement surveys, and employee resource groups. In addition, we use formal engagement surveys across the entire organization and implement thoughtful action plans for leadership based on specific feedback.

### Roadmap for Building Engagement at Essential: Building on our Positive Momentum



#### Corporate

- Reinforce messaging, behaviors and opportunities for the organization to operate as a collaborative team.
- Continue to be transparent in explaining "Why/Purpose" employment related decisions & changes are made to business processes and programs.
- Provide leaders with the information & justification needed to support changes.

#### Leadership

- Commit to communicating results and demonstrating action.
- Engage with stakeholders within and outside of the immediate team to plan, design and implement changes.
- Role model, reinforce and hold self and others accountable to demonstrating values-based behaviors.

#### Employees

- Actively engage in change by contributing practical ideas, listening and supporting decisions, while learning how to successfully adapt.
- Hold self accountable to demonstrating values-based behaviors, particularly with employees outside of their immediate work group.

**Aligned, Consistent, Accountable Demonstration of Behaviors**

### Talent Management – Training and Development

We believe in an integrated talent development approach and understand that a balanced and holistic approach to learning makes it more likely that employees will learn and retain the workplace behaviors we expect. We use the “70/20/10 model” for development, which holds that 70% of learning happens on the job through stretch goals and critical assignments, 20% of learning occurs through mentoring and coaching and involvement in professional and industry-related involvement, and 10% of learning occurs within a virtual or live learning environment.

We align our development model to support our vision, mission, and competencies, with a balanced approach to developing our workforce and creating a confident, committed, and high-performance culture.



### Succession Planning

Our succession planning strategy identifies leaders at different stages in their careers and customizes a development approach. The Essential Utilities executive leadership development strategy for future executives is a combination of experiences that includes 360 assessments and coaching, executive presentation skills, and formal learning programs. In 2022, we formalized three distinct new leadership programs targeted at Executive, Senior and Emerging leaders.

### Diversity, Equity, and Inclusion

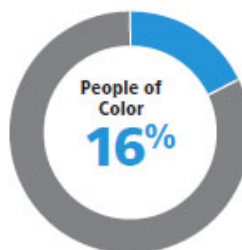
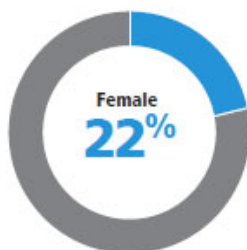
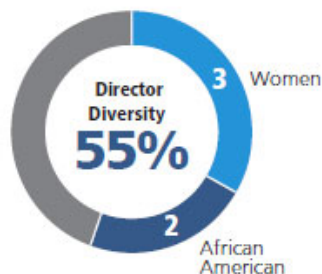
Diversity of backgrounds, ideas, thoughts, and experiences is essential to our culture and the way we do business. Creating an environment where our differences are valued and where every person feels a sense of belonging and engagement supports a thriving organization. From monthly discussions and metric reviews with our leaders, to community partnerships, we encourage conversations that elevate diversity and inclusion as a key strategic priority. We believe it is important that all employees are supported by an environment where people of all backgrounds, ages, races, abilities, gender identities, and sexual orientations feel engaged and safe so they can collaborate and learn from one another. Essential is an equal opportunity employer.

#### Leadership Commitments

In 2021, we announced a multi-year plan to increase employee diversity to 17% and added an employee diversity metric (5% weighting) to our short-term executive compensation incentive plan. The percentage of employees of color at Essential rose from 15% at the end of 2021 to 16% at the end of 2022.

**Board Diversity as of December 31, 2022**

More than 55% of the board is diverse. Three of our nine board members are female and two of our male board members are people of color.



**Employee Diversity**

- Diversity hiring for the organization grew by more than 16%.
- Diversity at the management level also grew, with 11% of management comprised of minorities and 22% comprised of women by the end of 2022.
- \* Please refer to ESG.Essential.co for more detailed workforce composition data in line with EEO-1 standards. of 2022.

**Building a Diverse and Inclusive Culture**

To help us achieve our goals, we have been building and expanding our program and actions in this area to create an environment where our differences are valued, every person feels a sense of belonging, and engagement supports a thriving organization.

**Essential Employee Programs**

**Diversity, Equity, and Inclusion**

- We are committed to diverse candidate searches for leadership roles within the organization
- We built a DE&I dashboard to provide diversity data to leadership to track progress towards building and promoting a diverse workforce
- We regularly review our customer demographics to develop meaningful and reflective employee diversity goals to make our workforce more representative of the communities we serve.

**Education**

- We hold educational workshops and action planning sessions for employees across our Company to improve the dialogue and build on an inclusive culture.
- Leadership convenes monthly meetings on diversity efforts in specific areas as well as trends and action items

**Diverse New Talent Recruitment**

- Our diversity recruitment is supported through:
- Diversity associations and job boards for employees of color, veterans and women
  - Recruitment of new talent from local community colleges and city-based universities
  - Partnerships with technical and training facilities that focus on a diverse student population

**Employee Resource Groups**

- We host several employee resource groups across the organization to help ensure our employees feel supported in their professional growth at all levels, including:
- Black Resource Group
  - Women’s Resource Group
  - Veteran’s Resource Group
  - LGBTQ+ Pride Resource Group
  - Peoples’ Diversity Council

**Supplier Diversity**

Supplier diversity is critical for our communities as well as for our business. We want to source from and partner with businesses owned by individuals representing the diverse communities where we live, work, and operate each day. This also enriches and strengthens local economies, increases sourcing options, and fosters collaboration and innovation.

Essential is committed to increasing our work with qualified and certified diverse suppliers, including businesses that are:

- Minority-owned
- Women-owned
- Veteran-owned
- LGBTQ+-owned

Essential has taken steps to increase our work with diverse suppliers. In 2022, we spent \$156 million with diverse suppliers—a 44% increase year-over-year. Diverse vendors accounted for 10.9% of controllable spend in 2021 and grew to 15.1% of controllable spend in 2022.

### Leadership Commitments

In 2021, we announced a multi-year plan to increase diverse supplier spend to 15% of controllable spend and added a supplier diversity component (5% weighting) to our short-term executive compensation incentive plan metrics. As of year-end 2022, we achieved our target, as 15.1% of Essential's controllable spend was with diverse suppliers.

## Safety And Wellness

The Essential safety program focuses on identifying hazards, training our employees on the best practices to remain safe, and providing them with the equipment and facilities necessary to face hazards in the safest way possible. We rigorously follow OSHA reporting guidelines to identify, report and investigate any injuries to our employees.

The health of our employees is just as important to us as their safety. We provide access to a variety of innovative, flexible, and convenient employee health and wellness programs. Recognizing mental health as a central part of each employee's well-being, we have added additional resources and counseling access for employees and their families.

### Leadership Commitments

To incentivize managers to promote a safe environment, we are including safety metrics for Lost Time/Restricted Time Incidents, Responsible Vehicle Accident Rate, and Gas Damage Prevention Rate (20% collective weighting) into our executive compensation incentive plans for 2023.

## Introduction of Near Miss Program

Essential implemented a leading indicator program in 2022 to formalize the reporting of near misses and measure the correction of identified safety concerns within 30 days of a report. During the program's first year, 94% of reports were corrected within 30 days, exceeding Essential's goal of 90%.

## Strengthening Our Community

Essential operates in ten states across America, but our presence is felt locally. We primarily source water and gas nearby our customers, we do business with many local suppliers, and our employees often live in the communities they serve. Our services enable households to grow, commerce to bustle with life, and the health of our towns and cities to flourish. Simply put, we thrive when our communities thrive. For these reasons, our organization and team members enthusiastically contribute time and resources to strengthen these community bonds.

In 2022, we had over

**\$1.0 billion**

in controllable spend, over half of which was with suppliers from within the states where we operate and much of this was from local small-to-medium size businesses with which we have long-standing relationships.

In 2022, Essential employees tracked more than

**3,800 hours**

of paid volunteer time.

In 2022, Essential's charitable giving to 501(c)(3) organizations totaled

**\$3.9 million**

We also matched employee donations to contribute a combined nearly \$800,000 to the United Way.

## Other Governance Policies and Practices

### Clawback Policy

In accordance with recent Securities and Exchange Commission and New York Stock Exchange announcements, on February 22, 2023, the Company's Board of Directors unanimously adopted a Compensation Recoupment Policy. Among other items, this Clawback Policy covers the Company's ability to recoup compensation in the event of a restatement, regardless of whether the Section 16 Officer was at fault or not, and is intended to be fully compliant with all requirements of the Securities and Exchange Commission and the New York Stock Exchange.

### Anti-Hedging and Anti-Pledging Policy

We believe issuing incentive and compensatory equity awards to our directors and named executive officers along with our stock ownership guidelines help align their interests with our shareholders. As part of our insider trading policy, we prohibit all directors and employees from engaging in hedging or pledging activities with respect to any owned shares or outstanding equity awards. The policy specifically prohibits all insiders from engaging in any short sales of the Company's securities, buying or selling puts, calls or other derivative securities relating to the Company's securities, or pledging the Company's securities as collateral for a loan. *None of our directors or named executive officers engaged in any hedging or pledging activities with respect to the Company stock during 2022.*

### Equal Employment Opportunity and Anti-Harassment Policy

The Equal Employment Opportunity and Anti-Harassment Policy provides that all employees are entitled to a work environment in which they are treated with dignity and respect and that is free of harassment and discrimination of any kind, including emotional, physical and sexual harassment.

Essential Utilities will not tolerate any form of harassment on the job by managers, other employees, or by non-employees, such as customers, vendors or contractors. The policy clearly defines harassment as including verbal comments that are offensive or unwelcome regarding a person's national origin, race, color, religion, gender, sexual orientation, age, body, disability or appearance, including epithets, slurs and negative stereotyping and nonverbal harassment to include distribution, display or discussion of any written or graphic material that ridicules, denigrates, insults, belittles or shows hostility, aversion or disrespect toward an individual or group because of national origin, race, color, religion, age, gender, sexual orientation, pregnancy, appearance, disability, sexual identity, marital status or other protected status.

### Human Rights Policy

The Board of Directors is responsible for overseeing human rights risk management. In 2019, it enacted a Human Rights Policy that underscores the Company's commitment to conducting business in a way that minimizes the adverse effects our operations may have on people and the communities that we serve. At a minimum, the Company and its vendors will:

- make efforts to avoid causing or contributing to human rights violations;
- mitigate and/or remediate adverse human rights impacts of our operations where possible;
- prohibit the use of child labor, forced labor, or human trafficking; and
- be transparent in our efforts, successes and challenges.

The Human Rights Policy and the Equal Employment Opportunity and Anti-Harassment Policy demonstrate that the Company is committed to providing all of its employees with a work environment in which they are treated with dignity and respect and that is free of harassment of any kind, and affirmatively commit the Company to making efforts to avoid causing or contributing to human rights violations. Copies of these policies can be found at [www.Essential.co/investor-relations](http://www.Essential.co/investor-relations) or at [ESG.Essential.co](http://ESG.Essential.co).

### Related Person Transactions

The Board has a written policy for related person transactions to document procedures for reviewing, approving or ratifying these transactions. The policy applies to any transaction in which: (1) the Company is a participant, (2) any related person has a direct or indirect material interest, and the annual amount involved exceeds \$120,000, but excludes certain types of transactions in which the related person is deemed not to have a material interest.

## Corporate Governance

---

### Communications with the Company or Independent Directors

Under this policy, a related person means:

- (a) any person who is, or at any time since the beginning of the Company's last fiscal year was, a director, an executive officer or a director nominee;
- (b) any person known to be the beneficial owner of more than 5% of any class of the Company's voting securities;
- (c) any immediate family member of a person identified in items (a) or (b) above, meaning such person's spouse, parent, stepparent, child, stepchild, sibling, mother- or father-in-law, son- or daughter-in-law, brother- or sister-in-law or any other individual (other than a tenant or employee) who shares the person's household; or
- (d) any entity that employs any person identified in (a), (b) or (c) or that any person identified in (a), (b) or (c) directly or indirectly owns or in which any such person otherwise has a material interest.

The Corporate Governance Committee, with assistance from the Company's General Counsel, is responsible for reviewing and approving any related person transaction. In its review and approval of related person transactions (including its determination as to whether the related person has a material interest in a transaction), the Corporate Governance Committee will consider the factors set forth above. The Corporate Governance Committee intends to approve only those related person transactions that are in, or are not inconsistent with, the best interests of the Company and our shareholders.

**There were no related person transactions in 2022.**

## Communications with the Company or Independent Directors

The Company welcomes shareholder comments and suggestions. All are given careful consideration. Your correspondence should be addressed as follows:

Corporate Secretary  
Essential Utilities, Inc.  
762 W. Lancaster Avenue  
Bryn Mawr, PA 19010

In addition, shareholders or other interested parties may communicate directly with the independent directors or the lead independent director by writing to the address below. The Corporate Secretary will review all correspondence and provide any comments, along with the full text of the communication, to the independent directors or the lead independent director.

The Independent Directors or Lead Independent Director of Essential Utilities, Inc.  
C/O Corporate Secretary  
762 W. Lancaster Avenue  
Bryn Mawr, PA 19010

# Director Compensation

As part of its annual review, the Executive Compensation Committee retained Pay Governance, LLC to review and benchmark the Board of Directors' compensation. As a result of this review, the Board of Directors did not change its compensation for 2022. The elements of director compensation for 2022 are shown below.

## 2022 Director Compensation Program

Role	Annual Cash Compensation	Annual Equity Compensation
<b>Each Non-Employee Director</b>	\$105,000	Stock grant equal to \$110,000 in value
<b>Chair, Audit Committee</b>	+ \$20,000	—
<b>Chair, Executive Compensation Committee</b>	+ \$15,000	—
<b>Chair, Corporate Governance Committee</b>	+ \$15,000	—
<b>Chair, Risk Mitigation and Investment Policy Committee</b>	+ \$15,000	—
<b>Lead Independent Director</b>	+ \$30,000	—

In late 2022, the Executive Compensation Committee again retained Pay Governance to review and benchmark the Board of Directors' compensation. Pay Governance compared the directors' compensation to director compensation paid by the Company's peers and made suggestions and recommendations to the Executive Compensation Committee and the Corporate Governance Committee.

**Upon the recommendation of the Executive Compensation Committee and the Corporate Governance Committee, the Board of Directors agreed to revise the director compensation program for 2023 as follows:**

Role	Annual Cash Compensation	Annual Equity Compensation
<b>Each Non-Employee Director</b>	\$105,000	Stock grant equal to \$120,000 in value
<b>Chair, Audit Committee</b>	+ \$20,000	—
<b>Chair, Executive Compensation Committee</b>	+ \$15,000	—
<b>Chair, Corporate Governance Committee</b>	+ \$15,000	—
<b>Chair, Risk Mitigation and Investment Policy Committee</b>	+ \$15,000	—
<b>Lead Independent Director</b>	+ \$30,000	—

Ms. Kelly, nominee for CPPIB, has elected to designate CPPIB as the recipient of her annual cash compensation and to waive the annual equity compensation awarded to directors should she be reelected in 2023 to serve on the Board.

All directors are reimbursed for reasonable expenses incurred in connection with attendance at Board or committee meetings.

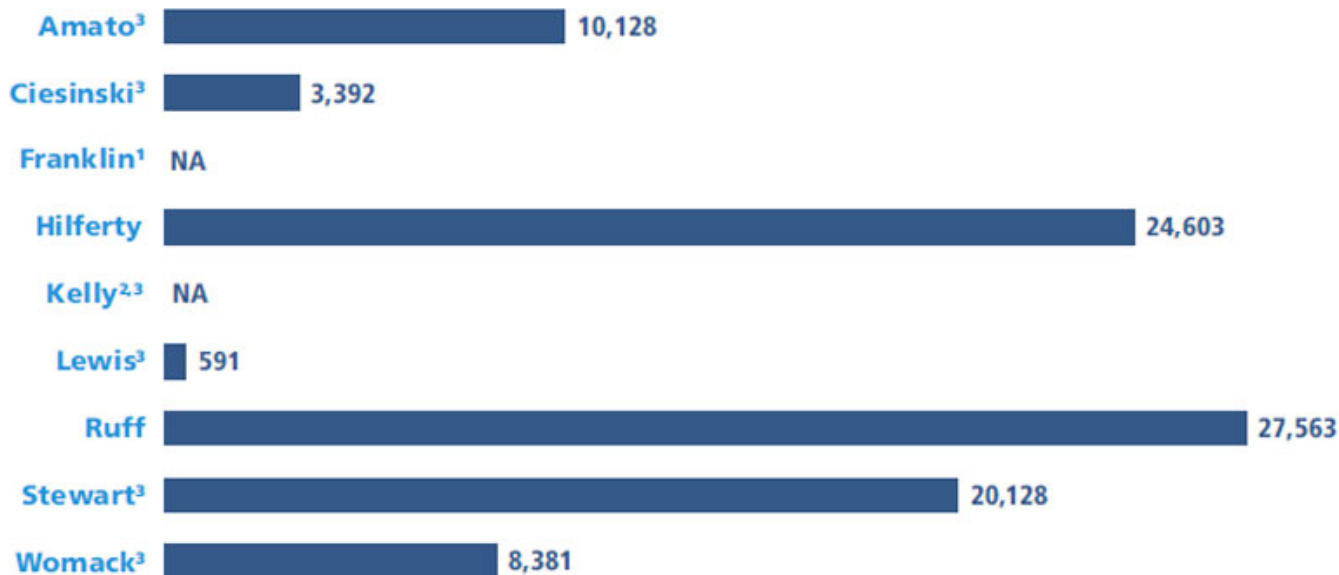


## Director Stock Ownership Guidelines

Each director is required to own shares of Company common stock having a value equal to five times the annual base cash retainer for directors. Directors have up to five years from appointment to attain the required ownership level, and may not sell Company common stock until the required ownership has been reached. Once the required stock ownership level is attained, a director must maintain those stock holdings for the duration of the director's service.

### Director Stock Ownership As of December 31, 2022

Shares to be held based upon  
December 31, 2022 share price  
11,523



(1) Mr. Franklin is a management director. His stock ownership guidelines and current shareholdings are detailed on pages 66 through 69.

(2) Because Ms. Kelly elected to waive the annual equity compensation awarded to directors, the Board of Directors exempted Ms. Kelly from the director stock ownership guidelines.

(3) These directors have been on the Board for less than five years.

## Director Compensation

Total 2022 Director Compensation

### Total 2022 Director Compensation

Name	Fees Paid in Cash (\$)	Stock Awards (\$) <sup>(1)</sup>	Option Awards (\$)	Non-Equity Incentive Plan Compensation (\$)	Change in Pension Value and Nonqualified Deferred Compensation Earnings (\$)	All Other Compensation (\$)	Total (\$)
<b>Amato</b>	120,000	110,007	—	—	—	—	230,007
<b>Ciesinski</b>	105,000	110,007	—	—	—	—	215,007
<b>Franklin<sup>(2)</sup></b>	—	—	—	—	—	—	—
<b>Hilferty</b>	150,000	110,007	—	—	—	—	260,007
<b>Idehen<sup>(3)</sup></b>	30,000	27,483	—	—	—	—	57,483
<b>Kelly<sup>(4)</sup></b>	105,000	—	—	—	—	—	105,000
<b>Lewis</b>	26,250	27,517	—	—	—	—	53,767
<b>Ruff</b>	105,000	110,007	—	—	—	—	215,007
<b>Stewart</b>	125,000	110,007	—	—	—	—	235,007
<b>Womack</b>	116,250	110,007	—	—	—	—	226,257

(1) The grant date fair values per share of the stock awards, which are paid quarterly, were: March 31, 2022 – \$51.66; June 21, 2022 – \$41.92; September 20, 2022 – \$45.845; and December 20, 2022 – \$46.56. These values were calculated in accordance with FASB ASC topic 718.

(2) As an officer of the Company, Mr. Franklin does not receive any compensation for his service on the Board of Directors.

(3) Mr. Idehen resigned from the Board of Directors effective April 2022 in connection with beginning a new employment opportunity.

(4) Ms. Kelly directed her cash compensation be paid to CPPIB and she does not receive any stock awards.

# Ownership of Common Stock as of March 6, 2023

The table below shows the number of shares of our common stock beneficially owned as of the close of business on March 6, 2023, by: (1) each person known to the Company to be the beneficial owner of more than 5% of the Common Stock of the Company; (2) each director, nominee for director and executive officer named in the Summary Compensation Table; and (3) all directors, nominees and executive officers of the Company as a group. This information has been provided by each of the directors, executive officers and nominees at the request of the Company or derived from statements filed with the SEC under Section 13(d) or 13(g) of the Exchange Act. Beneficial ownership of securities as shown below has been determined in accordance with applicable guidelines issued by the SEC. Beneficial ownership includes the possession, directly or indirectly, through any formal or informal arrangement, either individually or in a group, of voting power (which includes the power to vote, or to direct the voting of, such security) and/or investment power (which includes the power to dispose of, or to direct the disposition of, such security). Unless otherwise indicated, the address of the beneficial owners is Essential Utilities, Inc., 762 W. Lancaster Avenue, Bryn Mawr, Pennsylvania 19010.

Certain Beneficial Owners	Sole Voting and/or Sole Investment Power <sup>(1)</sup>	Shared Voting and/or Investment Power	Amount and Nature of Beneficial Ownership	Percentage of Class Outstanding <sup>(2)</sup>
<b>BlackRock, Inc.<sup>(3)</sup></b> 55 East 52nd Street New York, NY 10055	29,552,454		29,552,454	11.18%
<b>The Vanguard Group<sup>(4)</sup></b> 100 Vanguard Blvd. Malvern, PA 19355	26,365,976	435,694	26,801,670	10.14%
<b>Canada Pension Plan Investment Board<sup>(5)</sup></b> One Queen Street East, Suite 2500 Toronto, Ontario M5C 2W5 Canada		21,661,095	21,661,095	8.19%
<b>State Street Corporation<sup>(6)</sup></b> One Lincoln Street Boston, MA 02111		14,797,801	14,797,801	5.60%
<b>Directors, Nominees and Named Executive Officers</b>				
Elizabeth B. Amato	10,128	—	10,128	*
Colleen M. Arnold	5,882	—	5,882	*
David A. Ciesinski	3,392	—	3,392	*
Christopher H. Franklin	169,746	—	169,746	*
Daniel J. Hilferty	24,603	—	24,603	*
Edwina Kelly <sup>(7)</sup>	—	—	—	*
W. Bryan Lewis	591	—	591	*
Christopher P. Luning	50,632	—	50,632	*
Matthew R. Rhodes	21,842	—	21,842	*
Ellen T. Ruff	27,563	—	27,563	*
Daniel J. Schuller	41,302	—	41,302	*
Lee C. Stewart	20,128	—	20,128	*
Christopher C. Womack	8,381	—	8,381	*
<b>All Directors, Nominees and Executive Officers as a Group (15 persons)</b>	<b>450,737</b>	<b>26,540<sup>(8)</sup></b>	<b>477,276</b>	

\* less than one percent

1 Includes shares held under the Company 401(k) plan.

2 Percentage of ownership for each person or group based on 264,369,387 shares of Common Stock outstanding as of March 6, 2023 and includes all shares issuable to such person or group upon exercise of outstanding stock options exercisable, or other equity awards vesting, within 60 days of that date.

3 The information from BlackRock, Inc. was obtained from the Schedule 13G/A filed by BlackRock, Inc. with the SEC on January 26, 2023.

4 The information from The Vanguard Group was obtained from the Schedule 13G/A filed by The Vanguard Group with the SEC on February 9, 2023.

5 The information from Canada Pension Plan Investment Board (CPPIB) was obtained from the Schedule 13D filed by CPPIB with the SEC on March 24, 2020.

6 The information from State Street Corporation was obtained from the Schedule 13G/A filed by State Street Corporation with the SEC on February 6, 2023.

7 Ms. Kelly is nominated to the Board as designated by CPPIB under the terms of the Company's private placement transaction with CPPIB.

8 The shareholdings indicated include 26,540 shares (i) held in joint ownership with spouses, (ii) held as custodian for minor children, (iii) owned by family members, or (iv) in trusts for adult children.

## Proposal 2: Advisory Vote to Approve Named Executive Officers' 2022 Compensation

Shareholders are entitled to an advisory (non-binding) vote on the executive compensation as described in this proxy statement for our named executive officers (sometimes referred to as Say on Pay). Currently, this vote is conducted every year. Accordingly, the following resolution is being presented by the Board of Directors at the 2023 Annual Meeting:

*RESOLVED, that the compensation paid to the Company's named executive officers for 2022, as disclosed pursuant to Item 402 of Regulation S-K, including the Compensation Discussion and Analysis, compensation tables and narrative discussion, is hereby APPROVED.*

This vote is non-binding. The Board of Directors and the Executive Compensation Committee, which is made up of independent directors, expect to take into account the outcome of the vote when considering future executive compensation decisions to the extent they can determine the cause or causes of any significant negative voting results.

### Before you vote

Shareholders are encouraged to read the Compensation Discussion and Analysis, the accompanying compensation tables and the related narrative disclosure.

As described in detail under our Compensation Discussion and Analysis on pages 42 through 67 of this proxy statement, our executive compensation program is designed to motivate our executives to achieve our primary goals of providing our customers with quality, cost-effective and reliable water and wastewater services and providing our shareholders with a long-term, positive return on their investment.

We believe our executive compensation program, with its balance of short-term incentives, long-term incentives and share ownership guidelines, rewards sustained performance that is aligned with the interests of our customers, employees and long-term shareholders.



The Board of Directors unanimously recommends a vote FOR the approval, on an advisory basis, of the 2022 compensation of the Company's named executive officers.

# Executive Compensation

## Contents

<a href="#">Compensation Discussion and Analysis</a>	42
<a href="#">Executive Summary</a>	43
<a href="#">Introduction</a>	43
<a href="#">2022 Performance Highlights</a>	44
<a href="#">Our Pay for Performance Compensation Program</a>	45
<a href="#">Highlights of our Compensation Policies</a>	45
<a href="#">Pay for Performance and Results of the 2022 Advisory Vote to Approve Executive Compensation</a>	46
<a href="#">Section 1: Our Compensation Philosophy</a>	47
<a href="#">Elements of Compensation for Named Executive Officers</a>	47
<a href="#">Section 2: How We Determine Executive Compensation</a>	48
<a href="#">The Role of the Compensation Committee</a>	48
<a href="#">The Role of Management</a>	48
<a href="#">The Role of the Compensation Committee's Independent Consultant</a>	48
<a href="#">Competitive Pay Positioning</a>	48
<a href="#">Our 2022 Benchmarking for Competitive Pay</a>	49
<a href="#">Our 2022 Benchmarking Peer Group</a>	49
<a href="#">Shareholder Advisory Vote Impact on Compensation Committee Actions</a>	50
<a href="#">Section 3: 2022 Executive Compensation Program</a>	51
<a href="#">Overview</a>	51
<a href="#">Base Salary</a>	52
<a href="#">Annual Cash Incentive Awards</a>	53
<a href="#">Long-Term Equity Incentive Awards</a>	55
<a href="#">Other Benefits</a>	57
<a href="#">Section 4: 2022 NEO Compensation and Performance Summaries</a>	59
<a href="#">Section 5: Our 2023 Short- and Long-Term Incentive Programs</a>	63
<a href="#">Section 6: Compensation Governance Policies and Practices</a>	66
<a href="#">Anti-Hedging and Anti-Pledging Policy</a>	66
<a href="#">Clawback of Incentive Compensation</a>	66
<a href="#">Limited Perquisites</a>	66
<a href="#">Stock Ownership Guidelines</a>	66
<a href="#">Executive Compensation Committee Report</a>	67
<a href="#">Executive Compensation Tables</a>	68
<a href="#">Summary Compensation Table</a>	68
<a href="#">Grants of Plan-Based Awards</a>	73
<a href="#">Outstanding Equity Awards at Fiscal Year-End</a>	74
<a href="#">Options Exercised and Stock Vested</a>	76
<a href="#">CEO to Median Employee Pay Ratio</a>	76
<a href="#">Retirement Plans and Other Post-Employment Benefits</a>	77
<a href="#">Pension Benefits</a>	77
<a href="#">Retirement Income Plan (the Retirement Plan)</a>	78
<a href="#">Non-Qualified Retirement Plan</a>	78
<a href="#">Actuarial Assumptions used to Determine Values in the Pension Benefits Table</a>	79
<a href="#">Non-Qualified Deferred Compensation</a>	81
<a href="#">Potential Payments Upon Termination or Change-In-Control</a>	81
<a href="#">Retirement and other Benefits</a>	83

## Compensation Discussion and Analysis

In this Compensation Discussion and Analysis (“CD&A”), we address our compensation philosophy and program, and compensation paid or earned by the following executive officers:

### **Christopher H. Franklin**

Chairman, President and Chief Executive Officer

### **Daniel J. Schuller**

Executive Vice President and Chief Financial Officer

### **Richard S. Fox**

Executive Vice President and Chief Operating Officer

### **Matthew R. Rhodes**

Executive Vice President and Chief Strategy & Corporate Development Officer

### **Christopher P. Luning**

Executive Vice President and General Counsel

### **Colleen M. Arnold**

President, Water

We refer to these executive officers as our “named executive officers” or “NEOs.”

As used in this CD&A,

- “Total cash compensation” means the total of base salary and annual cash incentive compensation; and
- “Total direct compensation” means the total of base salary, annual cash incentive compensation and equity incentive compensation

The purpose of the CD&A is to explain the elements of compensation; why the Executive Compensation Committee (the Compensation Committee) selects these elements; and how the Compensation Committee determines the relative size of each element of compensation.

Compensation decisions for Messrs. Schuller, Fox, Rhodes, Luning, and Arnold were made by the Compensation Committee. Compensation decisions for Mr. Franklin were made by the independent members of our Board of Directors based on the recommendation of the Compensation Committee.

# Executive Summary

## Introduction

Essential Utilities, Inc.'s mission is to improve quality of life and economic prosperity by safely and reliably delivering life's most essential resources. We are uniquely positioned to play an important role in solving today's water and natural gas infrastructure challenges by renewing and improving infrastructure through thoughtful capital investment, operational excellence, environmental stewardship and rigorous safety standards. Through the work of more than 3,000 employees across ten states, we help strengthen communities, improve service and enhance economic development, enabling people to live better lives. This vital work empowers us to grow as an organization and as individuals. We believe that, together, we will make a difference for generations to come.

Our executive compensation program is designed to promote this mission and strategy. Our compensation program does so by providing market-based pay and by rewarding the achievement of our strategic objectives. The principles and components of our compensation strategy are regularly reviewed by the Compensation Committee, with input from our Chief Executive Officer, and the Compensation Committee's independent compensation consultant, Pay Governance, to ensure they meet the objectives of the program, the Company, and our stakeholders.

## The Year in Review

The challenges that began with the global pandemic continued in 2022, most notably the management of a fast-moving talent market and the pressures of dramatic inflationary cost increases. In addition, Essential experienced some significant weather-related events that impacted our service territories, particularly in Texas and Pennsylvania. Nevertheless, Mr. Franklin and Essential's executive team led the Company to another year of strong financial performance, while successfully adapting to quickly changing circumstances and demonstrating the resilience needed to ensure our customers have access to their natural resources. Significantly, Essential embarked on a three-year technology revamp project in 2022, upgrading systems across the enterprise to enable efficiencies across our water and natural gas business.

## Staying the Course

In 2020, we introduced a revised compensation program design for Essential's executives based on an extensive study of industry best practices. This modified compensation program was validated by a high say-on-pay approval vote of 96.2% at the 2020 shareholders meeting, 96.4% at the 2021 shareholders meeting, and 97.1% at the 2022 shareholders meeting. We continue to adhere to those executive compensation design principles while adjusting the program as needed to address current trends and challenges. For example, we refined the metrics for our short-term incentive program by including supplier and employee diversity goals in 2021 and a damage prevention goal for our gas segment in 2022. These new goals reinforce our commitment to the communities we serve as well as our focus on safety. The peer group adopted by the Compensation Committee in 2020 was unchanged in 2022, but will expand to sixteen companies in 2023 following a thorough review of total and net revenue and market capitalization of peer companies. In February 2020, we announced that we will, over several years, install mitigation technology at water treatment facilities where source water exceeds 13 parts per trillion (ppt) for any Poly-fluoro alkyl substances (PFAS). This is well below the EPA's non-enforceable health advisory level of 70 ppt. These initiatives are reflected in our incentive plan goals.

Year	Say-on-pay Advisory Vote
2020	96.2%
2021	96.4%
2022	97.1%

Annually, the Compensation Committee incorporates investor feedback into its review of the compensation program design to ensure alignment with best practices and with investor expectations about our compensation and performance. Among other things, the Committee examines the performance measures for each element of the program to ensure they continue to align with the interests of our shareholders, customers, and employees and remain competitive with the compensation practices of our industry peer group. With the assistance of Pay Governance, the Compensation Committee's independent compensation consultant, the Committee has determined that our program design, types of compensation vehicles, and the allocation of the compensation elements for the named executive officers is consistent with current competitive compensation practices in the utility industry.

The performance measures in the 2022 compensation program align the interests of our stakeholders and our named executive officers by correlating the amount of the named executive officers' pay with the Company's short-term and long-term performance and our stock price.

## 2022 Performance Highlights

Our core values of respect, integrity, and the pursuit of excellence are the underlying foundation to our mission of safely and reliably delivering Earth's most essential natural resources to our customers and communities while delivering sustainable growth for our investors. During 2022, our leadership team remained focused on our long tradition of operational excellence, strong growth and continued progress on our ESG commitments; prudently invested a record amount of over \$1 billion in infrastructure; and demonstrated the resiliency of our water and natural gas platforms. As of year-end 2022, we had a total of seven signed purchase agreements to acquire eight water and wastewater systems, totaling over \$377 million in purchase price and expected to serve over 218,000 equivalent retail customers or equivalent dwelling units.

- In 2022, we invested a record amount of over **\$1.06 billion in infrastructure projects across the water and gas utilities**, helping to ensure safe and reliable service for all customers.
- **Net Income was \$465.2 million in 2022**, an increase of 7.8 percent over 2021.
- **Earnings per share were \$1.77 in 2022 compared to \$1.67 in 2021**, an increase of 6.0%.
- **We added over 23,000 water and wastewater customer equivalents through acquisition in 2022** and increased water and wastewater customers Served by 2.7 percent, which includes customers from organic growth and acquisitions. Our acquisitions in 2022 added approximately \$120 million in rate base.
- **We signed purchase agreements to acquire three water and wastewater systems** in 2022. These systems are expected to add over **6,700** equivalent retail customers or equivalent dwelling units.
- From January 1, 2018, to December 31, 2022, **the total return to our shareholders**, including share price appreciation and dividends paid, grew by **36.4 percent**.
- In August 2022, the Board of Directors approved a **7 percent increase in the quarterly dividend**, to an annualized rate of \$1.1480 per share.
- Since making a commitment to reduce greenhouse gas emissions in early 2021, the Company has **achieved an estimated 23% Scope 1 and 2 emissions reduction from our 2019 baseline towards our 60% reduction target by 2035**.
- As of year-end 2022, **people of color represented 16% of our employee base, nearing our multi-year target of 17%**.
- In controllable spending, **we purchased over 15% of goods and services from diverse suppliers, achieving our multi-year target of 15%**.

Net Income

**\$465.2M**

up **7.8%** ↑

Earnings Per Share

**\$1.77**

up **6.0%** ↑

TSR

**36.4%**

**Growth,**  
since 2018

Dividends to  
Shareholders

**7.0%** ↑

**Increase**

## 2020-2022 Pay for Performance Alignment

Our pay programs are designed to reflect the Company's performance. The following table shows the relationship between financial performance goals and executive performance-based payouts over the past three years:

	Target EPS* (adjusted for comp plan)	EPS (adjusted for comp plan)	STI Payout %	3 Year TSR Return	PSU Payout %
2020	\$1.55	Achieved	137.10%	29.08%	175.00%
2021	\$1.66	Achieved	129.70%	65.56%	N/A
2022	\$1.77	Achieved	129.06%	12.37%	171.16%

\* Target EPS is a non-GAAP financial measure. See Appendix A.

## Our Pay-for-Performance Compensation Program

Our compensation program for named executive officers is designed to:

- Provide compensation that is competitive with our industry peers and appropriately correlates incentive compensation to the achievement of the Company's short- and long-term performance goals.
- Provide a total compensation package that is aligned with industry standards and enhances our ability to:
  - Motivate and reward our named executive officers for contributions to our financial success;
  - Attract and retain talented and experienced named executive officers; and
  - Ensure a significant portion of pay is performance-based to better align pay with the successful achievement of our business objectives.
- Reward our named executive officers for leadership excellence and contribution to the organization's success.
- Maintain an important focus on environmental, social, and governance issues while building shareholder value.

## Highlights of our Compensation Policies



### What We Do

- Tie a high ratio of our executives' pay to corporate and individual performance
- Require significant stock ownership by directors and executive officers
- Tie incentive compensation to an updated clawback policy
- Use an independent compensation consultant
- Engage with stockholders on compensation and governance



### What We Don't Do

- Golden parachute tax gross ups
- Permit pledging or hedging of Essential Utilities securities
- Provide single trigger vesting cash and equity severance upon a change in control
- Provide employment agreements to a broad group
- Encourage excessive or inappropriate risk-taking through our compensation programs



## Pay for Performance and Results of the 2022 Advisory Vote to Approve Executive Compensation

Our goal is to instill a pay for performance culture throughout the Company. At our 2022 Annual Meeting, we submitted a proposal to shareholders for a non-binding advisory vote on the 2021 compensation awarded to our named executive officers. Our shareholders overwhelmingly approved the proposal, with 96% voting in favor. This approval level validated the compensation design structure that we believe will propel us into the future.

### Aligning Interests of NEOs and Shareholders

Annually, we solicit the opinions of our top shareholders on several items, including our executive compensation program design. We do this to ensure that the pay balance and alignment is viewed as driving strong long-term performance by our named executive officers and other members of management.

As a result of these meetings and conversations in 2022 and other analysis, the Compensation Committee has taken the following actions.

### Compensation Committee Actions for 2022

- **Maintained a highly competitive peer group** based on Essential's post-acquisition revenue and market cap scope as well as business mix. Since the industry peer group was substantially modified in 2020, no changes were made for 2022. These companies encompass both the gas and water utilities industries to reflect the Peoples acquisition. As revised, the peer group provides a more representative comparison between Essential, the relative utility industry, and those companies used as comparators by institutional investors. With the pending acquisition of one peer company in 2023, the peer group has been modified for 2023 to include 16 companies.
- **Revised our gas safety metric to be a damage prevention goal** to shift the operational focus from compliance to proactive prevention with respect to excavation damages, which are the root of national gas incidents.
- **Maintained long-term incentives in the form of performance share units to drive Company value and RSUs to promote retention of key employees.** For 2022, our long-term incentive mix continued to weigh heavier on PSUs, at 65%. We also awarded RSUs (25% of target long-term incentive compensation) and reintroduced Stock Options (10% of target long-term incentive compensation).
- **Focused on talent acquisition and succession planning,** which included developing plans for key executive roles to ensure a strong internal talent pipeline for the future.

## Section 1

### Our Compensation Philosophy

Our compensation program for named executive officers is designed to:

- Provide compensation that is competitive with our industry peers and appropriately correlates incentive compensation to the achievement of the Company's short- and long-term performance goals.
- Provide a total compensation package that is aligned with industry standards and enhances our ability to:
  - Motivate and reward our named executive officers for contributions to our financial success;
  - Attract and retain talented and experienced named executive officers; and
  - Ensure a significant portion of pay is performance based to better align pay with the successful achievement of our business objectives.
- Reward our named executive officers for leadership excellence and contributions to the organization's success.
- Maintain an important focus on environmental, social, and governance issues while building shareholder value.

#### Elements of Compensation for Named Executive Officers

The following chart provides a brief summary of the principal elements of our executive compensation program for 2022. We describe these elements, as well as retirement, severance and other benefits, in more detail on pages 51 through 57.

	Compensation Element	Form	Compensation Objective	Relation to Objective
<b>Fixed</b>	<b>Base Salary</b>	Fixed annual cash paid bi-weekly	Compensate executives for their level of responsibility and sustained individual performance based on market data.	Merit salary increases are based on subjective performance evaluations as well as actual performance against defined objectives.
<b>Variable Performance- and/or Stock-Based Compensation</b>	<b>Annual Cash Incentive Awards</b>	Variable cash paid on an annual basis based on achievement of pre-established goals	Motivate executives to focus on achievement of our annual business objectives.	The amount of the annual incentive award paid, if any, is entirely dependent on achievement of pre-established Company goals.
	<b>Long-Term Equity Incentive Awards</b>	Restricted Stock Units 25%	Align executive interests with shareholder interests; retain key executives.	Provide equity that will have the same value as shares owned by shareholders; subject to stock ownership guidelines.
		Performance Share Units 65%	Aligns executive interests with shareholder interests; creates a strong financial incentive to achieve or exceed long-term performance goals.	The named executive officer's equity vests only if the pre-established goals are achieved.
Stock Options 10%		Aligns executive interests with shareholder interests	The named executive officer's stock options only vest if the pre-established goal is achieved, and stock options only have value if the price of the Company's common stock increases after the grant date.	

## Section 2

### How We Determine Executive Compensation

We emphasize pay for performance, especially for our higher-level executives. Therefore, the named executive officers receive a substantial portion of their total direct compensation from annual cash and long-term equity incentives, both of which are risk-based incentives tied to the achievement of Company goals. In addition, the percentages of total direct compensation represented by base salary, annual cash incentive opportunities, and equity incentives for the named executive officers are generally in line with competitive market median benchmark percentages.

#### The Role of the Compensation Committee

The Compensation Committee, composed entirely of independent directors, determines the actual amount of each element of annual compensation to award to the Company's named executive officers. The goal is for the target total direct compensation opportunity for each named executive officer to be generally within a range of 15% above or below the market median rate for his or her position over time.

#### The Role of Management

- **Our Senior Vice President, Chief Human Resources Officer** assists the Compensation Committee by preparing schedules showing the present compensation of executives, market median rates, target annual cash incentives, and the target range of equity compensation awards from the information provided by the Compensation Committee's consultant.
- **Our Chief Executive Officer** compiles and presents supporting information describing the individual executives' performance against their objectives and his recommendations for any discretionary compensation based on his evaluation of their achievements. He also provides the Compensation Committee with his recommendations for annual salary increases and any changes in target annual cash incentive percentages and equity incentive awards for the other executive officers, but the ultimate decisions regarding compensation for the named executive officers is made by the Compensation Committee.
- **Our Chief Financial Officer** provides the Compensation Committee with certifications as to our financial performance in relation to the Company-specific goals for the Annual Plan and our performance against the criteria established by the Compensation Committee for the vesting of restricted share grants and the earning of performance shares. These financial measures are also certified by our Director of Internal Audit.

#### The Role of the Compensation Committee's Independent Consultant

The Compensation Committee retained Pay Governance, a nationally recognized compensation consulting firm, as its independent consultant to assist in designing and assessing the competitiveness of our executive compensation program. Pay Governance provides no other services to the Company other than serving as the Compensation Committee's compensation consultant for executive and director compensation decisions. The Compensation Committee concluded that Pay Governance is an independent consultant after considering the factors relevant to Pay Governance's independence from management, as well as NYSE and SEC rules regarding compensation consultant independence.

Annually, the Compensation Committee has the consultant develop a market rate for base salary, total cash compensation, and total direct compensation for each of the named executive officer positions, including the allocation between cash compensation and equity incentives. Each market rate represents the median compensation level that would be paid to a hypothetical, seasoned performer in a position having similar responsibilities and scope, in an organization of similar size and type as the Company.

#### Competitive Pay Positioning

We measure the competitiveness of our program for our named executive officers against the median compensation for comparable positions at other companies in our benchmark group composed of other investor-owned utilities.

Our goal is to provide total direct compensation that is competitive with the market median for each named executive officer. Based on the information supplied by Pay Governance, the total target direct compensation for each of our named executive officers was within the competitive range of the benchmark market data for each of their positions during 2022.

## Our 2022 Benchmarking for Competitive Pay

In developing the market median for the named executive officers, the Compensation Committee's consultant, Pay Governance, used compensation data from our 15 utility peer group companies.

**The combination of salary, short-term incentives, and long-term incentives awarded to the named executive officers is intended to compensate them at approximately the 50th percentile of the market when the Company performs at target level.**

Pay Governance reviews the Company's executive compensation program for the Compensation Committee and annually provides the data and analysis described above. The compensation consultant discusses the proposed actual compensation awards for the named executive officers and provides research and input to the Compensation Committee on changes to the compensation program.

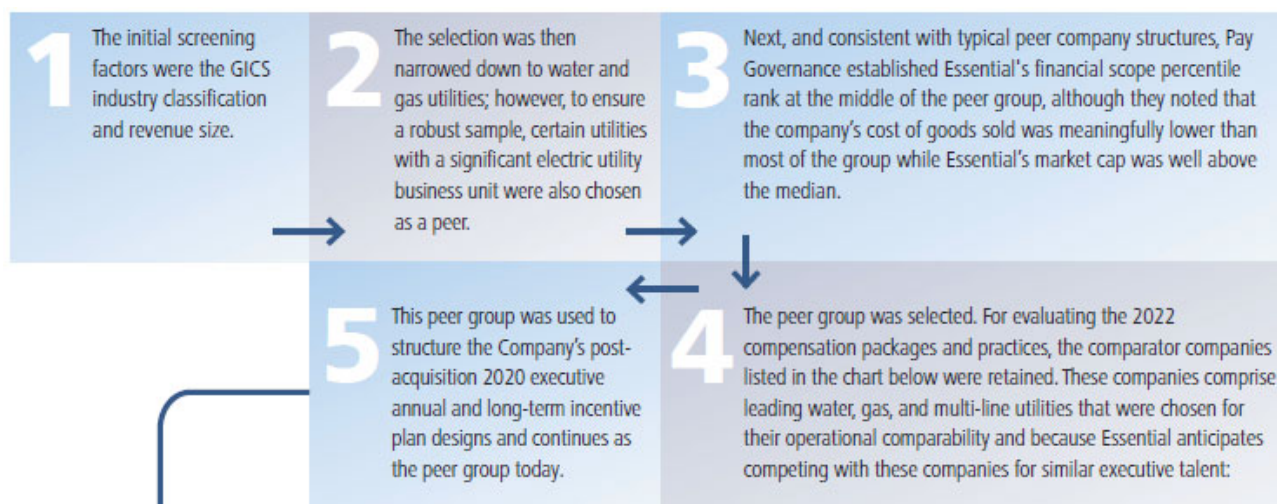
In 2022, Pay Governance also analyzed the Company's executive compensation program to ensure that it remained competitive. Pay Governance uses the median to show the market rate for base salary, total cash compensation and total direct compensation, including the allocation between cash compensation and equity incentives.

## Our 2022 Benchmarking Peer Group

We use a fifteen-company peer group to benchmark executive pay. This custom peer group process was first used in 2020 and will continue to be the foundation of our benchmarking approach. With the pending acquisition of one of our peer companies, we have expanded our peer group for 2023 to include 16 companies.

### How We Selected our Peer Group

A multi-step screening process was used to determine the final comparator companies.



### Essential Utilities, Inc. 2022 Peer Group

Alliant Energy Corp.	Avista Corp.	NiSource, Inc.	South Jersey Industries, Inc.
American States Water Co.	Black Hills Corp.	NorthWestern Corp.	Southwest Gas Holdings, Inc.
American Water	California Water Service Group	OGE Energy Corp.	Spire, Inc.
Atmos Energy Corp.	New Jersey Resources Corp.	ONE Gas, Inc.	

## Shareholder Advisory Vote Impact on Compensation Committee Actions

The Compensation Committee also takes into consideration the results of the advisory votes on the Company's executive compensation program for the previous few years. We are committed to providing shareholders with transparency regarding the metrics and measurements used for our incentive plans.

### Highlights of 2022 Compensation Plan Structure

During 2022, the Compensation Committee made the following key decisions for the compensation plan designs:

- Used the Company's select peer group of fifteen companies with revenues, market capitalization and industry focus on water and gas comparable to Essential's;
- Underscored the Company's commitment to diversity by basing 10% of the short-term incentive on goals related to growing our supplier and employee diversity;
- Retained the Company's focus on retention of key employees by continuing to issue restricted stock units (RSUs);
- Continued emphasizing long-term incentives in the executives' total compensation package to underscore our drive for long-term value creation for shareholders.

## Section 3

### 2022 Executive Compensation Program

#### Overview

We believe the following seven elements contribute to making our compensation program well-designed, balanced and competitive:

Element of Compensation	Objectives
<b>Competitively benchmarked base salaries</b>	Designed to attract and retain named executive officers consistent with their talent and experience
<b>Short-term incentives or annual cash incentive awards</b>	Intended to reward executives for: <ul style="list-style-type: none"> <li>• improving the quality of service to our customers;</li> <li>• controlling the cost of service to our customers by managing expenses and improving performance;</li> <li>• achieving economies of scale by acquiring additional water and wastewater systems that can benefit from our resources and expertise;</li> <li>• disposing of under-performing systems where appropriate; and</li> <li>• enhancing our financial viability and performance by achieving annual objectives.</li> </ul>
<b>Long-term equity incentives</b>	Designed to reward named executive officers for: <ul style="list-style-type: none"> <li>• enhancing our financial health, which also benefits our customers;</li> <li>• improving our long-term performance through both revenue increases and cost control; and</li> <li>• achieving increases in the Company's equity and in absolute shareholder value and shareholder value relative to peer companies.</li> </ul>
<b>Retirement benefits</b>	Intended to assist named executive officers generate income for their retirement.
<b>Non-qualified deferred compensation plan</b>	Designed to allow eligible executives to manage their financial and tax planning by deferring current income until a later date, including following retirement or other separation from employment, without an additional contribution from the Company.
<b>Double-trigger change-in-control agreements</b>	Designed to promote stability and dedication to shareholder value in the event of a fundamental transaction affecting the ownership of the Company and to enable the named executive officers to evaluate any such transaction impartially.
<b>Stock ownership guidelines</b>	Designed to focus named executive officers on the long-term performance of the Company and align their interests with those of our shareholders by encouraging named executive officers to maintain a significant ownership interest in the Company.

## Base Salary

Base salary is designed to provide the named executive officers and all our other employees with a level of fixed pay that is commensurate with their role and responsibilities. We believe by delivering base salaries that are reflective of market medians, we are positioned to attract and retain top caliber executives in an increasingly competitive labor market.

### How We Determine Base Pay – Market Medians and Internal Pay Equity

The Compensation Committee annually reviews the base salaries of our named executive officers, and for all our senior executives, to evaluate whether they are competitive with our industry peers. Base salaries are considered for adjustment annually and are based on a combination of factors, including general movement in external salary levels, changes in the market median rate for an executive's position, individual performance, internal pay equity, and changes in individual duties and responsibilities.

For the NEOs in particular, the Compensation Committee analyzes both the market median rate for their positions and internal equity with both the other named executive officers and the other employees of the Company. For NEOs other than our CEO, the Committee also considers recommendations from our CEO, Mr. Franklin, reflecting his assessment of the individual's performance and their contributions to the achievement of business objectives. Mr. Franklin's pay is evaluated separately by the Compensation Committee under the same criteria, with the final recommendation determined and approved by all the independent members of the Board of Directors.

### NEO 2022 Base Salary

For 2022, the annual increases to the salaries for the named executive officers reflected these assessments. The NEOs' salary increases averaged 3.95%, which approximated normal market-driven adjustments. The base salaries approved by the Compensation Committee for 2022, effective April 1, 2022, were as follows:





- Mr. Franklin, \$950,000
- Mr. Schuller, \$477,232
- Mr. Fox, \$468,174
- Mr. Rhodes, \$466,083
- Mr. Luning, \$417,154
- Ms. Arnold, \$327,700

## Annual Cash Incentive Awards

The Annual Cash Incentive Award Plan is a non-equity incentive plan that provides each named executive officer with the opportunity to earn a cash award tied to Company performance against specific business objectives.

A balanced scorecard approach to this cash incentive ensures that all employees work in the best interests of the shareholders, employees, and customers.

### 2022 Annual Performance Metrics

Metric/Weighting	Metric Rationale and Definition Target Performance Range: 50% - 150% of Target
<b>50% Financial</b>  <ul style="list-style-type: none"> <li>Adjusted Earnings Per Share* 35%</li> <li>Return on Equity 15%</li> </ul>	<p>Half of the total award funding is based on the Company's financial performance, with the majority (35%) based on Essential Adjusted Earnings Per Share and 15% based on Return on Equity.</p> <p>This award measure aligns the executives' awards with results for shareholders.</p>
<b>20% Safety</b>  <ul style="list-style-type: none"> <li>Lost Time/Restricted Time Incidents</li> <li>Responsible Vehicle Accident Rate</li> <li>Gas Damage Prevention</li> </ul>	<p>Essential demonstrates a strong commitment to safety by basing 20% of the executives' annual awards on our ability to manage OSHA-defined lost time incidents and recordable incidents, as well as responsible vehicle accident rates, defined as the number of responsible vehicle accidents (RVA) during which the driver failed to do everything reasonable to avoid the accident per million miles driven. The determination of the preventability is based on criteria similar to those found in the National Safety Council's Guide to Determine Motor Vehicle Accident Preventability Report. Gas Damage Prevention measures the number of incidents per one thousand tickets submitted, and focuses efforts on prevention.</p>
<b>10% Environmental Stewardship</b>  <ul style="list-style-type: none"> <li>Water Compliance</li> <li>Wastewater Compliance</li> <li>Peoples Gas Leaks</li> <li>Peoples Gas LTIP</li> </ul>	<p>Environmental stewardship, as measured by water, wastewater and gas compliance rates, accounts for another 10% of the overall plan. Compliance rates are calculated by considering Water or Wastewater events causing the operating system to be out of compliance for at least one day out of the available days of the year (365 days in 2022). Reduction in gas leaks outstanding includes the number of leaks outstanding at year-end as reported on DOT reports. The gas LTIP mileage replacement is measured as percentage completed per the approved plan.</p>
<b>10% Customer Satisfaction</b>  <ul style="list-style-type: none"> <li>Service Level</li> </ul>	<p>The customer satisfaction metric (10%) ensures that we balance financial, safety and environmental concerns with our customer service levels. This metric measures the percentage of customer calls that are answered within 30 seconds.</p>
<b>5% Supplier Diversity</b> 	<p>This metric considers the year-over-year increase in diverse spend with certified suppliers in the following classifications: Minority-Owned Enterprise (MBE), Women-Owned Enterprise (WBE), Veteran-Owned Enterprise (VBE) and LBTQ-Owned Enterprise.</p>
<b>5% Employee Diversity</b> 	<p>This metric considers the percentage of ethnically diverse employees as of 12/31/2022 compared to pre-established diversity goals that are based on the number of people of color in the geographic labor markets where Essential has operations.</p>

\* Adjusted EPS is a non-GAAP financial measure. See Appendix A for reconciliation to the GAAP financial measure and adjustments made for purposes of the compensation metric attainment.



## Executive Compensation

### Section 3 2022 Executive Compensation Program

#### 2022 Performance

The following table shows the Company's 2022 performance compared to the targets set in the Annual Plan. The Compensation Committee evaluated the actual attainment of each performance goal, with particular emphasis on the above-target achievement of all goals, and determined that the aggregate weighted achievement of the corporate goals was 129.06%.

#### 2022 Company Performance Metric Scorecard

	Metric Component	Threshold 50% Payout	Target 100% Payout	Maximum 150% Payout	2022 Actual Results	Actual Attainment	Weight	Projected Achievement
<b>Financial 50%</b>	Essential Earnings Per Share (EPS)*	\$1.72	\$1.77	\$1.82	\$1.81	140.00%	35.00%	49.00%
	Essential ROE	4.45%	9.45%	14.45%	10.81%	113.60%	15.00%	17.04%
<b>Safety 20%</b>	Essential Lost Time/ Restricted Time	1.75	1.35	0.95	1.24	113.75%	5.00%	5.69%
	Essential Responsible Vehicle Accident Rate	3.10	2.60	2.10	2.17	143.00%	5.00%	7.15%
	Gas Damage Prevention	3.78	3.29	3.17	3.44	84.69%	10.00%	8.47%
<b>Customer Service 10%</b>	Essential Service Level	82.00%	83.00%	84.00%	83.60%	130.10%	10.00%	13.01%
<b>Compliance 10%</b>	Aqua Water Compliance	99.50%	99.70%	100.00%	99.80%	116.67%	2.50%	2.92%
	Aqua Wastewater Compliance	93.50%	95.50%	99.00%	97.68%	131.14%	2.50%	3.28%
	Peoples Gas Leaks	510	455	400	317	150.00%	2.50%	3.75%
	Peoples Gas LTIIP	97.50%	100.00%	102.50%	102.60%	150.00%	2.50%	3.75%
<b>Diversity 10%</b>	Essential Supplier Diversity	11.76%	12.00%	12.24%	15.13%	150.00%	5.00%	7.50%
	Essential Employee Diversity	15.20%	15.50%	15.80%	16.47%	150.00%	5.00%	7.50%
<b>Total Achievement</b>								<b>129.06%</b>

\* Actual Essential Earnings Per Share is adjusted (Non-GAAP financial measure). Refer to Appendix A for a reconciliation of this Non-GAAP financial measure to net income per share, the closest comparable GAAP financial measure.

Based on this determination, the table below shows the target and actual annual cash incentive awards approved by the Compensation Committee for 2022 for the named executive officers.

#### 2022 Named Executive Officer Short-Term Incentive Awards

Name	2022 Salary Rate* (\$)	2022 Target Bonus %	2022 Company Achievement	STI Payment (\$)
<b>Christopher H. Franklin</b>	\$950,000	100%	129.06%	\$1,226,070
<b>Daniel J. Schuller</b>	\$477,232	65%	129.06%	\$ 400,345
<b>Richard S. Fox**</b>	\$468,174	65%	129.06%	\$ 359,390
<b>Matthew R. Rhodes</b>	\$466,083	60%	129.06%	\$ 360,916
<b>Christopher P. Luning</b>	\$417,154	60%	129.06%	\$ 323,027
<b>Colleen M. Arnold***</b>	\$327,700	45%	123.27%	\$ 181,780

\* The 2022 Salary Rate is an annualized rate.

\*\* Mr. Fox's STI payment is pro-rated to reflect his retirement as of 11/30/2022.

\*\*\* Mr. Fox, Essential's previous COO, retired on November 30, 2022. Essential Utilities did not backfill this role, so the additional NEO currently resides at a SVP, President structure level rather than the other EVP / CEO roles. Ms. Arnold's Short-Term Incentive Plan focuses on a blend of Essential and Aqua specific financial, safety, customer service, environmental and diversity metrics.

## Long-Term Equity Incentive Awards

Our use of equity incentive awards is intended to reward our named executive officers for:

- Enhancing the Company's financial health, which also benefits our customers;
- Improving our long-term performance through both revenue increases and cost control; and
- Achieving increases in the Company's equity and shareholder value,

We make these equity incentive awards under our Amended and Restated Omnibus Equity Compensation Plan (the Plan). Under the Plan, the Compensation Committee and the Board of Directors may grant stock options, performance-based or service-based stock unit and stock awards, stock appreciation rights and other stock-based awards to officers, directors, key employees and key consultants of the Company and its subsidiaries who are in a position to contribute materially to the successful operation of our business.

Since 2011, the Compensation Committee has used a combination of performance share units and restricted stock units to better link the named executive officers' long-term incentive compensation to performance results that led to increased shareholder value and enhanced our long-term financial stability, which also benefits our customers. The Compensation Committee did not make performance share units awards in 2019 due to the uncertainties associated with the pending Peoples Natural Gas acquisition. In 2020 and continuing in 2021, the long-term incentive program awarded a combination of performance share units and restricted stock units. For 2022, the long-term incentive plan reintroduced performance-based stock options as part of the program to incentivize management to grow the value of the Common Stock. The long-term incentive design for 2023 will be unchanged from 2022.

We aim to strike a balance between the incentive and retention goals of our equity grants:

- All of the equity grants to our Chief Executive Officer are subject to performance goals.
- For our other named executive officers, sixty-five percent of the equity grant is performance-based share units, twenty-five percent is in the form of restricted stock units, and ten percent is stock options for 2022.

Using the market median rates developed by Pay Governance, the Compensation Committee evaluates the target annual equity incentive awards made to the named executive officers as part of the total compensation package designed to be competitive with the benchmarked group and our industry. The Compensation Committee does not consider any increase or decrease in the value of past equity incentive awards in making these annual decisions.

In considering the number of equity incentive awards to be granted in total to all employees each year, the Compensation Committee considers the number of equity incentive awards outstanding and the number of equity incentive awards to be awarded as a percentage of Essential's total shares outstanding.

**The number of equity incentive awards granted annually to all employees has been less than 1% of Essential's total shares outstanding per year for the past several years. It is our equity granting policy to make all equity incentive awards on the same grant date.**

### Long Term Equity Incentive Awards Mix

Performance-based equity awards provide guidance and incentives to management for building shareholder growth, while restricted share units and options provide retention benefits and closely align management with the shareholders. The table below shows the balance between the performance share units, performance-based options, and restricted stock units between 2019 and 2023.

## Executive Compensation

### Section 3 2022 Executive Compensation Program

#### Long-Term Equity Mix for 2019-2023

Award Year	Performance Period	Payment Year	Performance Share Units	Performance Based Stock Options	Restricted Stock Units
2019	2019-2021	2022	N/A	70%	30%
2020	2020-2022	2023	65%	N/A	35%
2021	2021-2023	2024	65%	N/A	35%
2022	2022-2024	2025	65%	10%	25%
2023	2023-2025	2026	65%	10%	25%

As a result of the Compensation Committee's analysis of competitive conditions, it established the target percentages of base salary for equity awards each named executive officer as follows:

	2022 Target LTI (%)
<b>Christopher H. Franklin</b>	270
<b>Daniel J. Schuller</b>	145
<b>Richard S. Fox</b>	145
<b>Matthew R. Rhodes</b>	120
<b>Christopher P. Luning</b>	120
<b>Colleen M. Arnold</b>	75

#### Vested Performance Share Awards and Status of Outstanding Performance Share Awards

Performance share or performance share unit grants (PSU) (together referred to as performance shares) provide the named executive officers with the opportunity to earn awards of shares based on Company performance against pre-determined, objective metrics for a three-year performance period. Participants are granted a target number of shares or units that can increase to 200% of the target or decrease to zero based on the Company's actual performance compared to the goals for the designated metrics. Dividends or dividend equivalents, as applicable, on the performance shares accrue and will be paid when the performance shares are earned and paid based on the number of shares actually earned, if any. Performance shares vest, if at all, three years after the grant date.

As seen by the charts above, the Compensation Committee believes that its long-term incentive compensation program aligns with the shareholders, combining total shareholder return with objective metrics aimed at increasing shareholder value, with the actual payout based on actual achievement of four metrics that the Compensation Committee believes address share-based and operational metrics that are important to shareholders.

#### Outstanding PSU Awards

The PSU awards granted in 2020 were redesigned to incorporate the change to one total shareholder return metric from the previous use of a water and mid-cap utility metrics. The performance period began on January 1, 2020, and ended December 31, 2022, for the 2020 grant. The performance period for the PSU awards for 2021 began on January 1, 2021, and will end on December 31, 2024. Each successive grant will follow methodology as previously stated.

Please see the disclosure on page 74 under the heading *Outstanding Equity Awards at Fiscal Year-End* for a description of the status of the PSU awards.

#### Adjusted Return on Equity Calculation — Stock Options

Stock options vest, or not, based on the Company's adjusted return on equity, which is calculated annually in accordance with the descriptive formula below. If the adjusted return on equity meets or exceeds 150 basis points below the return on equity of the most current Pennsylvania PUC rate award, the stock options will vest. Stock options vest one-third per year over a three year period.

$$\text{Return on Equity} = \frac{\text{Net Income (excluding net income or loss from acquisitions which have not yet been incorporated into a rate application as of the last year end)}}{\text{Equity (excluding equity applicable to acquisitions which are not yet incorporated in a rate application during the award period), all as adjusted in accordance with the Omnibus Equity Compensation Plan.}}$$

### Restricted Share Awards

Annual restricted share or restricted stock unit grants (together referred to as restricted shares) entitle the named executive officers to receive the number of shares granted at the end of a given period of time, or in increments over a period of years, subject to continued employment with the Company. However, if a recipient separates from the Company due to death, disability, retirement or termination following a Change in Control, then acceleration of the lapse of forfeiture restrictions occurs as set forth in the Plan.

- Dividends or dividend equivalents, as applicable, are accumulated and paid when the restricted shares are paid.
- The restricted shares to the named executive officers other than the Chief Executive Officer vest 100% after three years, with vesting subject solely to continued service with the Company.
- The restricted shares to the Chief Executive Officer vest 100% after three years, subject to continued service with the Company and the Company's achievement of at least an adjusted return on equity equal to 150 basis points below return on equity granted by the Pennsylvania Public Utility Commission during the Company's Pennsylvania water subsidiary's last rate proceeding, subject to adjustments as allowed under the Plan. For this purpose, return on equity will be calculated in the same manner as it is calculated for the purpose of determining the return on equity required for the vesting of stock options.

### Other Benefits

#### Retirement Plans

Our retirement plans are intended to provide competitive retirement benefits to help attract and retain employees. Some of our named executive officers are participants in our qualified pension plan (benefits frozen as of December 31, 2014) (the Retirement Plan), and in our non-qualified pension benefit plan (the Non-Qualified Pension Benefit Plan). Our non-qualified retirement plan is intended to provide executive officers with a retirement benefit that is comparable on a percentage of salary basis to that received by our other employees participating in the Retirement Plan by providing the benefits that exceed those permitted under current Internal Revenue Service regulations. Benefits continue to accrue for some of our named executive officers in the Non-Qualified Pension Benefit Plan. Starting in 2009, the Company began to fund the trust for the benefits under the Non-Qualified Pension Benefit Plan using trust-owned life insurance. A named executive officer's retirement benefits under our qualified and non-qualified retirement plans are not taken into account when determining the executive's current compensation.

- Effective December 31, 2014, the named executive officers ceased accruing a benefit under the Retirement Plan and their plan compensation and credited service for purposes of determining their benefits was frozen.
- Vesting service will continue to accrue in the Retirement Plan as long as the named executive officer remains employed by the Company.

#### Non-Qualified Deferred Compensation Plan

We maintain a non-qualified Executive Deferred Compensation Plan (the Executive Deferral Plan) that allows eligible members of management to defer all or a portion of their salary and annual cash incentives. The ability to defer compensation enables participants to save for retirement and other life events in a tax-effective manner. Deferred amounts are deemed invested in one or more mutual funds selected by the participant under trust-owned life insurance policies on the lives of eligible executives.

To provide named executive officers with the full Company matching contribution available to other employees under our qualified plans, executives who choose to defer up to six percent of their salary under one of the Company's 401(k) plans, but do not receive the full Company matching contribution under such qualified plans due to the Internal Revenue Service regulations limiting the total dollar amount that can be deferred under a 401(k) plan (\$18,000 for 2016, \$18,500 for 2017 and 2018, \$19,000 for 2019,

## Executive Compensation

### Section 3 2022 Executive Compensation Program

\$19,500 each year for 2020 and 2021, and \$20,500 for 2022), receive the portion of the Company matching contribution that the executive would be otherwise ineligible to receive into the Executive Deferral Plan.

- Effective January 1, 2009, the Company began to fund the trust holding amounts deferred by the participants in the Executive Deferral Plan using trust-owned life insurance.
- A named executive officer's deferrals and any earnings on deferrals under our non-qualified deferred compensation plan are not taken into account in determining the named executive officer's compensation.

### Severance Plans

All of the named executive officers are covered by a severance policy. The policy provides a severance benefit of (i) one full year salary, (ii) one full year projected bonus, and (iii) between one and six months of continued medical benefits following termination, provided the named executive officer is terminated for any reason other than for cause.

Additionally, on July 1, 2021, Mr. Franklin and the Company entered into a Renewed Employment Agreement (Mr. Franklin's Employment Agreement). Under Mr. Franklin's Employment Agreement, if the Company terminates Mr. Franklin's employment without cause or does not renew the term of the Employment Agreement, or if Mr. Franklin terminates his employment for good reason (as defined in the agreement), Mr. Franklin will receive any accrued but unpaid salary and accrued vacation as well as a lump sum equal to 24 months of base salary and two times his target annual bonus.

Under his employment agreement, Mr. Franklin agrees that during his employment and for a period of twelve months after termination of his employment, he will not (1) employ, engage or solicit for employment employees of the Company, (2) solicit, entice, broker or encourage any then-current or potential customer, client or vendor of the Company or otherwise alter his, her or its relationship with the Company, or (3) participate in any way, directly or indirectly, in a "competing business."

If the Company terminates Mr. Franklin's employment for cause or if he terminates his employment without good reason, or in the event of death or disability, Mr. Franklin (or his estate) will receive any accrued but unpaid salary and accrued vacation. Mr. Franklin's Employment Agreement expires July 1, 2024, and may be extended for successive one-year terms upon mutual agreement of the Company and Mr. Franklin. Mr. Franklin's Employment Agreement is filed with our SEC filings.

### Double Trigger Change-In-Control Agreements

We maintain change-in-control agreements with the named executive officers that are intended to:

- minimize the distraction and uncertainty that could affect key management in the event we become involved in a transaction that could result in a change in control of the Company;
- enable the executives to impartially evaluate such a transaction;
- provide a retention incentive to our named executive officers; and
- encourage executives' attention and dedication to their duties and responsibilities in the event of a possible change-in-control.

Under the terms of these agreements, a covered named executive officer is entitled to certain severance payments and a payment in lieu of the continuation of benefits if his employment is terminated other than for cause, or in the event the executive resigns for good reason, as defined in the agreements, within two years following a change-in-control of Essential. See the description of *Potential Payments Upon Termination or Change-in-Control* on pages 81 through 87.

These change-in-control agreements are referred to as double trigger agreements because they only provide a benefit to executives whose employment is terminated, or who have good reason to resign, following a change-in-control. These change-in-control agreements do not provide any payments or benefits to the covered executives merely as a result of a change-in-control. The normal annual restricted share, stock option and performance share grants to the named executive officers also contain double trigger provisions. Each of the change-in-control agreements limits the amount of the payments under the agreements based on the limitation on the deductibility of these payments under Section 280G of the Internal Revenue Code (the Code).

The Company has determined that there will be no tax gross-ups in any change-in-control agreements with executives and that all such agreements will be subject to the limitations under Section 280G of the Code. We believe the multiples of compensation and other benefits provided under the change-in-control agreements, as described on pages 81 through 84, are consistent with the multiples in the market. Named executive officers who receive payments under their change-in-control agreements in connection with a separation from employment following a change-in-control will not be entitled to any payments under our normal severance policy. The form of change-in-control agreement is filed with our SEC filings.

## Section 4

### 2022 NEO Compensation and Performance Summaries

#### Linking Pay and Performance

Here we provide a summary of each of our NEOs 2022 total direct compensation and an overview of their individual performance accomplishments relative to achieving our Company's annual and long-term performance goals.

### Christopher H. Franklin

Chairman, President and Chief Executive Officer

#### Responsibilities

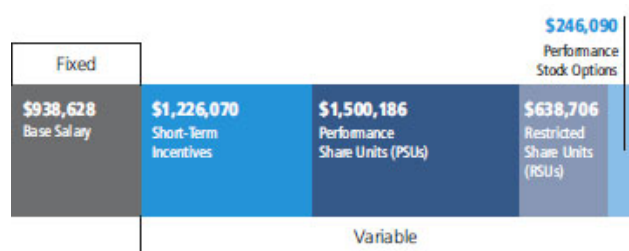
Mr. Franklin leads and guides the Company's strategic direction which primarily focuses on the high-quality delivery of water, wastewater and natural gas service in a manner that delivers value for shareholders. He sets the tone for the Company's culture based on a set of corporate values and objectives which incorporate strong environmental, social and governance practices.

Mr. Franklin leads the Company's work with legislators, regulators, customers, and communities to create solutions that support economic development and strong communities while preserving and protecting natural resources.

#### 2022 Key Accomplishments

- Continued to grow the Company with three new municipal acquisitions, adding nearly \$120 million in rate base.
- Set the course for growth in 2023 with over \$377 million in pending acquisitions that would add over 218,000 equivalent retail customers or equivalent dwelling units.
- Invested more than \$1 billion in infrastructure improvements across our footprint.
- With a focus on the community, through the Essential Foundation, ensured over \$3.9 million in community giving.
- Provided leadership for Essential's ESG/GHG reduction program to substantially reduce Scope 1 and 2 greenhouse gas emissions, targeting a 60% reduction by 2035 from Essential's 2019 emission levels, which is consistent with the rate of reduction necessary over the next 15 years to keep on track with the Paris Agreement.
- Championed a three-year technology transformation project, investing in upgraded systems for our customers and operations to ensure improved customer experience and operational efficiency.

#### 2022 Total Compensation Pay Mix



## Daniel J. Schuller

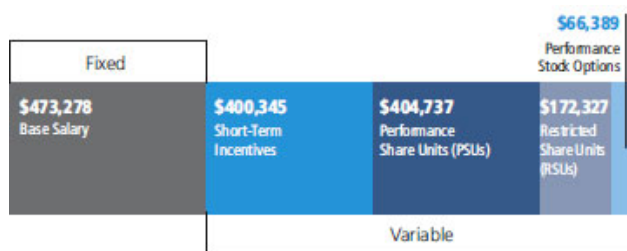
Executive Vice President and Chief Financial Officer

### Responsibilities

As CFO, Mr. Schuller is responsible for managing Essential's overall financial condition, including resource and capital allocation, financial and expense discipline.

He leads all corporate finance functions, including accounting, financial planning, forecasting, cash flow planning, investment strategies, capital structure, regulatory and rate strategies, and tax. Further, Mr. Schuller oversees customer care, supply chain, fleet, and facilities.

### 2022 Total Compensation Pay Mix



### 2022 Key Accomplishments

- Successfully concluded Aqua PA, Aqua OH, and Peoples KY rate cases, as well as the PNG-PG merger.
- Established an equity ATM program and successfully raised debt capital to support operations and acquisitions (e.g., \$500M public debt, \$200M private placement debt, and \$200M expansion of PNG revolving credit facility); renewed the five-year, \$1B Essential revolving credit facility.
- Commenced SAP financial system function on 1/1/2022; successfully closed subsequent quarters; and instrumental in post-go-live refinances.
- Expanded role by taking on the Administrative organization.

## Richard S. Fox

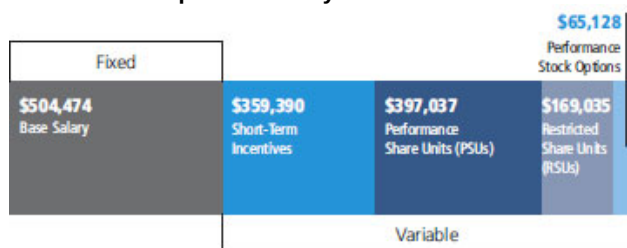
Former Executive Vice President and Chief Operating Officer

### Responsibilities

As COO, Mr. Fox was responsible for the leadership, management and vision to ensure that the Company has the proper operational controls, administrative and reporting procedures, and people systems in place to operate effectively and efficiently, grow the business, and remain financially strong.

Mr. Fox directed the Company's focus on the key operational metrics and performance indicators across all our states. Mr. Fox retired December 1, 2022.

### 2022 Total Compensation Pay Mix



### 2022 Key Accomplishments

- Managed through supply chain shortages and inflationary pressures to control costs and deliver planned capital investment.
- Oversaw the implementation of SAP for field operations.
- Prepared organization for the successful transition of his duties and of senior level retirements.

## Matthew R. Rhodes

Executive Vice President Strategy & Corporate Development

### Responsibilities

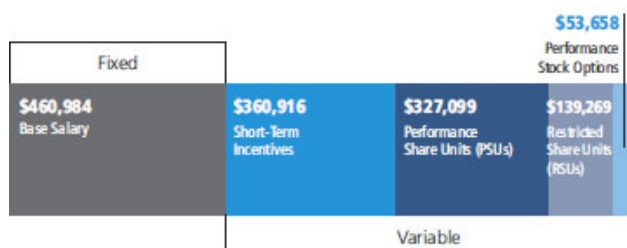
As EVP of Strategy and Corporate Development, Mr. Rhodes is responsible for driving Essential's overall strategy and corporate development function, as well as leading the state presidents and business development leads in M&A initiatives. Mr. Rhodes is also responsible for leading the Company's market-based businesses.

Mr. Rhodes guides a team of internal and external professionals responsible for due diligence, underwriting/valuation, financing, ratings, negotiations, and transaction management, in partnership with other members of the executive team.

### 2022 Key Accomplishments

- Successfully reviewed and refined Essential strategic goals through a robust strategic planning process for senior leaders and strategy sessions with senior leadership.
- Advanced new energy transition initiatives, including a joint venture with EQT and WATT to put fuel cells in customers' homes and a hydrogen pilot with University of Pittsburgh. Also co-hosted a hydrogen conference, joined a hydrogen hub consortium, advanced a voluntary customer emissions reduction program, and analyzed RNG opportunities.

### 2020 Total Compensation Pay Mix



- Made continued improvements to the municipal acquisition program, signed APAs for deals adding \$120M in rate base and 23,000 customer equivalents, and developed a solid pipeline with several large opportunities.
- Continued to grow the Home Warranty programs at Aqua and Peoples, with year-over-year EBITDA growth of ~20%. Managed Peoples micro-grid projects.

## Christopher P. Luning

Executive Vice President, General Counsel

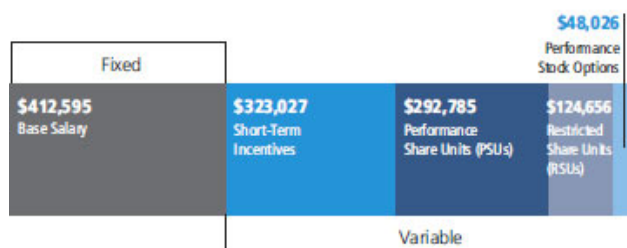
### Responsibilities

Mr. Luning is responsible for acting as a legal and business advisor to the Board of Directors, the CEO, and the senior leadership team. In addition, Mr. Luning is responsible for the Company's Legal, Regulatory, Corporate and Legislative Affairs, Risk and Insurance, Environmental Affairs, Safety, and Records Department, and is the Company's designated SEC Compliance Officer.

### 2022 Key Accomplishments

- Executed companywide PFAS strategy, including initiating and pursuing multiple lawsuits to protect the Company and customers.
- Supported growth in all operations by providing legal support to initiatives, conducting due diligence, negotiating agreements, structuring transactions, and closing transactions with limited liability.

### 2020 Total Compensation Pay Mix



- Integrated legal, risk, records, and regulatory departments into an efficient and cohesive unit.
- Worked with finance to establish an equity ATM program and successfully raised debt capital to support operations and acquisitions (e.g., \$500M public debt, \$200M private placement debt, and \$200M expansion of revolving credit facility).



## Colleen M. Arnold

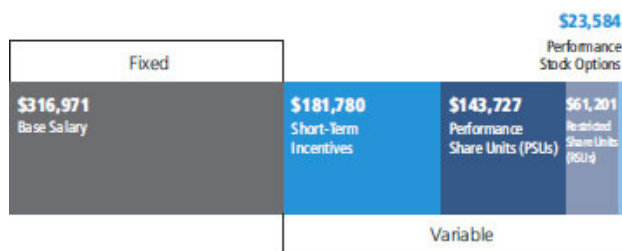
President, Water

### Responsibilities

Ms. Arnold is responsible for the leadership, management and vision for Essential's water operations. Ms. Arnold ensures that the Company has the proper operational controls, administrative and reporting procedures, and people systems in place to operate effectively and efficiently, grow the business, and remain financially strong.

Ms. Arnold directs the water business' focus on the key operational metrics and performance indicators across all our states.

### 2020 Total Compensation Pay Mix



### 2022 Key Accomplishments

- Developed a new field operator on-boarding curriculum to train on the Aqua way.
- Worked with key legislators to obtain \$10M in grants for Aqua Pennsylvania for installation of PFAS treatment.
- Led operations to implement a Near Miss Safety Program.
- Standardized Cross-Connection control compliance process and program across Aqua using a risk based inventory and innovative Clean Water Protect software.

## Section 5

### Our 2023 Short- and Long-Term Incentive Programs

#### STI Metrics, Weighting and Target Payout Levels

In 2022, we retained the diversity metric (10% weighting) added to our short-term incentive plan in 2021. This metric ties our diversity targets directly to executive compensation, encouraging our NEOs to recognize and build diversity in our operations. We found the metric did indeed focus the organization on growing our diversity across our geographic footprint. Specifically, we saw gains in the diversity of our supplier spend as well as our employee population. Our multi-year diversity goals will continue in the 2023 short-term incentive plan. Our STI metrics, which reflect the core areas of Company performance, will continue in 2023 to center on financial performance, water and wastewater compliance, gas leaks and infrastructure improvement, customer satisfaction, and employee safety. We believe this incentive program builds on and supports an already strong foundation of management oversight of ESG.

The goal of our short-term incentive program is to encourage our executive team to focus on core issues associated with driving long-term shareholder growth and to recognize and build diversity in our operations.

#### Proposed 2023 Essential Short-Term Incentive Plan



## Executive Compensation

### Section 5 Our 2023 Short- and Long-Term Incentive Programs

Below is a summary of the 2023 STI Plan that the Compensation Committee adopted for all named executive officers, including the achievement required to earn certain payouts. Each metric associated with the 2023 STI plan was carefully considered and appropriately weighted.

#### 2023 Essential Short-Term Incentive Plan

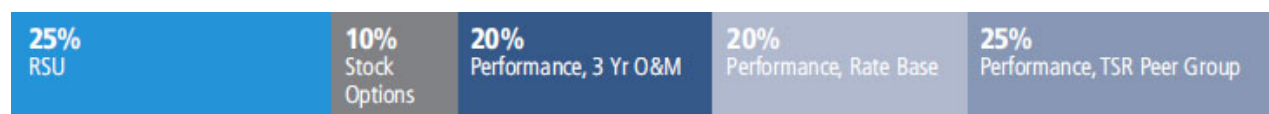
Metric	Metric Component	Weight	Threshold 50% Payout	Target 100% Payout	Maximum 150% Payout
<b>Financial (50%)</b>	Essential Earnings Per Share (EPS)*	35.00%	\$1.83	\$1.88	\$1.93
	Essential ROE	15.00%	8.00%	9.50%	11.00%
<b>Safety (20%)</b>	Essential Lost Time/Restricted Time Rate	5.00%	1.70	1.25	0.90
	Essential Responsible Vehicle Accident Rate	5.00%	3.05	2.55	2.05
	Gas Damage Prevention	10.00%	3.30	3.19	3.08
<b>Customer Satisfaction (10%)*</b>	Essential Service Level	10.00%	82.10%	83.10%	84.10%
<b>Environmental Stewardship (10%)</b>	Aqua Water Compliance	2.50%	99.60%	99.75%	100.00%
	Aqua Wastewater Compliance	2.50%	93.50%	96.00%	99.00%
	Peoples Gas Leaks	2.50%	250	200	150
	Peoples Gas LTIIP	2.50%	97.50%	100.00%	102.50%
<b>Diversity (10%)</b>	Essential Supplier Diversity	5.00%	13.72%	14.00%	14.28%
	Essential Employee Diversity	5.00%	16.20%	16.50%	16.80%

\* Target EPS is a non-GAAP financial measure. See Appendix A for reconciliation to the GAAP financial measure and adjustments made for purposes of the compensation metric attainment.

#### 2023 Long-Term Incentive Program

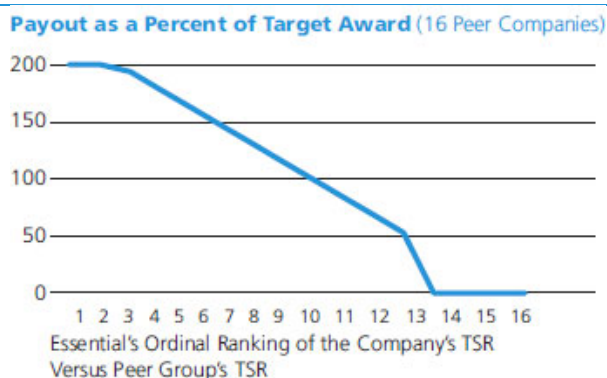
As shown in the charts below, the program for 2023 will keep the 2022 allocation of 10% performance-based stock options, 65% performance-based incentives, and 25% restricted stock units.

#### 2023 Essential Long-Term Incentive Plan



2023 Financial Metrics for PSUs

**Relative TSR**  
 The most prevalent long-term incentive metric in the peer group. The performance is based on relative TSR rank against our new 16-company peer group, with the percentile ranking determining the overall payout level (0 - 200%). The payout schedule would be as below:



Additionally, two other operating measures were chosen to balance internal financial and operational management with external shareholder results.

**Rate base growth**  
 Defined as the approved rate base at the time of completion of the acquisition plus subsequent capital invested in the following three years. Rate base growth is central to the Company's growth platform.

**Operations and maintenance performance**  
 To ensure cost-effective operations, operations and maintenance targets include the budget plus the first two years in the plan for the regulated businesses only.

2023 PSU Performance Target Payout Percentage

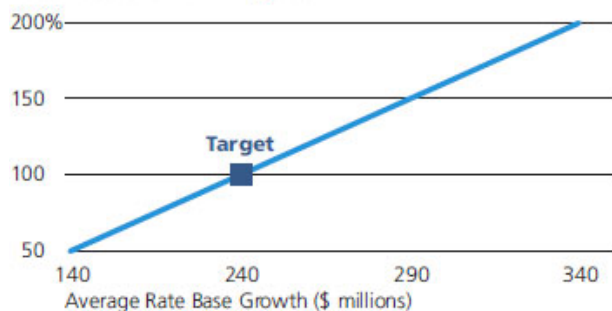
The charts below illustrate the performance that will be required for the 2023 PSUs to be paid out, and at what percentage. However, the final payout percentage will be determined from the payout schedule disclosed above.

LTI Metrics – Rate Base Growth and O&M

These charts illustrate both the Rate Base Growth and the Operations and Maintenance metrics that will be used by the Compensation Committee.

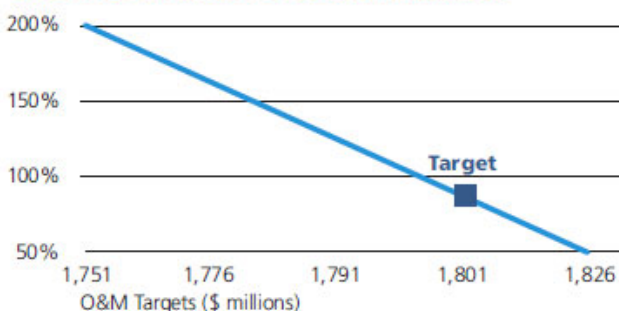
LTI Targets – Essential Rate Base Growth & O&M

Rate Base Growth – Payout



Rate Base Growth: Rate base acquired through transactions: approved rate base at time of acquisition + subsequent capital invested in the following three years.

Operating & Maintenance Budget Attainment



O&M Budget + First 2 years in the plan for the regulated businesses only.

## Section 6

### Compensation Governance Policies and Practices

#### Anti-Hedging and Anti-Pledging Policy

Issuing equity awards to our directors and named executive officers and imposing stock ownership guidelines helps to align their interests with those of our shareholders. As part of our insider trading policy, we prohibit all directors and employees from engaging in hedging or pledging activities with respect to any owned shares or outstanding equity awards. The policy specifically prohibits all insiders from engaging in any short sales of the Company's securities; buying or selling puts, calls or other derivative securities; or pledging the Company's securities as collateral for a loan. None of our directors or named executive officers engaged in any hedging or pledging activities with respect to the Company stock during 2022.

#### Clawback of Incentive Compensation

In accordance with recent Securities and Exchange Commission and New York Stock Exchange announcements, on February 22, 2023, the Company's Board of Directors unanimously adopted a Compensation Recoupment Policy. Among other items, the Clawback Policy covers the Company's ability to recoup compensation in the event of a restatement, regardless of whether the Section 16 Officer was at fault or not, and is intended to be fully compliant with all requirements of the Securities and Exchange Commission and the New York Stock Exchange.

In the event of a significant restatement of our financial results caused by executive fraud or willful misconduct, the Compensation Committee reserves the right to review the cash incentive compensation received by the named executive officers with respect to the period to which the restatement relates. The Committee will recalculate Essential's results for the period to which the restatement relates and seek reimbursement of that portion of the cash incentive compensation that was based on the misstated financial results from the executive or executives whose fraud or willful misconduct was the cause of the restatement.

In addition, starting with the performance share unit grants and restricted stock unit grants in 2014, all shares issued pursuant to those grants are subject to any applicable recoupment or clawback policies and other policies implemented by the Board, as in effect from time to time.

#### Limited Perquisites

We offer a limited number of perquisites for our named executive officers. The Board has authorized executive benefits consisting of executive financial planning and annual executive physical exams. The Board regularly reviews the benefits provided to our executives and makes appropriate modifications based on the value of these benefits.

#### Stock Ownership Guidelines

In 2005, the Board of Directors established stock ownership guidelines for the named executive officers to encourage these executives to maintain a significant ownership interest in the Company and to help align the interests of these executive officers with the long-term performance of the Company. In 2017, these guidelines were modified to recognize the different levels of executives who may be among the named executive officers and to state the guidelines in terms of the number of shares to be held rather than a dollar value, in order to avoid fluctuations in the number of shares to be held based on variations in the Company's stock price. In establishing the number of shares to be held, the Compensation Committee uses a round number of shares, the value of which approximates the following multiples of the midpoint of the average base salary grade for the executives:

Position	Multiple of Midpoint of 2022 Average Base Salary	Approximate Shares, PSUs, and RSUs To Be Held Based upon December 31, 2022 Share Price
<b>Chief Executive Officer</b>	5	99,500
<b>Executive Vice President/NEO</b>	3	27,100

Each named executive officer is expected to have shareholdings consistent with these guidelines within five years of becoming a named executive officer or after receiving a significant promotion. Messrs. Franklin and Fox (albeit retired November 30, 2022) each received a significant promotion in 2015 and Mr. Schuller was initially hired in 2015 and Mr. Rhodes was initially hired in 2018, starting a new five-year period for each. This is the first time Ms. Arnold has been identified as a NEO.

**Shareholdings, as defined for ownership requirement purposes, include shares held directly or beneficially, including shares acquired under our Employee Stock Purchase Plan or 401(k) plans and restricted share units and performance share units.**

An executive who has not achieved the guideline within this five-year period is expected to retain one-half of any equity awards, after any required tax withholding, in Company stock and to use 10% of any annual cash incentive awards after tax to purchase shares of Company stock until the guideline is met. The chart below shows the shareholdings of the named executive officers as of December 31, 2022.

#### Officer Shareholdings as of December 31, 2022

Name	Position	Shares, PSUs <sup>(1)</sup> , and RSUs Held
<b>Franklin</b>	Chief Executive Officer	275,581
<b>Schuller</b>	Executive Vice President	69,726
<b>Rhodes</b>	Executive Vice President	44,915
<b>Luning</b>	Executive Vice President	71,373
<b>Arnold</b>	President, Aqua	15,999

(1) PSUs listed at target amount.

## Executive Compensation Committee Report

The purpose of the Compensation Committee is to assist the Board of Directors in its general oversight of the Company's compensation programs and the compensation of the Company's executives. The Compensation Committee Charter describes in greater detail the full responsibilities of the committee and is available on our website: [www.essential.co](http://www.essential.co).

The Executive Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis on pages 42 through 67 with management. Based on this review and discussion, the Executive Compensation Committee recommended to the Company's Board of Directors, and the Board of Directors approved, the inclusion of the Compensation Discussion and Analysis in the Company's Proxy Statement for the 2023 Annual Meeting of Shareholders.

Respectfully submitted,

Members:

**Daniel J. Hilferty, Chair**  
**Elizabeth B. Amato**  
**Ellen T. Ruff**  
**Lee C. Stewart**

# Executive Compensation Tables

The following Summary Compensation Table shows compensation paid to or earned by the named executive officers for 2022.

## Summary Compensation Table

Principal Position	Year	Salary (\$) <sup>(1)</sup>	Bonus (\$)	Grant Date Fair Value of Stock-Based Compensation (\$) <sup>(2)</sup>	Grant Date Fair Value of Stock Option Awards (\$) <sup>(2)</sup>	Non-Equity Incentive Plan Compensation (\$) <sup>(1)(3)</sup>	Change in Pension Value and Non-qualified Deferred Compensation Earnings (\$) <sup>(4)</sup>	All Other Compensation (\$) <sup>(5)</sup>	Total (\$) <sup>(6)</sup>
<b>Christopher H. Franklin</b>	2022	938,628	—	2,138,892	246,090	1,226,070	—	19,367	4,569,047
President and Chief Executive Officer	2021	900,173	—	2,144,852	—	1,180,270	1,096,773	17,648	5,339,716
Officer	2020	858,846	—	2,053,175	—	1,234,625	3,008,515	18,198	7,173,359
<b>Daniel J. Schuller</b>	2022	473,278	—	577,065	66,389	400,345	—	36,822	1,553,899
EVP and Chief Financial Officer	2021	458,329	—	567,877	—	390,612	—	23,322	1,440,140
Principal Financial Officer	2020	442,515	—	690,876	—	408,601	—	23,689	1,565,681
<b>Richard S. Fox</b>	2022	504,474	—	566,072	65,128	359,390	1,396,057	44,629	2,935,750
EVP and Chief Operating Officer	2021	440,857	—	572,985	—	379,513	497,021	23,302	1,913,678
	2020	425,454	—	695,083	—	396,991	821,694	15,901	2,355,123
<b>Matthew R. Rhodes</b>	2022	460,984	—	466,367	53,658	360,916	—	33,580	1,375,505
EVP, Strategy & Corporate Development	2021	443,318	—	464,797	—	348,756	—	20,020	1,276,891
	2020	424,415	—	561,603	—	364,818	—	19,780	1,370,616
<b>Christopher P. Luning</b>	2022	412,595	—	417,442	48,026	323,027	—	18,644	1,219,734
EVP and General Counsel	2021	396,779	—	415,986	—	312,144	179,874	17,659	1,322,442
	2020	379,860	—	513,176	—	326,519	553,681	17,061	1,790,297
<b>Colleen M. Arnold</b>	2022	316,971	—	204,928	23,584	181,780	—	36,973	764,236
President, Aqua	2021	—	—	—	—	—	—	—	—
	2020	—	—	—	—	—	—	—	—

(1) **Salary and Non-Equity Incentive Plan Compensation** amounts include amounts deferred by the named executive officer pursuant to the Executive Deferral Plan described beginning on page 81.

(2) **The grant date fair value of stock-based compensation** is based on the fair market value on the date of grant as determined in accordance with the FASB ASC Topic 718 accounting guidance for stock compensation. The assumptions used in calculating the fair market value are set forth in Note 14, Employee Stock and Incentive Plan contained in the Notes to the Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, filed with the SEC at [www.sec.gov](http://www.sec.gov). For performance shares, the RSUs, and Restricted Stock, the Grant Date Fair Value of Stock and Options Awards shown is based on the target number of the shares underlying the awards granted.

(3) **Non-Equity Incentive Plan Compensation** is shown for the year in which the compensation is earned and is generally paid in the following calendar year. See the description of these annual cash incentive awards above under the CD&A section of this proxy statement.

(4) **Change in Non-qualified Pension Value and Deferred Compensation Earnings.** The change in pension value is based on the aggregate change in the actuarial present value of the named executive officer's accumulated benefit under all defined benefit pension plans (including non-qualified pension plans) from the pension plan measurement date used for financial statement reporting purposes in the Company's audited statements for the prior completed fiscal year to the pension plan measurement date used for financial statement reporting purposes in the Company's audited financial statements for the covered fiscal year. All amounts deferred by participants in the Executive Deferral Plan and all prior deferrals under the Executive Deferral Plan are invested in a variety of mutual funds selected by each participant under trust-owned life insurance used by the Company to fund the Executive Deferral Plan; there are no preferential or above-market earnings on this deferred compensation. Messrs. Rhodes and Schuller and Ms. Arnold are not eligible to participate in the Retirement Plan because they were hired by the Company after the Retirement Plan was closed to new entrants. Negative amount changes are not included in this section per SEC guidelines.

## Executive Compensation

### Executive Compensation Tables

(5) All Other Compensation includes the components listed below.

		Group Life (\$) <sup>(a)</sup>	401(k) Company Match and Company Contribution (\$) <sup>(b)</sup>	Car Allowance (\$) <sup>(c)</sup>	Other (\$) <sup>(d)</sup>	Total (\$)
Franklin	2022	6,708	7,933	4,726	—	19,367
	2021	6,450	7,067	4,131	—	17,648
	2020	6,450	7,594	4,154	—	18,198
Schuller	2022	552	34,233	2,037	—	36,822
	2021	414	19,750	3,158	—	23,322
	2020	414	19,600	3,675	—	23,689
Fox	2022	6,184	10,400	10,233	17,812	44,629
	2021	6,740	8,550	8,012	—	23,302
	2020	4,211	8,550	3,140	—	15,901
Rhodes	2022	360	33,220	—	—	33,580
	2021	270	19,750	—	—	20,020
	2020	180	19,600	—	—	19,780
Luning	2022	4,309	9,593	4,742	—	18,644
	2021	2,078	9,345	6,236	—	17,659
	2020	1,993	6,816	8,252	—	17,061
Arnold	2022	552	28,176	8,245	—	36,973
	2021	—	—	—	—	—
	2020	—	—	—	—	—

(a) Represents the taxable value of group life insurance benefit for the named executive officer.

(b) Includes Company match and year end contribution to the 401(k) and the non-qualified retirement plan.

(c) The Company provides the use of Company owned or leased vehicles for several of its named executive officers.

(d) The other column represents retirement moving expenses.

(6) Total compensation is calculated in accordance with the SEC requirements under Item 402(c) of Regulation S-K, but does not reflect the compensation paid for the year. Specifically, the Total compensation includes the change in pension value in the qualified and non-qualified defined benefit pension plans in which the named executive officers participate. Such pension benefits will not be paid to the named executive officers until they retire from service to the Company.



## Executive Compensation

### Executive Compensation Tables

## Pay Versus Performance (PVP)

As required by Section 953(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and Item 402(v) of Regulation S-K, we are providing the following information about the relationship between compensation actually paid to our Principal Executive Officer (PEO) and to our named executive officers and certain financial performance metrics of the Company using a methodology that has been prescribed by the SEC.

Fiscal Year (a)	Summary Compensation Table Total for PEO <sup>(1)</sup> (b)	Compensation Actually Paid to PEO <sup>(1)(2)</sup> (c)	Value of Initial Fixed \$100 Investment Based on:					
			Average Summary Compensation Table Total for non-PEO NEOs <sup>(1)</sup> (d)	Average Compensation Actually Paid to non-PEO NEOs <sup>(1)(2)</sup> (e)	Total Shareholder Return (f)	Peer Group Total Shareholder Return <sup>(3)</sup> (g)	Net Income (h)	Adjusted EPS <sup>(4)</sup> (i)
2022	\$4,569,047	\$4,579,810	\$1,569,825	\$1,131,942	\$108.77	\$102.99	\$465,237,000	\$1.81
2021	\$5,339,716	\$5,944,071	\$1,488,288	\$1,779,964	\$119.44	\$103.14	\$431,612,000	\$1.80
2020	\$7,173,359	\$5,496,122	\$1,770,429	\$1,814,639	\$102.93	\$ 86.13	\$284,849,000	\$1.67

(1) Our principal executive officer (PEO) for 2020-2022 is Mr. Franklin. The non-principal executive officers (Non-PEO) reflected in columns (d) and (e) include the following individuals: Mr. Schuller (2020-2022), Mr. Fox (2020-2022), Mr. Rhodes (2020-2022), Mr. Luning (2020-2022), and Ms. Arnold (2022).

(2) The following amounts were deducted from / added to Summary Compensation Table (SCT) total compensation in accordance with the SEC-mandated adjustments to calculate Compensation Actually Paid (CAP) to our principal executive officer (PEO) and average CAP to our non-PEO named executive officers. The fair value of equity awards was determined using methodologies and assumptions developed in a manner substantively consistent with those used to determine the grant date fair value of such awards.

(3) The Peer Group for which Total Shareholder Return is provided in column (g) is the S&P Midcap 400 Utilities Index.

(4) Adjusted EPS is a non-GAAP financial measure. See Appendix A for reconciliation to the GAAP financial measure and adjustments.

## PEO SCT Total to CAP Reconciliation

Fiscal Year	2020	2021	2022
SCT Total	\$ 7,173,359	\$ 5,339,716	\$ 4,569,047
- Change in Actuarial Present Value of Pension Plans Reported in Fiscal Year	\$ (3,008,515)	\$ (1,096,773)	\$ 0
+ Service Cost of Pension in Fiscal Year	\$ 105,108	\$ 145,149	\$ 138,759
+ Prior Service Cost of Pension in Fiscal Year	\$ 0	\$ 0	\$ 0
- Grant Date Fair Value of Stock Awards Granted in Fiscal Year	\$ (2,053,175)	\$ (2,144,852)	\$ (2,384,982)
+ Fair Value at Fiscal Year-End of Outstanding Unvested Stock Awards Granted in Fiscal Year	\$ 2,677,987	\$ 3,173,125	\$ 3,584,530
± Change in Fair Value of Outstanding Unvested Stock Awards Granted in Prior Fiscal Years	\$ 341,454	\$ 913,795	\$ (1,114,238)
± Fair Value at Vesting of Stock Awards Granted in Fiscal Year That Vested During Fiscal Year	\$ 0	\$ 0	\$ 0
± Change in Fair Value as of Vesting Date of Stock Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	\$ 144,032	\$ (513,508)	\$ (408,431)
- Fair Value as of Prior Fiscal Year-End of Stock Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	\$ 0	\$ 0	\$ 0
+ Dividends Accrued During Fiscal Year	\$ 115,872	\$ 127,419	\$ 195,125
<b>Compensation Actually Paid</b>	<b>\$ 5,496,122</b>	<b>\$ 5,944,071</b>	<b>\$ 4,579,810</b>

## Executive Compensation

### Executive Compensation Tables

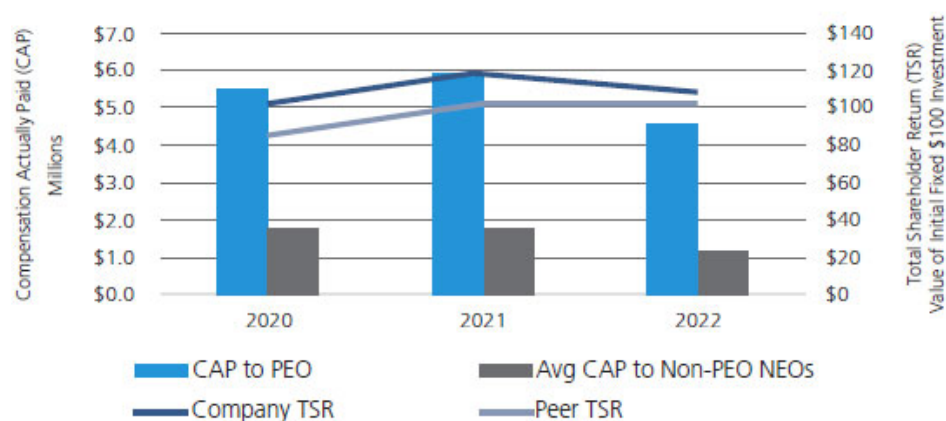
#### Non-PEO NEO Average SCT Total to Average CAP Reconciliation

Fiscal Year	2020	2021	2022
Average SCT Total	\$ 1,770,429	\$ 1,488,288	\$ 1,569,821
- Change in Actuarial Present Value of Pension Plans Reported in Fiscal Year	\$ (343,844)	\$ (169,224)	\$ (279,211)
+ Service Cost of Pension in Fiscal Year	\$ 63,474	\$ 87,452	\$ 68,361
+ Prior Service Cost of Pension in Fiscal Year	\$ 0	\$ 0	\$ 0
- Grant Date Fair Value of Stock Awards Granted in Fiscal Year	\$ (615,185)	\$ (505,411)	\$ (497,731)
+ Fair Value at Fiscal Year-End of Outstanding Unvested Stock Awards Granted in Fiscal Year	\$ 813,607	\$ 747,714	\$ 558,331
± Change in Fair Value of Outstanding Unvested Stock Awards Granted in Prior Fiscal Years	\$ 82,955	\$ 231,197	\$ (175,701)
+ Fair Value at Vesting of Stock Awards Granted in Fiscal Year That Vested During Fiscal Year	\$ 0	\$ 0	\$ 56,411
± Change in Fair Value as of Vesting Date of Stock Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	\$ 13,391	\$ (131,958)	\$ (135,951)
- Fair Value as of Prior Fiscal Year-End of Stock Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	\$ 0	\$ 0	\$ (68,991)
+ Dividends Accrued During Fiscal Year	\$ 29,810	\$ 31,907	\$ 36,601
<b>Average Compensation Actually Paid</b>	<b>\$ 1,814,639</b>	<b>\$ 1,779,964</b>	<b>\$ 1,131,941</b>

#### Charts of CAP vs Performance Metrics

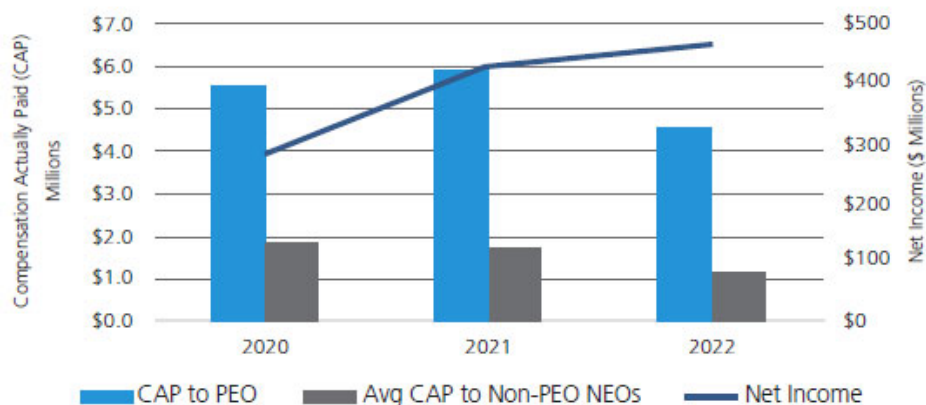
The chart below illustrates the relationship between the PEO and average Non-PEO CAP amounts and the Company's and Peer Group's TSR during the period 2020-2022.

#### CAP vs. TSR

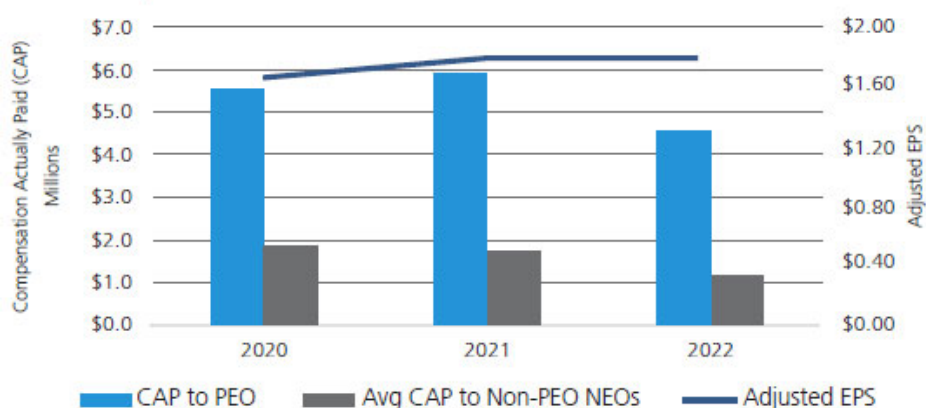


The charts below illustrate the relationship between the PEO and Non-PEO CAP amounts and the Company's Net Income and Adjusted EPS during the period 2020-2022.

### CAP vs. Net Income



### CAP vs. Adjusted EPS\*



\* Target EPS is a non-GAAP financial measure. See Appendix A for reconciliation to the GAAP financial measure and adjustments.

### Tabular List of Most Important Performance Measures

The five items listed below represent the most important performance metrics we used to determine CAP for FY2022 as further described in our Compensation Discussion and Analysis (CD&A) within the sections titled "Short-Term Incentive Awards" and "Long-Term Equity Incentive Awards."

#### Most Important Performance Measures

- Adjusted EPS
- Return on Equity
- Relative TSR
- Operations & Maintenance Measures
- Rate Base Growth

## Grants of Plan-Based Awards

The following table contains information regarding equity and non-equity awards granted to the named executive officers in 2022:

## Grants of Plan-Based Awards

Name <sup>(1)</sup>	Grant	Estimated Future Payouts Under Non-Equity Incentive Plan Awards <sup>(1)</sup>			Estimated Future Payouts Under Equity Incentive Plan Awards <sup>(5)</sup>			All Other Stock Awards: Number of Shares of Stock or Units <sup>(6)</sup>	All Other Option Awards: Number of Securities Underlying Options	Exercise or Base Price of Option Awards (\$/Sh)	Grant Date Fair Value of Stock and Option Awards (\$)
		Threshold (\$) <sup>(2)</sup>	Target (\$) <sup>(3)</sup>	Maximum (\$) <sup>(4)</sup>	Threshold (#)	Target (#)	Maximum (#)	(#)	(#)	(#/Sh)	(#)
<b>Franklin</b>	2/16/22	475,000	950,000	1,425,000	31,891	49,619	85,076	—	26,348	45.19	2,384,982
<b>Schuller</b>	2/16/22	155,100	310,201	465,301	4,783	9,566	19,132	3,821	7,108	45.19	643,453
<b>Fox</b>	2/16/22	152,157	304,313	456,470	4,692	9,384	18,768	3,748	6,973	45.19	631,200
<b>Rhodes</b>	2/16/22	139,825	279,650	419,475	3,866	7,731	15,462	3,088	5,745	45.19	520,026
<b>Luning</b>	2/16/22	125,146	250,293	375,439	3,460	6,920	13,840	2,764	5,142	45.19	465,468
<b>Arnold</b>	2/16/22	73,733	147,465	221,198	1,699	3,397	6,794	1,357	2,525	45.19	228,511

(1) The named executive officers' Non-Equity Incentive Plan Awards are calculated based on the named executive officers' current annual salary multiplied by the executive's target incentive compensation percentage times the factors described on pages 53 through 54.

(2) The Threshold Non-Equity Incentive Plan Award is based on the factors described on pages 53 through 54.

(3) The Target Non-Equity Incentive Plan Award is based on the factors described on pages 53 through 54.

(4) The Maximum Non-Equity Incentive Plan Award is based on the factors described on pages 53 through 54.

(5) The February 16, 2022 Equity Incentive Plan Awards in these columns are composed of performance-based RSUs and PSUs for the CEO, Mr. Franklin, and performance-based share units (PSUs) for the other named executive officers which vest on the third anniversary of the grant date as long as the named executive officer is providing service to the Company and the performance goal is achieved.

(6) Represents service-based restricted stock unit grants to the named executive officers other than Mr. Franklin which vest on the third anniversary of the grant date as long as the named executive officer is providing service to the Company.

Executive Compensation

Executive Compensation Tables

Outstanding Equity Awards at Fiscal Year-End

Name	Option Awards				Stock Awards			
	Number of Securities		Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested <sup>(1)(2)(3)</sup> (#)	Market Value of Shares or Units of Stock That Have Not Vested <sup>(1)(2)(3)</sup> (\$)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested <sup>(1)(3)</sup> (\$)	
	Underlying Unexercised Options (#) Unexercisable	(#) Exercisable					Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested <sup>(1)(3)</sup> (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested <sup>(1)(3)</sup> (\$)
Franklin	—	34,945	34.51	2/27/28				
	—	190,088	35.94	2/28/29				
	26,348	—	45.19	2/16/32	45,914	2,277,429	91,076	4,506,403
Schuller	—	6,789	30.47	2/22/27				
	—	8,723	34.51	2/27/28				
	—	55,208	35.94	2/28/29				
	7,108	—	45.19	2/16/32	12,550	622,758	24,850	1,230,039
Fox	—	6,958	30.47	2/22/27				
	—	8,940	34.51	2/27/28				
	—	56,273	35.94	2/28/29				
	—	1,828	45.19	2/16/32	—	—	13,693	683,448
Rhodes	—	6,856	35.44	2/27/28				
	—	49,694	35.94	2/28/29				
	5,745	—	45.19	2/16/32	10,082	500,183	19,981	988,832
Luning	—	5,670	30.47	2/22/27				
	—	7,215	34.51	2/27/28				
	—	39,107	35.94	2/28/29				
	5,142	—	45.19	2/16/32	9,024	452,685	17,884	885,054
Arnold	—	740	30.47	2/22/27				
	—	1,498	34.51	2/27/28				
	—	8,149	35.94	2/28/29				
	2,525	—	45.19	2/16/32	4,358	216,128	8,655	428,172

(1) All PSUs are subject to the achievement of the applicable performance criteria for the designated performance period, and continued service with the Company to the vesting date; actual results could vary materially at the end of the performance period. All RSUs for Mr. Franklin are subject to the achievement of the applicable performance criteria and his continued service with the Company to the vesting date. All RSUs for the other NEOs are subject to the individual's continued service with the Company to the vesting date. The following table contains information on outstanding stock option and stock awards held by the named executive officers at December 31, 2022.

(2) The market value of the RSU and PSU awards include accrued and unpaid dividend equivalents. The dividend equivalents are accrued based upon the assumption that the PSUs would be issued at target.

(3) The PSU grants made in 2020, 2021, and 2022 for the three year performance periods ended December 31, 2022, December 31, 2023 and December 31, 2024 respectively, consisted of three performance goal metrics. These metrics and the associated achievement are determined by the Compensation Committee as described on pages 54 through 55 of this proxy statement.

## Executive Compensation

### Executive Compensation Tables

The following table sets forth the number of shares underlying outstanding PSUs and RSUs at December 31, 2022:

Named Executive Officer	Performance Share Units			Restricted Share Units		
	Performance Period Ends	Date to be Vested, Earned and Paid if Applicable	Number of Units Issued	Vesting Period Ends	Date to be Earned And Paid if Applicable	Number of Units Issued at Target
<b>Franklin</b>	12/31/22	2/26/23	24,277	2/26/23	2/26/23	13,967
	12/31/23	2/24/24	31,342	2/24/24	2/24/24	17,785
	12/31/24	2/16/25	35,457	2/16/25	2/16/25	14,162
<b>Schuller</b>	12/31/22	2/26/23	6,986	2/26/23	2/26/23	4,020
	12/31/23	2/24/24	8,298	2/24/24	2/24/24	4,709
	12/31/24	2/16/25	9,566	2/16/25	2/16/25	3,821
<b>Fox</b>	12/31/22	2/26/23	6,462	11/30/22	11/30/22	3,718
	12/31/23	2/24/24	4,885	11/30/22	11/30/22	2,772
	12/31/24	2/16/25	2,346	11/30/22	11/30/22	937
<b>Rhodes</b>	12/31/22	2/26/23	5,458	2/26/23	2/26/23	3,140
	12/31/23	2/24/24	6,792	2/24/24	2/24/24	3,854
	12/31/24	2/16/25	7,731	2/16/25	2/16/25	3,088
<b>Luning</b>	12/31/22	2/26/23	4,885	2/26/23	2/26/23	2,811
	12/31/23	2/24/24	6,079	2/24/24	2/24/24	3,449
	12/31/24	2/16/25	6,920	2/16/25	2/16/25	2,764
<b>Arnold</b>	12/31/22	2/26/23	2,262	2/26/23	2/26/23	1,301
	12/31/23	2/24/24	2,996	2/24/24	2/24/24	1,700
	12/31/24	2/16/25	3,397	2/16/25	2/16/25	1,357

The following table details the number of RSUs that are vested and earned by the named executive officers under the 2020 RSU grants as of the date of this proxy statement:

Named Executive Officer	Performance Period End	Date Vested, Earned and Paid	Number of RSU Shares Issued
<b>Franklin</b>	12/31/22	2/26/23	13,967
<b>Schuller</b>	12/31/22	2/26/23	4,020
<b>Fox</b>	12/31/22	11/30/22	3,718
<b>Rhodes</b>	12/31/22	2/26/23	3,140
<b>Luning</b>	12/31/22	2/26/23	2,811
<b>Arnold</b>	12/31/22	2/26/23	1,301

Additionally, Mr. Fox also vested and earned pro-rated RSU shares for the 2021 and 2022 grants of 2,772 and 937, respectively.

## Options Exercised and Stock Vested

The following table shows (1) the number of shares of stock options, restricted shares, PSUs or RSUs previously granted to the named executive officers that were exercised, vested or were earned during 2022, and (2) the value realized by those officers upon the exercise, vesting, or payment of such shares based on the closing market price for our shares of Common Stock on the exercise or vesting date.

### Options Exercised and Stock Vested

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#) <sup>(1)</sup>	Value Realized on Vesting (\$) <sup>(2)</sup>
<b>Franklin</b>	—	—	12,383	624,333
<b>Schuller</b>	—	—	3,596	181,305
<b>Fox</b>	—	—	11,093	560,731
<b>Rhodes</b>	—	—	2,846	143,761
<b>Luning</b>	—	—	2,548	128,466
<b>Arnold</b>	—	—	531	26,733

(1) The Number of Shares Acquired on Vesting column represents the number of shares of common stock issued upon the earning and vesting of the 2020 RSUs in 2023.

(2) The Value Realized on Vesting column includes the fair value of the shares paid on the vesting date plus dividend equivalents paid by RSUs vesting in the amount of \$36,698 for Mr. Franklin, \$10,657 for Mr. Schuller, \$27,636 for Mr. Fox, \$8,434 for Mr. Rhodes, \$7,551 for Mr. Luning, and \$1,574 for Ms. Arnold.

## CEO to Median Employee Pay Ratio

Here we provide information about the relationship of the annual total compensation of our employees and the annual total compensation of Mr. Franklin:

To determine our median employee, we chose base salary as our consistently applied compensation measure. We annualized this measure of compensation for those who began their employment during 2022. Using a determination date in December 2022, we calculated the median base salary for all required employees. The annual total compensation of the employee identified as the median employee of the Company (other than Mr. Franklin), was \$111,886 and, the annual total compensation of Mr. Franklin was \$4,569,047. The annual total compensation for the median employee and Mr. Franklin were calculated under Item 402(c) of Regulation S-K.

**Accordingly, the ratio of the annual total compensation of Mr. Franklin to the median of the annual total compensation of all employees of the Company was estimated to be 41 to 1.**

This pay ratio is a reasonable estimate calculated in a manner consistent with SEC rules based on our payroll and employment records and the methodology described above. The SEC rules for identifying the median compensated employee and calculating the pay ratio based on that employee's annual total compensation allow companies to adopt a variety of methodologies, to apply certain exclusions, and to make reasonable estimates and assumptions that reflect their compensation practices. As such, pay ratios reported by other companies may not be comparable to the pay ratio reported above.

## Retirement Plans and Other Post-Employment Benefits

### Pension Benefits

The following table shows: (1) the number of years of credited service for the named executive officers under our various retirement plans as of December 31, 2022; (2) the actuarial present value of accumulated benefits under those plans as of December 31, 2022; and (3) any payments made to the named executive officers during 2022 under those plans.

#### Pension Benefits

Name	Plan Name	Number of Years of Credited Service* (#)	Present Value of Accumulated Benefit (\$)	Payments During Last Fiscal Year (\$)
<b>Franklin</b>	Retirement Income Plan for Essential Utilities, Inc. and Subsidiaries Non-Qualified Retirement Plan	22	922,981	—
	Subsidiaries Non-Qualified Retirement Plan	30	8,105,294	—
<b>Schuller</b>	Retirement Income Plan for Essential Utilities, Inc. and Subsidiaries Non-Qualified Retirement Plan		—	—
	Subsidiaries Non-Qualified Retirement Plan		—	—
<b>Fox</b>	Retirement Income Plan for Essential Utilities, Inc. and Subsidiaries Non-Qualified Retirement Plan	13	—	784,040
	Subsidiaries Non-Qualified Retirement Plan	21	4,005,723	—
<b>Rhodes</b>	Retirement Income Plan for Essential Utilities, Inc. and Subsidiaries Non-Qualified Retirement Plan		—	—
	Subsidiaries Non-Qualified Retirement Plan		—	—
<b>Luning</b>	Retirement Income Plan for Essential Utilities, Inc. and Subsidiaries Non-Qualified Retirement Plan	12	342,424	—
	Subsidiaries Non-Qualified Retirement Plan	20	1,223,480	—
<b>Arnold</b>	Retirement Income Plan for Essential Utilities, Inc. and Subsidiaries Non-Qualified Retirement Plan		—	—
	Subsidiaries Non-Qualified Retirement Plan		—	—

\* For benefit accrual purposes, credited service in the Qualified Plan is frozen as of December 31, 2014. For early retirement eligibility purposes, service continues to accrue after December 31, 2014 and will equal that shown for the Non-Qualified Retirement Plan.

### Assumptions

Discount Rate: 5.51%<sup>(1)</sup>

Mortality:

For Qualified Plan: blended 40% gender-specific and 60% unisex (blended 50% male and 50% female). Pri-2012 non-disabled annuitant mortality table without collar adjustments projected generationally from 2012 with Scale MP-2020 improvements.

For Non-Qualified Plan: Pri-2012 unisex (blended 50% male and 50% female) non-disabled annuitant mortality tables without collar adjustments projected generationally from 2012 with Scale MP-2020 improvements.

(1) With a discount rate change from 2.91% to 5.51% year over year, the present value of accumulated benefit decreased.



## Retirement Income Plan (the Retirement Plan)

Essential Utilities sponsors a qualified defined benefit Retirement Plan to provide retirement income to the Company's employees hired prior to certain dates starting in 2003. Effective December 31, 2014, the eligible named executive officers ceased accruing a benefit under the Retirement Plan. Specifically, their plan compensation and credited service for purposes of determining their benefits were frozen in the Retirement Plan as of December 31, 2014.

For the portion of the Retirement Plan covering certain of the named executive officers, plan compensation is defined as total compensation paid, but excludes contributions made by the Company to a plan of deferred compensation, distributions from a deferred compensation plan, amounts realized from the exercise of stock options or when restricted shares underlying restricted stock units or performance shares become freely transferable, fringe benefits, welfare benefits, reimbursements or other expense allowances, moving expenses and commissions.

The Employee Retirement Income Security Act of 1974, as amended (ERISA), imposes maximum limitations on the annual amount of pension benefits that may be paid, and the amount of compensation that may be taken into account in calculating benefits, under a qualified, funded, defined benefit pension plan such as the Retirement Plan. The Retirement Plan complies with these ERISA limitations.

Benefits earned under the final pay formula for the retirement plan are equal to 1.35% of average plan compensation plus 0.45% of average plan compensation above Covered Compensation for each year of credited service up to 25 years, and 0.5% of average plan compensation for each year of credited service above 25 years.

The annual benefit is subject to a minimum benefit schedule.

- Average plan compensation is defined as the average of plan compensation over the highest five consecutive years out of the last ten years.
- Covered Compensation is defined as the average of the Social Security Wage Bases (as defined in the Retirement Plan) in effect for each calendar year during the 35-year period ending with the last day of the calendar year of the benefit determination.

Effective December 31, 2014, years of credited service and plan compensation in the Retirement Plan was frozen for the eligible named executive officers.

Under the terms of the Retirement Plan, a Company participant becomes fully vested in his or her accrued pension benefit after five years of credited service. All eligible named executive officers are vested in the Retirement Plan. Participants may retire as early as age 55 with 10 years of service. Unreduced benefits are available when a participant attains the earlier of age 65 with 5 years of vesting service or age 62 with 30 years of vesting service. Otherwise, benefits are reduced 3% for each year by which retirement precedes the attainment of age 65 or are reduced actuarially in accordance with the terms of the Retirement Plan and federal law if payment occurs before age 55. Pension benefits earned are payable in the form of a lifetime annuity or can be collected as a lump sum benefit. Married individuals may receive a reduced benefit paid in the form of a qualified joint and survivor annuity. Mr. Fox retired under the Retirement Plan as of November 30, 2022.

## Non-Qualified Retirement Plan

Effective December 1, 1989, the Board of Directors adopted a supplemental benefits plan for salaried employees of the Company. On December 1, 2014, the Board of Directors adopted an amended benefits plan for salaried employees of the Company (the Non-Qualified Pension Benefit Plan). The Non-Qualified Pension Benefit Plan is a plan that is intended to provide an additional pension benefit to Company participants in the Retirement Plan and their beneficiaries whose benefits under the Retirement Plan are adversely affected by the ERISA limitations described above. Effective December 31, 2014, the Non-Qualified Pension Benefit Plan was amended to include credited service and plan compensation that the named executive officers would have otherwise accrued under the Retirement Plan if their benefit had not been frozen in the Retirement Plan. In addition, deferred compensation is excluded from the Retirement Plan compensation definition but is included in the calculation of benefits under the Non-Qualified Pension Benefit Plan.

The benefit under the Non-Qualified Pension Benefit Plan is equal to the difference between:

- (i) the amount of the benefit the Company participant would have been entitled to under the Retirement Plan absent such ERISA limitations, absent the freezing of plan compensation and credited service, and including deferred compensation in the final average earnings calculation; and
- (ii) the amount of the benefit actually payable under the Retirement Plan.

## Executive Compensation

### Retirement Plans and Other Post-Employment Benefits

Participants may retire as early as age 55 with 10 years of service under the Non-Qualified Pension Benefit Plan. Unreduced benefits are available when a participant attains the earlier of age 65 with 5 years of service or age 62 with 30 years of service. Otherwise, benefits are reduced 3% for each year by which retirement precedes the attainment of age 65. Pension benefits earned under the Non-Qualified Pension Benefits Plan are payable in the form of a lump sum, unless an alternative election is made. An alternative election may be made such that benefits are paid as an annuity for life (and the life of the participant's spouse upon death), in a series of installments or under certain circumstances transferred at separation from employment to up to five separate distribution accounts under the Company's Executive Deferral Plan.

Messrs. Franklin, Fox, and Luning are earning benefits under the Non-Qualified Pension Benefit Plan and are fully vested in those benefits. Messrs. Franklin and Fox are currently eligible to retire under the Non-Qualified Pension Benefit Plan. Messrs. Rhodes and Schuller do not earn any benefits under the Non-Qualified Pension Benefit Plan. In 2009, the Company began to fund the Non-Qualified Pension Benefit Plan through the use of trust-owned life insurance.

### Actuarial Assumptions used to Determine Values in the Pension Benefits Table

The amounts shown in the Pension Benefits Table above are actuarial present values of the benefits accumulated through the date shown. An actuarial present value is calculated by estimating expected future payments starting at an assumed retirement age, weighting the estimated payments by the estimated probability of surviving to each post-retirement age, and discounting the weighted payments at an assumed discount rate to reflect the time value of money. The actuarial present value represents an estimate of the amount, which, if invested today at the discount rate, would be sufficient on an average basis to provide estimated future payments based on the current accumulated benefit. Assumptions used to determine the values are the same as those disclosed on the Company's financial statements as of those dates with the exception of the assumed retirement age and the assumed probabilities of leaving employment prior to retirement. Retirement was assumed to occur at the earliest possible unreduced retirement age (or current age, if later) for each plan in which the executive participates. For purposes of determining the earliest unreduced retirement age, service was assumed to be granted until the actual date of retirement. Actual benefit present values will vary from these estimates depending on many factors, including an executive's actual retirement age. The key assumptions included in the calculations are as follows:

#### Retirement Age

	December 31, 2022	December 31, 2021
<b>Discount Rate</b>	5.51%	2.91%
<b>Retirement Age</b>		
Franklin	62	62
Luning	65	65
<b>Termination, pre-retirement mortality and disability rates</b>	None	None
<b>Post-Retirement Mortality</b>	40% of the present value for the Retirement Plan is calculated using the PRI-2012 gender specific nondisabled annuitant mortality tables projected generationally from 2012 with Scale MP-2020 improvements. 60% of the present value of the Retirement Plan and 100% of the present value for the Non-Qualified Pension Plan is calculated using a 50% male and a 50% female blended PRI-2012 nondisabled annuitant mortality table projected generationally from 2012 with Scale MP-2020 improvements.	40% of the present value for the Retirement Plan is calculated using the PRI-2012 gender specific nondisabled annuitant mortality tables projected generationally from 2012 with Scale MP-2020 improvements. 60% of the present value of the Retirement Plan and 100% of the present value for the Non-Qualified Pension Plan is calculated using a 50% male and a 50% female blended PRI-2012 nondisabled annuitant mortality table projected generationally from 2012 with Scale MP-2020 improvements.

## Executive Compensation

---

### Retirement Plans and Other Post-Employment Benefits

Please note the following with regard to the incremental pension value above that included in the Pension Benefits Table upon retirement, termination, death and disability:

- \* Upon termination, the benefits for Mr. Franklin and Mr. Luning are assumed to be payable as an immediate lump sum from the qualified pension plan and lump sum payment at age 55 from the nonqualified plan (as required by the plan provisions of the nonqualified pension plan). Benefits Payable from the qualified pension plan are actuarially equivalent to the benefit payable at age 65. Benefits payable from the non-qualified plan have been reduced for early commencement by 3% per year of commencement prior to age 65 to the assumed age 55 commencement date. As of November 30, 2022, the retirement benefits for Mr. Fox were paid as an immediate lump sum from the qualified pension plan; however, the nonqualified pension plan will transfer to the Executive Deferral Plan effective May 1, 2023. Benefits have been reduced for early commencement by 3% per year of commencement prior to age 65. Retiree medical plan eligibility is age 55 with 15 years of service. We have not included retiree medical plan values for Mr. Franklin and Mr. Luning since they have not attained retirement eligibility for that plan.

### Assumptions

Discount Rate: 5.51%

Mortality:

For Qualified Plan: blended 40% gender-specific and 60% unisex (blended 50% male and 50% female). Pri-2012 non-disabled annuitant mortality table without collar adjustments projected generationally from 2012 with Scale MP-2020 improvements.

For Non-Qualified Plan: Pri-2012 unisex (blended 50% male and 50% female) non-disabled annuitant mortality tables without collar adjustments projected generationally from 2012 with Scale MP-2020 improvements.

## Executive Compensation

### Potential Payments Upon Termination or Change-In-Control

## Non-Qualified Deferred Compensation

The following table contains information regarding contributions to, earnings on, withdrawals from and balances as of December 31, 2022 for our non-qualified Executive Deferral Plan.

### Non-Qualified Deferred Compensation

Name	Registrant Contributions in Last FY (\$) <sup>(1)</sup>	Individual Contributions in Last FY (\$) <sup>(1)</sup>	Aggregate Earnings in Last FY (\$) <sup>(2)</sup>	Aggregate Withdrawals/Distributions (\$)	Aggregate Balance at Last FYE (\$) <sup>(3)</sup>
<b>Franklin</b>	18,305	—	(25,562)	—	146,394
<b>Schuller</b>	40,385	—	(17,311)	—	112,980
<b>Fox</b>	4,659	37,951	(99,093)	—	563,018
<b>Rhodes</b>	36,270	—	(13,506)	—	102,821
<b>Luning</b>	3,203	—	(2,116)	—	13,629
<b>Arnold</b>	9,906	105,671	(24,722)	(83,907)	211,908

(1) The Company's and the named executive officers' contributions to this plan are included in the base salary earned in 2022 in the Summary Compensation Table.

(2) In 2022, the deferred amounts were invested in mutual funds chosen by the participant under a trust-owned life insurance policy maintained by the Company to fund the Executive Deferral Plan. The earnings shown in this column include the earnings on those mutual funds.

(3) Prior year contributions were reflected in the Summary Compensation Table for prior years.

Employees with total projected W-2 compensation for 2022 in excess of \$180,000 were eligible to participate in the Company's Executive Deferral Plan for 2022. Participants may defer up to 90% of their salary and 90% of their non-equity incentive compensation under the Company's Annual Cash Incentive Compensation Plan. At the time the participant elects to make a deferral under the Executive Deferral Plan, the participant is also required to elect the form of payment with respect to the amounts deferred for the upcoming calendar year. If a separation distribution account is elected, the participant may choose to receive his or her distribution in either a lump sum payment or, subject to certain requirements, in annual installments over 2 to 15 years. If a flexible distribution account is elected, the participant will receive his or her distribution in a lump sum payment. The executive officers, including the named executive officers, may not commence the receipt of their account balances and the earnings on these deferrals sooner than the first day of the seventh month following the date of the executive's separation from employment.

## Potential Payments Upon Termination or Change-In-Control

### Double-Trigger Change-In-Control

The Company maintains double-trigger change-in-control agreements with its named executive officers. Payments under these agreements are triggered if the named executive officer's employment is terminated other than for cause or the executive resigns for good reason, as defined in the agreements, within two years after consummation of a change-in-control transaction involving the Company.

The following table provides a summary of the benefits to which each named executive officer would be entitled under the change-in-control agreements.

#### Payment in Lieu

Name	Multiple of Base Compensation	Years of Health Benefit Continuation Period	Outplacement Services
<b>Franklin</b>	3	3	36 Months
<b>Fox</b>	2	2	6 Months
<b>Rhodes</b>	2	2	6 Months
<b>Schuller</b>	2	2	6 Months
<b>Luning</b>	2	2	6 Months
<b>Arnold</b>	2	2	6 Months

## Executive Compensation

---

### Potential Payments Upon Termination or Change-In-Control

**For base compensation under the change-in-control agreements:** *Base Compensation is defined as current base annual salary, plus the greater of the named executive officers target bonus for the year in which the executive incurs a termination of employment, or the last actual bonus paid to the named executive officer under the Annual Cash Incentive Compensation Plan (or any successor plan maintained by the Company), in all capacities with the Company and its subsidiaries or affiliates.* The executive's Base Compensation would be determined prior to reduction for salary deferred by the named executive officer under any deferred compensation plan of Essential and its subsidiaries or affiliates, or otherwise. The NEO is entitled to receive a pro-rata share of the named executive officer's target annual cash incentive compensation based on the portion of the calendar year that has elapsed at the time of the named executive officer's termination. The NEO is also entitled to receive a lump sum payment in lieu of the continuation of certain health benefits for a period of 2 years and outplacement services.

The payment of the multiple of Base Compensation would be made in a lump sum within 60 days after the executive's termination as defined under the agreement, although under the requirements of Section 409A of the Code, part or all of such payment may need to be deferred until the first day of the seventh month following the date of the named executive officer's separation from employment. Each executive is required to execute a standard release of the Company as a condition to receiving the payment under the agreement.

**For equity incentive awards made under the Plan:** (i) for restricted stock units without performance goals, if a change-in-control occurs prior to the vesting date, the restricted stock units would remain outstanding and vest on the vesting date or, if earlier, vest upon a qualified termination event following a change-in-control; (ii) for Options, if a change-in-control occurs prior to any vesting date, the Options would remain outstanding and vest in accordance with the vesting schedule, or, if earlier, accelerate and vest upon a qualified termination event following a change-in-control; and (iii) for performance shares, if a change-in-control occurs, performance would be measured at the date of the change-in-control, and the number of performance shares earned to be determined as of the date of the change-in-control as follows:

- If a change-in-control occurs more than one year after the grant date, then the number of performance shares earned as of the change-in-control date would be the greater of (i) the amount earned based on actual performance, or (ii) the target number of performance shares.
- If a change-in-control occurs within one year after the grant date, then the number of performance shares earned as of the change-in-control date would be a pro-rata portion (based on the number of whole months in the applicable performance period worked from the date of grant to the change-in-control) of the greater of (i) the amount earned based on actual performance, or (ii) the target number of performance shares.

Any performance shares that are not earned at the change-in-control date would be forfeited. The vesting of these equity incentives is applicable to all grantees under the Plan.

The number of shares underlying the performance share awards will be earned and paid out at the end of the performance period, or, if earlier, as a double-trigger payment on the date of termination of employment following or in connection with the change-in-control.

**For purposes of the change-in-control agreements and the vesting of unvested equity incentives as described above, a change-in-control, subject to certain exceptions, means:**

1. any person (including any individual, firm, corporation, partnership or other entity except Essential, any subsidiary of Essential, any employee benefit plan of Essential or of any subsidiary, or any person or entity organized, appointed or established by Essential for or pursuant to the terms of any such employee benefit plan), together with all affiliates and associates of such person, shall become the beneficial owner in the aggregate of 20% or more of the common stock of Essential then outstanding; or
2. during any 24-month period, individuals who at the beginning of such period constitute the Board of Directors of Essential cease for any reason to constitute a majority thereof, unless the election, or the nomination for election by Essential's shareholders, of at least seventy-five percent of the directors who were not directors at the beginning of such period was approved by a vote of at least seventy-five percent of the directors in office at the time of such election or nomination who were directors at the beginning of such period; or
3. there occurs a sale of 50% or more of the aggregate assets or earning power of Essential and its subsidiaries, or its liquidation is approved by a majority of our shareholders or Essential is merged into or is merged with an unrelated entity such that following the merger the shareholders of Essential no longer own more than 50% of the resultant entity.

The change-in-control agreement for Mr. Franklin and the form of change-in-control agreement for the other named executive officers have been filed with the SEC as exhibits to the Company's periodic report filings.

**Retirement and Other Benefits**

Under the terms of our qualified and non-qualified defined benefit retirement plans, eligible salaried employees, including certain named executive officers, are entitled to certain pension benefits upon their termination, retirement, death or disability. In general, the terms under which benefits are payable upon these triggering events are the same for all participants under the qualified and nonqualified plans. The present value of accumulated pension benefits, assumed payable at the earliest unreduced age (or current age, if later), for the named executive officers is shown in the Pension Benefits Table on page 77. The pension benefit values included in the tables on pages 77 through 80 reflect the incremental value above the amounts shown in the Pension Benefits Table for benefits payable upon each triggering event from all pension plans in the aggregate.

The Company sponsors postretirement medical plans to subsidize retiree medical benefits for employees hired prior to certain dates starting in 2003. Under the postretirement medical plans, employees are generally eligible to retire upon attainment of age 55 and completion of 15 years of service. Upon retirement, eligible participants are entitled to receive subsidized medical benefits prior to attainment of age 65 where the subsidy provided is based upon age and years of service upon retirement. Upon attainment of age 65, eligible participants are entitled to receive employer contributions into a premium reimbursement account which may be used by the retiree in paying medical and prescription drug benefit premiums. Mr. Fox is eligible for these benefits. The postretirement medical benefits shown in the tables on pages 85 through 87 are those which are payable from the Company under each of the triggering events.

Assumptions used to determine the values are the same as those disclosed on the Company's financial statements. In addition, the Company assumes immediate termination, retirement, death or disability have occurred at December 31, 2021 for purposes of the tables on pages 85 through 87. Participants not eligible to receive benefits if leaving under a triggering event as of December 31, 2021 are shown with zero value in the tables.

Upon termination for any reason, the named executive officer in our Executive Deferral Plan, would be entitled to a distribution of their account balances as shown in the Non-qualified Deferred Compensation table on page 81, subject to the restrictions under the Executive Deferral Plan described on pages 81 and 82. The values of these account balances are not included in the tables on pages 85 through 87. The named executive officers are also eligible for the same death and disability benefits of other eligible salaried employees. These common benefits are not included in the tables on pages 85 through 87.

**Under the terms of the Amended and Restated Omnibus Equity Compensation Plan (the Plan):**

- if the employment of the named executive officer terminates, then any vested Options will remain exercisable for 90 days following the date of termination, or if shorter, the remaining term of the stock option;
- if the named executive officer retires, other than in a change-in-control context, then a prorated portion of the unvested Options will vest if the applicable performance goal is met for the year in which retirement occurs, and the vested Options will remain exercisable for the full term of the Options;
- if the named executive officer dies or becomes disabled, then any unvested portion of any outstanding Options will become immediately vested, and will remain exercisable for one year following the termination date; and,
- if, in connection with a change-in-control, the named executive officer's employment is terminated by retirement, termination without cause or disability or death, then all unvested stock options will accelerate and vest on the termination date. The vested Options shall be exercisable for the applicable period.

*Under the terms of the RSUs granted under the Plan*, grantees of RSUs will (i) vest in a pro-rata portion of unvested grants upon the grantee's termination of employment as a result of retirement, or (ii) vest immediately in unvested grants following the grantee's termination of employment as a result of death or disability. Shares of Company stock equal to the applicable portion of the restricted stock units shall be issued to the grantee within 60 days following the grantee's retirement, death or disability, subject to applicable tax withholding and the values of these restricted stock units as of December 31, 2021 are included in the tables on pages 85 through 87.

*Under the terms of the performance share unit grants under the Plan*, grantees of performance share units will (i) earn a pro-rata portion of unvested grants upon the grantee's termination of employment as a result of retirement or (ii) earn immediately any unvested grants following the grantee's termination of employment as a result of death or disability. Shares of Company stock equal to the applicable portion of the performance share units shall be issued to the grantee on the vesting date for such performance share units and the estimated values of these performance share units based on interim performance through December 31, 2021 are included in the tables on pages 85 through 87. For purposes of the performance share units tied to the performance goal of cumulative earnings before taxes, the Company's actual performance is measured against a pro-rata portion of the performance goal as of year-end. Actual performance results for the full performance period may be substantially different from the amounts presented in the tables on pages 85 through 87.

## Executive Compensation

---

Potential Payments Upon Termination or Change-In-Control

### Termination

For a termination event other than in connection with a change-in-control, the severance plan applicable to the named executive officers other than Mr. Franklin, and Mr. Franklin's Employment Agreement as described on page 58, provides the named executive officers with a severance benefit of one full year salary and one full year projected bonus and up to six months of continued medical benefits if the named executive officer is terminated for any reason other than for cause.

In addition, once vested, participants are eligible to receive qualified benefits under the Retirement Plan and nonqualified benefits from the Non-Qualified Pension Benefit Plan. Benefits vest upon attaining five years of service. Pension benefits for Messrs. Franklin and Luning are vested and payable from the Retirement Plan as well as the Non-Qualified Pension Benefit Plan.

The full value of the benefits payable due to termination is determined based on the assumed timing and form of the benefits payable as follows: the benefits for Messrs. Franklin and Luning are payable as an immediate lump sum payment or life annuity from the Retirement Plan and an immediate lump sum payment at age 55 from the non-qualified plans. Benefits have been reduced for early commencement by 3% per year of commencement prior to age 65.

### Retirement

In the case of retirement, the present value of benefits is determined in the same manner as termination. Messrs. Rhodes, Schuller, and Luning are not currently eligible for retirement benefits. Mr. Franklin is eligible for retirement.

### Death

Vested benefits under the Retirement Plan are payable to the participant's surviving spouse as a single life annuity upon the death of the participant. The benefit will be paid to the spouse as early as the deceased participant's earliest retirement age (age 55 with ten years of service or age 65). The benefit will be equal to 75% of the benefit calculated as if the participant had separated from service on the date of death (assumed to be December 31, 2022 in the tables on pages 77 through 80), survived to the earliest retirement age and retired with a qualified contingent annuity.

Vested benefits under the Non-Qualified Pension Benefit Plan are payable to the participant's surviving spouse as a lump sum (or in certain cases transferred to the Company's Executive Deferral Plan) upon the death of the participant. The benefit will be equal to 75% of the benefit calculated as if the participant had separated from service on the date of death (assumed to be December 31, 2022 in the tables on pages 77 through 80), survived to the earliest retirement age and retired with a qualified contingent annuity. For each of the participants, the total present value of pension benefits payable upon death is less than the amount shown in the Pension Benefits Table. For purposes of the benefit calculations shown, spouses are assumed to be three years younger than the participant.

### Disability

If an individual is terminated as a result of a disability with less than ten years of service, the benefits are payable in the same amount and form as an individual who is terminated. Individuals who terminate employment as a result of a disability with at least ten years of service are entitled to future accruals until age 65 (or earlier date if elected by the participant) assuming level future earnings and continued service. The benefits are not payable until age 65, unless elected by the participant for an earlier age. Upon the attainment of age 65, the individual would be entitled to the same options as an individual who retired from the Retirement Plan.

Messrs. Franklin and Luning have each completed ten years of service. Therefore, for purposes of this present value calculation, these participants are assumed to accrue additional service and earnings until age 65, at which time pension payments are assumed to commence. Mr. Schuller and Mr. Rhodes have not completed ten years of service.

### Termination Events Compensation

The total estimated value of the payments that would be triggered by a termination following a change-in-control, a termination other than for cause without a change-in-control, retirement, death or disability for the named executive officers calculated assuming that the triggering event for the payments occurred on December 31, 2022 and assuming a value for our Common Stock as of December 31, 2022 for purposes of valuing the vesting of the equity incentives are shown on the following page:

## Executive Compensation

### Potential Payments Upon Termination or Change-In-Control

#### Christopher H. Franklin

Payments and Benefits Upon Separation	Change-in-Control Termination \$	Termination \$	Retirement \$	Death \$	Disability \$
<b>Triggered Payments and Benefits</b>					
Severance Payment	6,528,210	3,800,000	—	—	—
Prorated current year bonus	950,000	950,000	950,000	950,000	950,000
Payment of accrued dividend equivalents	302,011	—	221,707	302,011	302,011
Vesting of restricted stock	—	—	—	—	—
Vesting of restricted share units	2,191,475	—	1,336,132	2,191,475	2,191,475
Vesting of performance share units	5,561,325	—	3,365,912	5,561,325	5,561,325
Vesting of stock options	66,924	—	18,590	66,924	66,924
Continuation of welfare benefits	63,413	15,467	—	—	—
<b>Outplacement services</b>	67,500	—	—	—	—
<b>Vested Retirement Benefits</b>					
Incremental pension value above that included in the Pension Benefits Table	—	—	1,107,400	—	—
Present value of retiree medical benefits	254,722	254,722	254,722	—	254,722
<b>Total</b>	15,985,580	5,020,189	7,254,463	9,071,735	9,326,457

#### Daniel J. Schuller

Payments and Benefits Upon Separation	Change-in-Control Termination \$	Termination \$	Retirement \$	Death \$	Disability \$
<b>Triggered Payments and Benefits</b>					
Severance Payment	1,755,154	787,433	—	—	—
Prorated current year bonus	310,201	310,201	310,201	310,201	310,201
Payment of accrued dividend equivalents	83,890	—	62,247	83,890	83,890
Vesting of restricted stock	—	—	—	—	—
Vesting of restricted share units	599,012	—	369,229	599,012	599,012
Vesting of performance share units	1,528,748	—	937,153	1,528,748	1,528,748
Vesting of stock options	18,054	—	5,015	18,054	18,054
Continuation of welfare benefits	63,413	15,467	—	—	—
<b>Outplacement services</b>	20,000	—	—	—	—
<b>Vested Retirement Benefits</b>					
Incremental pension value above that included in the Pension Benefits Table	—	—	—	—	—
Present value of retiree medical benefits	—	—	—	—	—
<b>Total</b>	4,378,472	1,113,101	1,683,845	2,539,905	2,539,905



## Executive Compensation

### Potential Payments Upon Termination or Change-In-Control

#### Matthew R. Rhodes

Payments and Benefits Upon Separation	Change-in-Control Termination \$	Termination \$	Retirement \$	Death \$	Disability \$
<b>Triggered Payments and Benefits</b>					
Severance Payment	1,653,999	745,733	—	—	—
Prorated current year bonus	279,650	279,650	279,650	279,650	279,650
Payment of accrued dividend equivalents	66,812	—	49,289	66,812	66,812
Vesting of restricted stock	—	—	—	—	—
Vesting of restricted share units	481,214	—	294,902	481,214	481,214
Vesting of performance share units	1,224,238	—	745,386	1,224,238	1,224,238
Vesting of stock options	14,592	—	4,053	14,592	14,592
Continuation of welfare benefits	63,127	15,397	—	—	—
<b>Outplacement services</b>	20,000	—	—	—	—
<b>Vested Retirement Benefits</b>					
Incremental pension value above that included in the Pension Benefits Table	—	—	—	—	—
Present value of retiree medical benefits	—	—	—	—	—
<b>Total</b>	<b>3,803,632</b>	<b>1,040,780</b>	<b>1,373,280</b>	<b>2,066,506</b>	<b>2,066,506</b>

#### Christopher P. Luning

Payments and Benefits Upon Separation	Change-in-Control Termination \$	Termination \$	Retirement \$	Death \$	Disability \$
<b>Triggered Payments and Benefits</b>					
Severance Payment	1,480,363	667,447	—	—	—
Prorated current year bonus	250,293	250,293	250,293	250,293	250,293
Payment of accrued dividend equivalents	64,791	—	47,167	64,791	64,791
Vesting of restricted stock	—	—	—	—	—
Vesting of restricted share units	430,716	—	263,963	430,716	430,716
Vesting of performance share units	1,095,752	—	667,145	1,095,752	1,095,752
Vesting of stock options	13,061	—	3,628	13,061	13,061
Continuation of welfare benefits	63,127	15,397	—	—	—
<b>Outplacement services</b>	20,000	—	—	—	—
<b>Vested Retirement Benefits</b>					
Incremental pension value above that included in the Pension Benefits Table	—	—	807,468	42,022	724,295
Present value of retiree medical benefits	215,794	215,794	215,794	—	215,794
<b>Total</b>	<b>3,633,897</b>	<b>1,148,931</b>	<b>2,255,458</b>	<b>1,896,635</b>	<b>2,794,702</b>

## Executive Compensation

### Potential Payments Upon Termination or Change-In-Control

#### Colleen M. Arnold

Payments and Benefits Upon Separation	Change-in-Control Termination \$	Termination \$	Retirement \$	Death \$	Disability \$
<b>Triggered Payments and Benefits</b>					
Severance Payment	1,018,960	475,165	—	—	—
Prorated current year bonus	147,465	147,465	147,465	147,465	147,465
Payment of accrued dividend equivalents	28,492	—	20,829	28,492	28,492
Vesting of restricted stock	—	—	—	—	—
Vesting of restricted share units	208,007	—	126,225	208,007	208,007
Vesting of performance share units	527,353	—	317,349	527,353	527,353
Vesting of stock options	6,414	—	1,782	6,414	6,414
Continuation of welfare benefits	45,708	11,148	—	—	—
<b>Outplacement services</b>	20,000	—	—	—	—
<b>Vested Retirement Benefits</b>					
Incremental pension value above that included in the Pension Benefits Table	—	—	—	—	—
Present value of retiree medical benefits	—	—	—	—	—
<b>Total</b>	<b>2,002,399</b>	<b>633,778</b>	<b>613,650</b>	<b>917,731</b>	<b>917,731</b>

## Proposal 3: Ratification of the Appointment of PricewaterhouseCoopers LLP as Independent Registered Public Accounting Firm for Fiscal 2023

The Audit Committee of the Board of Directors appointed PricewaterhouseCoopers LLP (PwC) as the independent registered public accounting firm for the Company for the 2023 fiscal year. PwC has been the Company's independent registered public accountants since 2000. The Board of Directors recommends that shareholders ratify the appointment.

The Audit Committee of our Board of Directors carefully considers the qualifications of the independent auditors before engaging them to conduct an audit and has the oversight authority with respect to the performance of the independent auditors. Although shareholder ratification of the appointment of PwC is not required by law or the Company's Bylaws, the Board of Directors believes it is good practice to give our shareholders the opportunity to ratify the appointment. If the shareholders do not ratify the appointment of PwC, then the Audit Committee will take their views into consideration and may or may not consider the appointment of another independent registered public accounting firm for the Company for future years. Even if the appointment of PwC is ratified, the Audit Committee may, in its discretion, direct the appointment of a different independent registered public accounting firm during the year if the Audit Committee determines such a change would be in the best interests of the Company. Representatives of PwC are expected to be present at the 2023 Annual Meeting, will have the opportunity to make a statement at the meeting if they desire to do so, and will be available to respond to appropriate questions.

PwC has informed us that they are not aware of any relationships between their firm and the Company other than the professional services discussed in Services and Fees below.

The Audit Committee is responsible for the appointment, compensation and oversight of the work of the independent registered public accounting firm. As a result, the Audit Committee is required to pre-approve the audit and non-audit services performed by the independent registered public accounting firm to ensure that such services do not impair the auditor's independence from the Company. The Audit Committee has established a procedure to pre-approve all auditing and non-auditing fees proposed to be provided by the Company's independent registered public accounting firm prior to engaging the accountants for that purpose. Consideration and approval of such services occurs at the Audit Committee's regularly scheduled meetings, or by unanimous consent of all the Audit Committee members between meetings. All fees and services were pre-approved by the Audit Committee for the 2022 fiscal year.

### Services and Fees

The following table presents the fees paid to PwC for professional services rendered with respect to the 2022 and 2021 fiscal years:

Fiscal Year	2022	2021
<b>Audit Fees<sup>(1)</sup></b>	\$3,099,000	\$3,006,325
<b>Audit-Related Fees<sup>(2)</sup></b>	\$ 24,000	\$ 250,000
<b>Tax Fees<sup>(3)</sup></b>	\$ 80,000	\$ 110,000
<b>All Other Fees<sup>(4)</sup></b>	\$ 87,400	\$ 45,000
<b>TOTAL</b>	<b>\$3,290,400</b>	<b>\$3,411,325</b>

(1) Represents fees for any professional services provided in connection with the audit of the Company's annual financial statements (including the audit of internal control over financial reporting), non-recurring audit fees of \$375,000 (2022) and \$312,000 (2021), reviews of the Company's interim financial statements included in Form 10-Qs, audits of the Company's subsidiaries, issuance of consents, review of comment letter, and comfort letter procedures.

(2) Represents fees for services in connection with pre-implementation work for enterprise computer system implementations, accounting consultations of acquisitions, consultation concerning implementation of auditing standards, and regulator required workpaper reviews.

(3) Represents fees for any professional services in connection with the review of the Company's federal and state tax returns.

(4) Represents fees for software licensing for accounting research, a utility and technical accounting seminar, and out-of-pocket expenses



The Board of Directors unanimously recommends a vote FOR ratifying the appointment of PricewaterhouseCoopers LLP as the Company's Independent Registered Public Accounting Firm for the 2023 fiscal year.

## Audit Committee Report

The Audit Committee oversees the Company's financial reporting process on behalf of the Board of Directors. Management has the primary responsibility for the financial statements and the reporting process, including the system of internal control. In fulfilling its oversight responsibilities, the Audit Committee reviewed and discussed with management the audited financial statements in the Annual Report, including:

- the quality of the accounting principles, practices and judgments;
- the reasonableness of significant judgments;
- the clarity of disclosures in the financial statements; and
- the integrity of the Company's financial reporting processes and controls.

The Committee also discussed the selection and evaluation of the independent registered public accounting firm, including the review of all relationships between the independent registered public accounting firm and the Company.

The Audit Committee reviewed with the independent registered public accounting firm, which is responsible for expressing an opinion on the conformity of the Company's audited financial statements with generally accepted accounting principles in the United States, their judgments as to the quality of the Company's accounting principles and such other matters as are required to be discussed by the applicable requirements of the Public Company Accounting Oversight Board.

In addition, the Audit Committee has discussed with the independent registered public accounting firm the firm's independence from management and the Company, including the matters in the written disclosures required by the applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the Audit Committee concerning independence, and considered the compatibility of non-audit services with the accountants' independence.

The Audit Committee discussed with the Company's internal auditors and independent registered public accounting firm the overall scope and plans for their respective audits. The Audit Committee meets with the internal auditors and the independent registered public accounting firm, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting.

In reliance on the reviews and discussions referred to above, the Audit Committee recommended to the Board of Directors, and the Board of Directors approved, the inclusion of the Company's audited financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, for filing with the SEC.

Respectfully submitted,

**Lee C. Stewart**, Chairman

David A. Ciesinski

Edwina Kelly

W. Bryan Lewis

February 21, 2023

# Annual Meeting Information

## Questions and Answers About the 2023 Annual Meeting

### What is the proxy?

The proxy card or electronic proxy that you are being asked to give is a means by which a shareholder may authorize the voting of his or her shares at the meeting if he or she does not expect to attend in person. The individuals to whom you are giving a proxy to vote your shares are Christopher P. Luning, our Executive Vice President and General Counsel, and Daniel J. Schuller, our Executive Vice President and Chief Financial Officer.

The shares of common stock represented by each properly executed proxy card or electronic proxy will be voted at the meeting in accordance with each shareholder's direction. Shareholders are urged to specify their choices by marking the appropriate boxes on the proxy card or electronic proxy, or voting via telephone. If the proxy card or electronic proxy is signed, but no choice has been specified, the shares will be voted as recommended by the Board of Directors. If any other matters are properly presented at the meeting or any adjournment or postponement thereof for action, then the proxy holders will vote the proxies (which confer discretionary authority to vote on such matters) in accordance with their judgment.

### Why am I receiving a Notice of Availability over the Internet?

As permitted by SEC rules, the Company is furnishing proxy materials to many of our shareholders via the Internet, rather than mailing printed copies of those materials to each shareholder. If you received a notice of availability over the Internet of the proxy materials (Notice) by mail, you will not receive a printed copy of the proxy materials unless you request one. Instead, the Notice will instruct you as to how you may access and review the proxy materials on the Internet. If you received a Notice by mail and would like to receive a printed copy of our proxy materials, please follow the instructions included in the Notice.

The Notice is being sent to shareholders of record as of March 6, 2023, on or about March 21, 2023. Proxy materials, which include the Notice of Annual Meeting of Shareholders, this proxy statement and the Annual Report to Shareholders for the year ended December 31, 2022, including financial statements and other information about the Company and its subsidiaries (the Annual Report), are first being made available to shareholders of record as of March 6, 2023, on or about March 21, 2023.

### Who is entitled to vote?

Holders of shares of the Company's common stock of record at the close of business on March 6, 2023, are entitled to vote at the meeting. Each shareholder entitled to vote is entitled to one vote on each matter presented at the meeting for each share of Common Stock outstanding in such shareholder's name.

### What is a quorum?

A quorum of shareholders is necessary to hold a valid meeting of shareholders for the transaction of business. The holders of a majority of the shares entitled to vote, present in person or represented by proxy at the meeting, constitute a quorum. Abstentions and broker non-votes (explained below) are counted as present and entitled to vote for purposes of determining a quorum.

### How many shares can vote?

As of March 6, 2023, there were 264,369,387 shares of Common Stock outstanding and entitled to be voted at the meeting. Shares can be voted in the following way according to the instructions set out in the proxy materials:

- **Electronically** via the internet before the meeting at [www.proxyvote.com](http://www.proxyvote.com) or during the meeting at [www.virtualshareholdermeeting.com/WTRG2023](http://www.virtualshareholdermeeting.com/WTRG2023);
- **By telephone** before the meeting; or
- **By mail.**

### What is the deadline for voting?

**If you vote by proxy and are not a Plan participant, we must receive the proxy by 11:59 P.M. ET on May 2, 2023, in order for your vote to count. If you vote by proxy and are a Plan participant, we must receive the proxy by 11:59 P.M. ET on April 30, 2023, for your vote count. If you vote electronically over the Internet or by telephone, you must do so by 11:59 p.m. ET on May 2, 2023.**

### If a proxy is executed, can a shareholder still attend the meeting in person?

Yes; executing the accompanying proxy or voting through an electronic proxy or voting by telephone will not affect a shareholder's right to attend the meeting and, if desired, to vote during the meeting. Any vote during the meeting will nullify a previously granted proxy. You can submit a proxy and still attend the meeting without voting during the meeting.

### How do I participate in the virtual Annual Meeting?

All shareholders as of the record date, or their duly appointed proxies, may participate in the virtual 2023 Annual Meeting.

- **Access to the Audio Webcast of the Annual Meeting.** The live audio webcast of the 2023 Annual Meeting will begin promptly at 8:00 a.m., Eastern Time on May 3, 2023. Online access to the audio webcast will open approximately thirty minutes prior to the start of the Annual Meeting to allow time for you to log in and test the computer audio system. We encourage our shareholders to access the meeting prior to the start time.
- **Log in Instructions.** To attend the online Annual Meeting, log in at [www.virtualshareholdermeeting.com/WTRG2023](http://www.virtualshareholdermeeting.com/WTRG2023). Shareholders will need their unique 16-digit control number, which appears on the Notice or proxy card and the instructions that accompanied the proxy materials. If you do not have a control number, please contact your broker, bank, or other nominee as soon as possible and no later than May 2, 2023, so that you can be provided with a control number and gain access to the meeting.
- **Submitting Questions at the virtual Annual Meeting.** Shareholders can submit their questions during the live event, and there will be a question and answer session in accordance with the Annual Meeting's Rules of Conduct for questions that are pertinent to the Company and the meeting matters, as time permits. Questions and answers will be grouped by topic and substantially similar questions will be grouped and answered once. To submit a question, once logged in, use the Q&A button to open the panel, enter a question in the field labeled "Submit a question," and click submit.
- **The Annual Meeting's Rules of Conduct** will be posted on <https://www.essential.co/investor-relations> approximately 2 weeks prior to the date of the Annual Meeting.
- **Technical Assistance.** Beginning 30 minutes prior to the start of and during the virtual Annual Meeting, we will have support team ready to assist shareholders with any technical difficulties they may have accessing or hearing the virtual meeting.

If you encounter any difficulties accessing the virtual meeting during the check-in or meeting time, please call the technical support number that will be posted on the Virtual Shareholder Meeting log-in page.

- **Availability of live webcast to team members and other constituents.** The live audio webcast will be available to not only our shareholders but also our team members and other constituents.

### What is a beneficial owner?

If your shares are held by a brokerage firm, bank, trustee or other agent (known as a "nominee"), your nominee is the stockholder of record and you are the "beneficial owner." As the beneficial owner, you have the right to direct how your shares

will be voted. Your nominee will give you instructions for voting by telephone or online or, if you specifically request a copy of printed proxy materials, you may use a proxy card or instruction card provided by your nominee.

### How do I vote at the virtual Annual Meeting?

If you plan to vote at the meeting, you can do so by logging in to the online virtual 2023 Annual Meeting platform. Once logged in, use the Voting button to open the voting and submit your vote. If you are a shareholder of record, you have the right to vote electronically at the 2023 Annual Meeting. If you are the beneficial owner of shares held in street name, you may also vote electronically at the 2023 Annual Meeting if you follow the instructions from your broker, bank or other nominee to vote those shares. Please note, you must get instructions from your broker, bank or other nominee to vote any shares for which you are the beneficial owner, but not the shareholder of record.

### Do I have to wait to vote at the virtual Annual Meeting?

No. We recommend that you vote in advance by proxy so that your vote is recorded and counted prior to the meeting. You can still attend the meeting.

### Can I revoke or change my vote?

Yes. Any shareholder giving a proxy card or voting by electronic proxy or voting by telephone has the right to revoke the proxy or the electronic or telephonic vote by giving written notice of revocation to the Secretary of the Company at any time before the proxy is voted, by executing a proxy bearing a later date, by making a later-dated vote electronically or by telephone, or by attending the meeting and voting in person. Attendance at the meeting will not, by itself, revoke a previously granted proxy.

### Why did I receive only one copy of the proxy materials when two shareholders live at my address?

We have adopted a procedure approved by the SEC called householding for eligible shareholders who live at the same address. Under this procedure, multiple shareholders who share the same last name and address and do not participate in electronic delivery will receive only one copy of the Proxy Materials or the Notice. Householding helps us reduce our printing costs and postage fees, as well as the environmental impact of the meeting. Shareholders may elect to receive individual copies of the Proxy Materials or Notice at the same address by contacting Broadridge Financial Solutions, Inc. by telephone at 1-866-540-7095, or by mail at Broadridge Householdings Dept., 51 Mercedes Way, Edgewood, New York 11717. Shareholders who are receiving individual copies of such materials, and who would like to receive single copies at a shared address, may contact Broadridge Financial Solutions, Inc. with this request using the contact information provided above.

## What are the voting requirements to approve each proposal? What is the impact of abstentions and broker non-votes on each proposal?

The following table summarizes the vote required for the approval of each proposal and the impact, if any, of abstentions and broker- non votes.

Proposal	Voting Options	Vote Required for Approval	Impact of Abstentions	Impact of Broker Non-Votes
<b>Proposal 1</b> <b>Election of directors</b>	For, Against, or Withhold for each nominee	Plurality of the votes cast*	No effect on this proposal	No effect on this proposal
<b>Proposal 2</b> <b>Advisory vote on executive compensation</b>	For, Against, or Abstain	Affirmative vote of a majority of the votes cast by those shareholders present in person or represented by proxy at the meeting	No effect on this proposal	No effect on this proposal
<b>Proposal 3</b> <b>Ratification of the appointment of PricewaterhouseCoopers LLP</b>	For, Against, or Abstain	Affirmative vote of a majority of the votes cast by those shareholders present in person or represented by proxy at the meeting	No effect on this proposal	Not applicable as brokers have discretionary authority to vote on this proposal

\* In accordance with the Company's current resignation policy, in an election where the only nominees are those recommended by the Board of Directors, any incumbent director who is nominated for re-election and who receives a greater number of WITHHOLD votes than FOR votes for the director's election must promptly tender a resignation to the Board of Directors.

The affirmative vote of a majority of the votes cast by those shareholders present in person or represented by proxy at the meeting is required to take action with respect to any matter properly brought before the meeting, other than the election of directors, on the recommendation of a vote of a majority of the entire Board of Directors.

The affirmative vote of at least three quarters of the votes which all voting shareholders, voting as a single class, are entitled to cast is required to take action about any other matter properly brought before the meeting, other than the election of directors, without the recommendation of a vote of a majority of the entire Board of Directors.

### What is a broker non-vote?

A broker non-vote occurs when a bank, broker or other holder of record holding shares for a beneficial owner does not vote on a particular proposal because that holder does not have discretionary voting power under NYSE rules for that particular item and has not received instructions from the beneficial owner.

If you are a beneficial owner, your bank, broker or other holder of record is only permitted to vote your shares on the ratification of PricewaterhouseCoopers LLP as our independent registered public accounting firm for the 2023 fiscal year unless the record holder receives voting instructions from you.

Your bank, broker, or other holder of record may not vote on the election of directors or the advisory vote on the compensation

paid to the Company's named executive officers for 2022 without your voting instructions. **If you do not provide voting instructions on these matters, a broker non-vote will occur and your shares will not be represented.**

**Your proxy vote is important. You are asked to complete, sign and return the proxy card or submit an electronic proxy, vote telephonically or provide your broker with instructions on how to vote your shares, regardless of whether or not you plan to attend the meeting.**

### Who pays for the cost of soliciting proxies?

The cost of soliciting proxies will be paid by the Company, which has arranged for reimbursement at the rate suggested by the New York Stock Exchange (the NYSE) of brokerage houses, nominees, custodians and fiduciaries for forwarding proxy materials to the beneficial owners of shares held of record. In addition, the Company has retained Alliance Advisors LLC to assist in the solicitation of proxies from brokers, bank nominees, other institutional holders, and individual holders of record. The fee paid to Alliance Advisors LLC for normal proxy solicitation does not exceed \$8,500 plus expenses, which will be paid by the Company. Directors, officers and regular employees of the Company may solicit proxies, although no compensation will be paid by the Company for such efforts.

## Process for Submitting Shareholder Proposals at the Next Annual Meeting

### Who can submit a shareholder proposal at an annual meeting of shareholders?

Shareholders may submit proposals involving proper subjects for inclusion in the Company's proxy materials for consideration at an Annual Meeting of Shareholders by following the procedures prescribed by Rule 14a-8 of the Securities Exchange Act of 1934, as amended.

### What is the deadline for submitting shareholder proposals for inclusion in the Company's proxy materials for the next annual meeting?

To be eligible for inclusion in the Company's proxy materials relating to the 2024 Annual Meeting of Shareholders, proposals must be submitted in writing and received by the Company at the address below no later than December 1, 2023.

## Nominating Candidates for Director

### How does a shareholder nominate a director for election to the Board of Directors at the 2023 Annual Meeting?

A shareholder entitled to vote for the election of directors may make a nomination for director provided that written notice (the Nomination Notice) of the shareholder's intent to nominate a director at the meeting is filed with the Secretary of the Company in accordance with provisions of the Company's Articles of Incorporation and Bylaws.

Section 4.14 of the Company's Bylaws requires the Nomination Notice to be received by the Secretary of the Company between 14 days and 50 days prior to any meeting of the shareholders called for the election of directors, with certain exceptions. These notice requirements do not apply to nominations for which proxies are solicited under applicable regulations of the SEC. The Nomination Notice must contain or be accompanied by the following information:

1. Residence of the shareholder who intends to make the nomination;
2. A representation that the shareholder is a holder of record of voting stock and intends to appear in person or by proxy at the meeting to nominate the person or persons specified in the Nomination Notice;
3. Such information regarding each nominee as would have been required to be included in a proxy statement filed pursuant to the SEC's proxy rules had each nominee been nominated, or intended to be nominated, by the Board;

### What is the deadline for proposing business to be considered at the next annual meeting, but not to have the proposed business included in the Company's proxy materials?

Section 3.17 of the Company's Bylaws requires that the Company receive written notice of business that a shareholder wishes to present for consideration at the 2024 Annual Meeting of Shareholders (other than matters to be included in the Company's proxy materials) between January 26, 2024, and February 26, 2024. The notice must meet certain other requirements set forth in the Company's Bylaws. Copies of the Company's Bylaws can be obtained by submitting a written request to the Secretary of the Company.

Proposals, notices and requests for a copy of our Bylaws should be addressed as follows:

Corporate Secretary  
Essential Utilities, Inc.  
762 W. Lancaster Avenue  
Bryn Mawr, PA 19010

4. A description of all arrangements or understandings among the shareholder and each nominee and any other person or persons (naming such person or persons) pursuant to which the nomination or nominations are to be made by the shareholder; and
5. The consent of each nominee to serve as a director of the Company if so elected.

### What is the deadline for submitting a Nomination Notice for the 2023 Annual Meeting?

A Nomination Notice for the 2023 Annual Meeting must be received by the Secretary of the Company no later than April 18, 2023.

### What is the process for using the proxy access bylaw for the 2024 Annual Meeting?

The Company Bylaws, at Section 4.15, set forth the process to be followed if you want to have a director nominee included in the Company's proxy statement for the 2024 Annual Meeting. The Bylaws can be found on our website at [www.essential.co/corporate-governance/documents](http://www.essential.co/corporate-governance/documents). To be timely, a nomination under the proxy access bylaw must be received between November 1, 2023, and December 1, 2023.



## Additional Information

The Company will provide without charge, upon written request, a copy of the Company's Annual Report on Form 10-K for 2022 and 2022 Annual Report to Shareholders. Please direct your request to Investor Relations Department, Essential Utilities, Inc., 762 W. Lancaster Ave., Bryn Mawr, PA 19010. Copies of our Corporate Governance Guidelines, Committee Charters and Code of Ethical Business Conduct can be obtained free of charge from the Corporate Governance portion of the Investor Relations section of the Company's website: [www.Essential.co](http://www.Essential.co).

## Other Matters

The Board of Directors is not aware of any other matters that may come before the meeting. However, if any further business should properly come before the meeting, the individuals named in the enclosed proxy will vote upon such business in accordance with their judgment.

By Order of the Board of Directors,

KIMBERLY A. JOYCE  
Secretary

March 20, 2023

# Appendix A

## Essential Utilities, Inc. and Subsidiaries Reconciliation of GAAP to Non-GAAP Financial Measures For Compensation Related Purposes (In thousands, except per share amounts)

Adjusted income is a non-GAAP financial measure that is derived from the following GAAP financial measure:

Year Ended December 31, 2022

<b>Net income (GAAP financial measure)</b>	\$465,237
Adjustments:	
Weather normalization of gas business and non-core revenue	(10,693)
Normalization of non-core expenses	23,482
Transaction-related expenses	2,056
Income tax effect of non-GAAP adjustments	(4,291)
<b>Adjusted income (Non-GAAP financial measure)</b>	\$475,791
<b>Net income per common share (GAAP financial measure):</b>	
Basic	\$ 1.77
Diluted	\$ 1.77
<b>Adjusted diluted income per common share (Non-GAAP financial measure):</b>	\$ 1.81
<b>Average common shares outstanding:</b>	
Basic	262,246
Diluted	262,868



## OUR ESG PROGRAM HIGHLIGHTS

### Environmental

- By 2035, Essential will substantially reduce its Scope 1 and 2 greenhouse gas emissions 60% from our 2019 baseline. Progress through end of year 2022 is estimated to be 23%, with a finalized calculation to be published later this year
- Industry leading commitment to ensure that finished water does not exceed 13 ppt of certain individual PFAS compounds
- Consistently favorable comparison against national average for percentage of community water systems with health-based violations
- Modernization of America's infrastructure through robust investments that improve sustainability, reliability and safety

### Governance

- 56% board diversity, including three female directors and two directors of color
- Governance Committee provides direct board oversight of Essential's ESG program and performance
- ESG Oversight Committee provides direct senior management oversight of Essential's ESG program and performance
- Comprehensive board-approved governance policies covering range of ethical, human rights and environmental issues

### Social

- Achievement of multiyear plan to increase diverse supplier spend to 15%
- Multiyear plan to reach 17% employees of color; current composition is 16% as of year-end 2022
- Addition of both employee and supplier diversity performance to short-term incentive plan
- Incorporation of lost time/restricted time incidents, responsible vehicle accident rate and gas damage prevention performance metrics into short-term incentive compensation plan

### Reporting & Merits

- Extensive ESG reporting (ESG.Essential.co) aligned with Sustainability Accounting Standards Board (SASB), United Nations Sustainable Development Goals (SDGs), Task Force on Climate-Related Financial Disclosures (TCFD), CDP (Carbon Disclosure Project), and American Gas Association (AGA)
- ESG reporting ranked one of the top 30 best among all global industries by League of American Communications Professionals
- Strong scores and recent upgrades from ISS, MSCI, CDP and Sustainalytics
- Renamed to Newsweek's Most Responsible Companies List and 3BL Media's Top 100 Best Corporate Citizens



Essential Utilities, Inc.  
762 W. Lancaster Avenue  
Bryn Mawr, PA 19010

NYSE: WTRG

877.987.2782

[www.Essential.co](http://www.Essential.co)

Printed on paper certified by the Forest Stewardship Council to be harvested in a socially and environmentally responsible way. The FSC oversees the responsible management of over 170 million acres of forestland in the U.S. and Canada.

---



ESSENTIAL UTILITIES, INC.  
762 WEST LANCASTER AVENUE  
BRYN MAWR, PA 19010



SCAN TO  
VIEW MATERIALS & VOTE



**VOTE BY INTERNET** - [www.proxyvote.com](http://www.proxyvote.com) or scan the QR Barcode above  
Use the Internet to transmit your voting instructions and for electronic delivery of information. Vote by 11:59 p.m. Eastern Time on May 2, 2023 for shares held directly and by 11:59 p.m. Eastern Time on April 30, 2023 for shares held in a Plan. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**During The Meeting** - Go to [www.virtualshareholdermeeting.com/WTRG2023](http://www.virtualshareholdermeeting.com/WTRG2023)  
You may attend the meeting via the Internet and vote during the meeting. Have the information that is printed in the box marked by the arrow available and follow the instructions.

**VOTE BY PHONE** - 1-800-690-6903  
Use any touch-tone telephone to transmit your voting instructions. Vote by 11:59 p.m. Eastern Time on May 2, 2023 for shares held directly and by 11:59 p.m. Eastern Time on April 30, 2023 for shares held in a Plan. Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**  
Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

KEEP THIS PORTION FOR YOUR RECORDS  
DETACH AND RETURN THIS PORTION ONLY

THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.

<p>The Board of Directors recommends you vote FOR all of the nominees listed:</p>	<p>For All</p> <p><input type="checkbox"/></p>	<p>Withhold All</p> <p><input type="checkbox"/></p>	<p>For All Except</p> <p><input type="checkbox"/></p>	<p>To withhold authority to vote for any individual nominee(s), mark "For All Except" and write the number(s) of the nominee(s) on the line below.</p> <p>_____</p>											
<p>1. To elect eight nominees as directors:</p> <p><b>Nominees</b></p> <table border="0" style="width: 100%;"> <tr> <td style="width: 16.6%;">01) Elizabeth B. Amato</td> <td style="width: 16.6%;">02) David A. Ciesinski</td> <td style="width: 16.6%;">03) Christopher H. Franklin</td> <td style="width: 16.6%;">04) Daniel J. Hilferty</td> <td style="width: 16.6%;">05) Edwina Kelly</td> </tr> <tr> <td>06) W. Bryan Lewis</td> <td>07) Ellen T. Ruff</td> <td>08) Lee C. Stewart</td> <td></td> <td></td> </tr> </table>						01) Elizabeth B. Amato	02) David A. Ciesinski	03) Christopher H. Franklin	04) Daniel J. Hilferty	05) Edwina Kelly	06) W. Bryan Lewis	07) Ellen T. Ruff	08) Lee C. Stewart		
01) Elizabeth B. Amato	02) David A. Ciesinski	03) Christopher H. Franklin	04) Daniel J. Hilferty	05) Edwina Kelly											
06) W. Bryan Lewis	07) Ellen T. Ruff	08) Lee C. Stewart													
<p>The Board of Directors recommends you vote FOR the following proposals:</p>															
2. To approve an advisory vote on the compensation paid to the Company's named executive officers for 2022.	For	Against	Abstain												
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>												
3. To ratify the appointment of PricewaterhouseCoopers LLP as the independent registered public accounting firm for the Company for the 2023 fiscal year.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>												
<p><b>NOTE:</b> To transact such other business as may properly come before the meeting or any adjournments or postponements thereof.</p>															
<p>Please sign exactly as your name(s) appear(s) hereon. When signing as attorney, executor, administrator, or other fiduciary, please give full title as such. Joint owners should each sign personally. All holders must sign. If a corporation or partnership, please sign in full corporate or partnership name by authorized officer.</p>															
Signature [PLEASE SIGN WITHIN BOX]			Date												
Signature (Joint Owners)			Date												

0000589772\_1 R1.0.0.6



**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:**  
The Notice & Proxy Statement and Annual Report are available at <https://www.essential.co/investor-relations>

---

Proxy

Essential Utilities, Inc.

THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF ESSENTIAL UTILITIES, INC. Proxy for Annual Meeting of Shareholders on May 3, 2023

The undersigned hereby appoints Christopher P. Luning and Daniel J. Schuller, or a majority of them or any one of them acting singly in absence of the others, with full power of substitution, the proxy or proxies of the undersigned, to attend the Annual Meeting of Shareholders of Essential Utilities, Inc., to be held virtually at [www.virtualshareholdermeeting.com/WTRG2023](http://www.virtualshareholdermeeting.com/WTRG2023), at 8:00 a.m., Eastern Time on Wednesday, May 3, 2023 and any adjournments or postponements thereof, and, with all powers the undersigned would possess, if present, to vote all shares of Common Stock of the undersigned in Essential Utilities, Inc. including any shares held in the Dividend Reinvestment and Direct Stock Purchase Plan of Essential Utilities, Inc. as designated on the reverse side.

The proxy when properly executed will be voted in the manner directed herein by the undersigned. If the proxy is signed, but no vote is specified, this proxy will be voted: FOR ALL the director nominees listed in Proposal No. 1 on the reverse side; FOR the compensation paid to the Company's named executive officers for 2022 in Proposal No. 2; FOR the ratification of PricewaterhouseCoopers LLP as the independent registered public accounting firm for the Company for the 2023 fiscal year in Proposal No. 3; and in accordance with the proxies' discretion upon other matters properly coming before the meeting and any adjournments or postponements thereof.

PLEASE MARK, SIGN, DATE AND PROPERLY RETURN THE PROXY CARD USING THE ENCLOSED ENVELOPE, OR VOTE ELECTRONICALLY THROUGH THE INTERNET OR BY TELEPHONE BY FOLLOWING THE INSTRUCTIONS SET OUT ON THE PROXY CARD.

**Continued and to be signed on reverse side**